

AO

# **Start.** AO brand design documentation

October 2020  
Version 2.0

**The AO's reputation for excellence began 60 years ago. Since then, it has continued to grow and develop, thanks to the dedication of our AO community.**

**Change is in the AO's DNA. Now, by building the AO brand, we further support our community in their work to deliver the best patient outcomes.**

**AO trains more than 54,000 participants annually in over 800 courses.**

**More than 500,000 surgeons and 150,000 operating room personnel (ORP) from more than 124 countries have attended AO courses.**

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# 1 Fundamentals

- 1.1 Brand positioning
- 1.2 Brand architecture
- 1.3 Brand management
- 1.4 Tone of voice

# 1.1

## Brand positioning

**In 1958, the AO founders shared one goal. They wanted to change the world of orthopedic surgery in order to transform patient care and outcomes. What they achieved changed peoples' lives forever.**

This was how the AO began. As the AO grew, it became known worldwide as synonymous with excellence in education, innovation, and research. The AO has always been at the forefront in its fields. Now is the time for the AO to embrace a new look and feel for its brand, ensuring that it is responsive to current and future demands.

**The AO is all about development and growth. It is a global community of experts in a diverse range of fields, all dedicated to improving patient care.**

Learning is at the core of the AO experience:

- learning to improve the way surgery is practiced
- learning how to respond better to patient needs
- learning to improve the materials, technologies, and approaches used in surgery and post-operative care
- learning from each other and the best.

The AO as a brand also learns and develops.

# Brand positioning

## What guides the brand

**Our brand values are based on one simple, strong statement:  
Transforming Surgery—Changing Lives.**

**These values are at the core of the AO brand in all its visual  
and written expressions.**



**Our brand values reflect the standards that are at the heart of the AO community.**

**When we communicate, we do so in an evidence-based way, supporting our key values of excellence and transparency, and reinforcing our trusted relationship with all our audiences.**

**Our open-mindedness, focus on innovation, and endless appetite for crossing frontiers mean we can continuously redefine the level of treatment, training, and knowledge development.**

**We work with passion and camaraderie, and are inclusive in how we build relationships.**

# **1.2**

## **Brand architecture**

**The AO is strong: as a community, as an organization, and as a brand. To support this and make communications more effective, the AO has adopted a strong brand architecture strategy: the AO as a master brand.**

The AO master brand is the overarching brand that serves as the main anchoring point under which all services or products are based. A master brand strategy is one of the key performance drivers in brand strategy. It shall link all activities, initiatives, and offerings with AO's brand promise and the brand values.

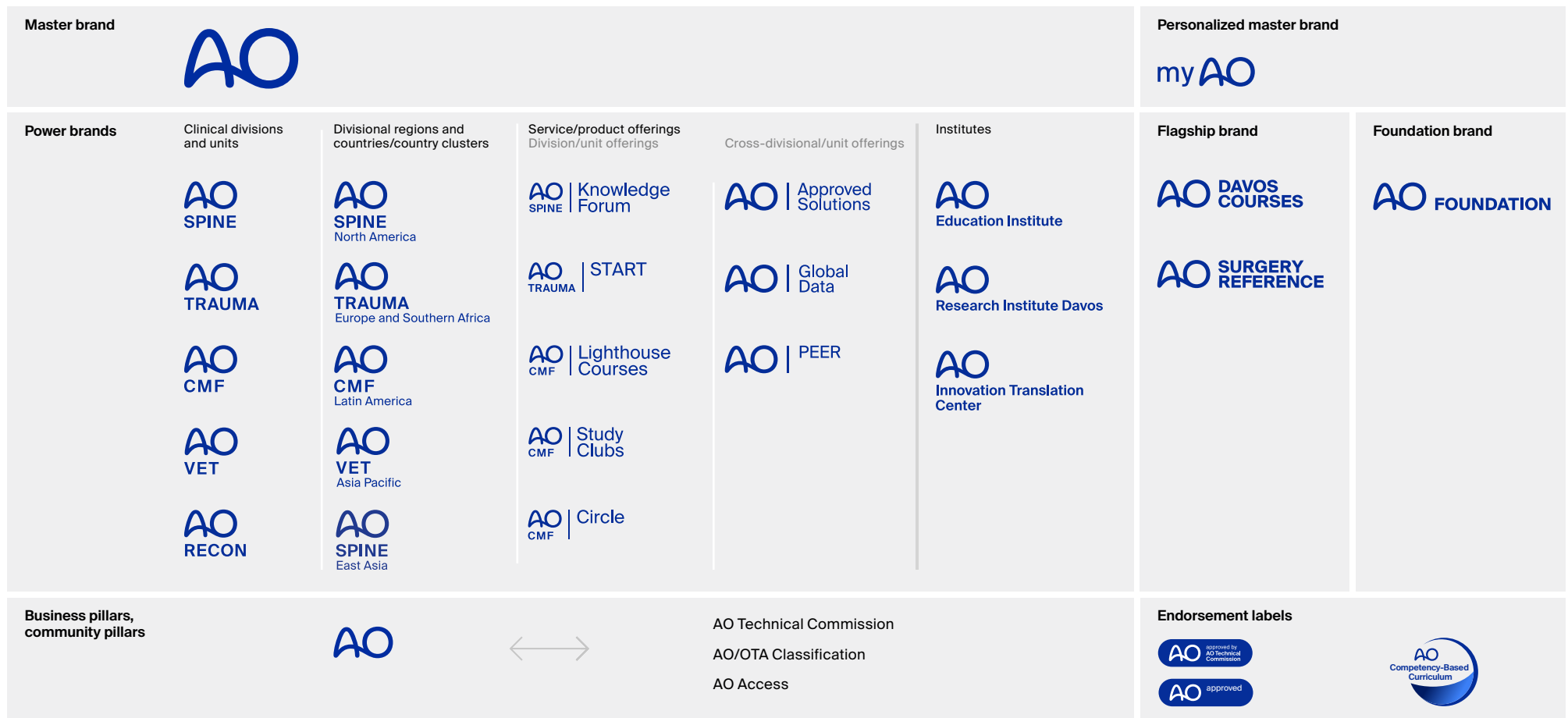
**The new AO logo is the essential visual expression of the AO mission and its brand values.**



The AO logo exemplifies the power of our global community, our open-mindedness, and connectivity. It responds to the next generation of surgeons and their needs in education, networking, and research.



The AO brand architecture defines the brand categories the AO uses, the relationship between sub-brands and the AO master brand, and the allocation of entities and services to these categories.



## AO brand architecture categories are clearly defined, including about how they relate to the master brand.

### Master brand

- Symbolizes everything the AO (as a brand) stands for and all benefits it provides.
- Is visually represented by the AO logo.

### Personalized master brand

- myAO is the personalized digital expression of the AO master brand.
- The myAO platform is AOs' signature master brand offering.

### Power brand

- Presenting entities that build and fuel the relationship with the AO brand (clinical divisions, units, and institutes).
- Is visually represented by the power brand logo extension which appears under the AO logo. For clinical divisions and units, the name is in capital letters. For institutes, the names use title case.

### Power brand regions and countries

- Used by entities that represent the power brands in defined regions or countries.
- Differentiation by region or countries and adding a descriptor is reserved for power brands only.
- Power brand regional, country-wide or country clusters differentiation is visually represented by the power brand logo extension supplemented by a descriptor in lighter title case (Suisse Int'l regular).

### Service/product offerings

- Used by power brands for divisional/unit offerings or by the master brand cross-divisional/unit offerings.
- Highlighting offerings in this way is reserved for the AO master brand and divisional/unit power brands only.
- Service/product offerings are visually represented by the brand logo supplemented by an offering descriptor.
- For the visual separation a vertical divider line is placed between the brand logo and the offering descriptor.
- Differentiated offerings can be highlighted by maximal one additional descriptor layer.

### Flagship brand

- Presenting entities that contribute to the strength of the AO brand (limited to five key offerings).
- Is visually represented by the flagship brand logo extension which combines the AO logo extension with the name of the flagship brand written in capital letters to the right of the AO logo.

### Foundation brand

- Presenting the organization that founded and owns the AO. It is a unique category and reserved exclusively for the AO Foundation.
- Is visually represented by the foundation brand logo extension which combines the AO logo with the AO Foundation name written in capital letters to the right of the AO logo.

### Business and community pillars

- Covering all legal or informal entities, which belong to the AO and are not power brands or service/product offerings.
- The pillar descriptor (name) is written in the AO typeface (Suisse Int'l) in black without any visual additions or changes.
- The AO logo is used separately and distinctly from the pillar descriptor or the legal or organization name.
- Pillars do not carry the logo in their name but may use the AO acronym written in the same type size used with significant distance from placement of the logo, so as not to confuse with the power or flagship brands.
- Priority activities that run across the organization and that have senior (Presidential and AO FB) approval/endorsement, and which do not otherwise have a location in the branding hierarchy, can and should have AO and a capital letter.  
This means we write AO Access and AO Sports but not AO Technology Transfer – as that is already under AO ITC.

### Endorsement label

- Representing a mark of quality, prestige evoked by an endorsement of the AO brand.
- The design of an endorsement label needs to comply with the relevant guidelines.

**A set of simple principles define the connection between the master brand and the brand categories.**

### Master brand

The master brand exists in only one version. It represents the entire AO. It is used in situations where no flagship or master brand stands behind the branded item or in relation to business and community pillars.

### Power brands

Only the clinical divisions and the institutes have the right to use the AO logo in a brand-like way.

### Flagship brands

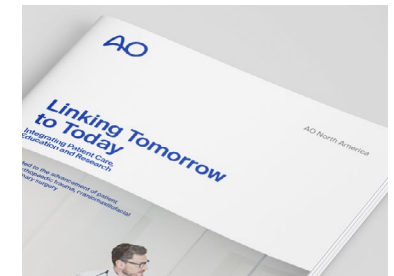
The right to use the master brand as an brand-like extension of a name is limited to a maximum of five services, offerings or entities. They are approved by the AO Foundation Board.

### Foundation brand

It represents the organization that founded and owns the AO. It is a unique category and reserved exclusively for the AO Foundation.

### Business pillars and community pillars

All other organizations, items, services, offerings, initiatives, apply the master brand logo solely to convey their relationship with the brand. They may not connect their name directly with the logo, unless associated with a power brand.



**If the AO brand appears in connection with other organizations (ie, DPS) or if two AO entities appear together (ie, AO Trauma and AO Recon), a set of principles need to be applied in order to strengthen and protect the AO master brand.**



For co-branding examples please consult  
chapter 2: Basic elements → Logo  
→ Dual branding and co-branding

### 1. Dual branding

Example: Two or more entities stand behind an offering or activity (ie, AO Trauma and AO Recon co-host a course).

#### Principle

Both brands apply the principle of a business pillar.

The AO master brand is the only logo used.

#### Application

Names in normal type plus AO master brand or flagship brand logo.

1. Brands of same category:  
alphabetical order
2. Brand of different categories:  
hierarchical order

### 2. Co-branding

Example: An AO entity decides to provide a service or sponsor an initiative or event together with an external organization.

#### Options

AO leads the initiative

AO shares leadership of the initiative

AO joins the initiative

#### Application

AO logo appears dominantly, additional endorsement “supported by AO” wanted

AO logo appears at least in the same size as the partner logo

AO master brand logo is part of the logo overview display showing the logos of all supporters

**The AO name is an acronym itself. And like many other organizations, we use acronyms. Therefore, the AO needs to be strengthened by applying simple rules if it is to be used as part of an acronym.**

We always put a space between the AO and the descriptor (eg, AO Spine, AO TC, AO Davos Courses).

# **1.3**

## **Brand management**

**To make the AO master brand as strong and effective as possible, we have established a brand management process to review brand-related decisions that will need to be taken in the future.**

This process will be led by the Communications & Events department and covers all possible questions or issues related to the AO brand portfolio and architecture. This process is binding for all AO entities and employees, officers, and faculty. It is equally binding for external vendors where they are involved in strategic or design work on the AO brand.

# 1.4

## Tone of voice



# **Transforming Surgery— Changing Lives**

**This is the key message  
connecting everything we do,  
think, and say.**

The AO tone of voice reflects the expertise and professionalism of AO people, communicating information in a spirit of camaraderie.

Inspiring, diverse, and inclusive, the AO community works together to enhance their surgical skills and advance the treatment of trauma and musculoskeletal disorders.

**The AO promotes excellence through high-quality education, innovation, and research, and connects with a global network using streamlined, straightforward communications that are accessible to all.**

AO communications should always:

- reflect AO values
- recognize the diversity of the AO community
- respond to the needs of the AO community
- represent AO activities as a whole

# **AO branded communications represent the best of the AO. They shall be characterized by a simple and short set of guiding principles.**

## **AO communications**

- adhere to the AO's core values**
- can be adapted for each audience**
- are responsive to regional needs**
- are scalable to ensure they can be accessed in large pieces and small sections depending on audience**
- need and location**
- relay information in a way that is understandable to all**

### **Download additional guidelines:**

- Tone of voice**
- Editorial style guide**
- Hints and tips for writers**
- AO scientific terms**
- Writing for the web**



[brand.aofoundation.org](https://brand.aofoundation.org)

# 2

## Basic elements

2.1	Brand basics
2.2	Logo
2.3	Colors
2.4	Typography
2.5	AO supersign
2.6	Photography
2.7	Illustrations and infographics

# **2.1**

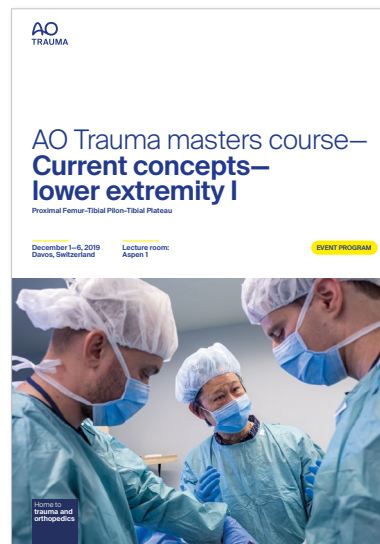
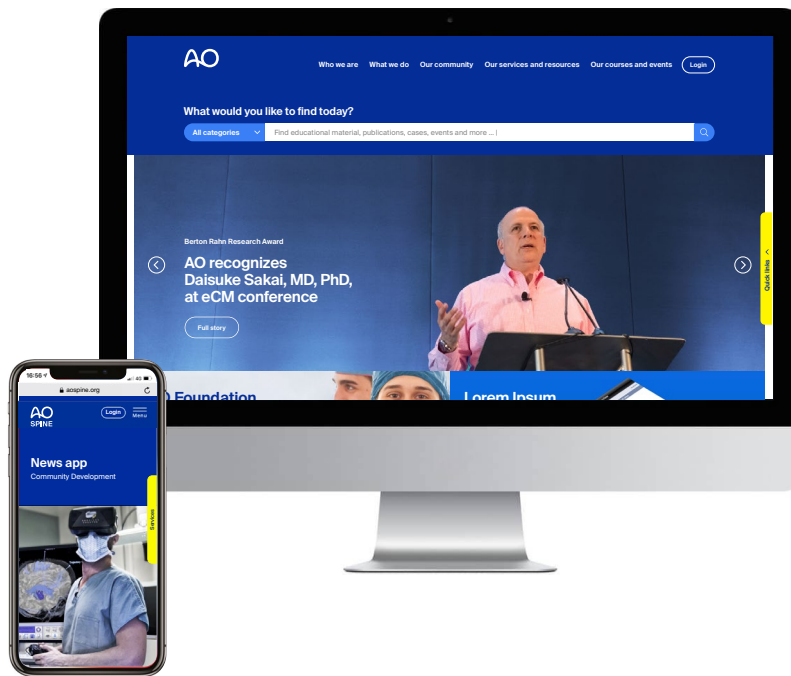
## **Brand basics**

# Brand basics

## The AO brand world

### An iconic brand:

The new brand design combines emotional drive and scientific rationality. The approach to the logo and layout deliver an appearance that is compelling in both digital and analog formats.



**The AO brand design is intuitive, functional, flexible, and balanced: Four key principles steer the design decision process.**

### Intuitive

People are at the heart of our design approach. Everything we do and create is about providing an intuitive experience, whatever the medium.



### Functional

No frills. Our design is driven by clarity and functionality. The various different design components allow us to address all content needs and apply the best solutions.



### Flexible

Our design is open and agile. By using principles rather than strict rules, we are able to meet the full range of current, changing, and emerging needs.



### Balanced

Bold and confident: The unique brand design differentiates itself thanks to the careful combination of various components.



# Brand basics

## Look and feel: A general overview

AO  
brand design  
documentation  
Version 2.0  
28

### Logo



### Colors



### Typography

AaOo

Suisse Int'l  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz  
0123456789  
@&€\$¥\$ÅÄÖŁÆ

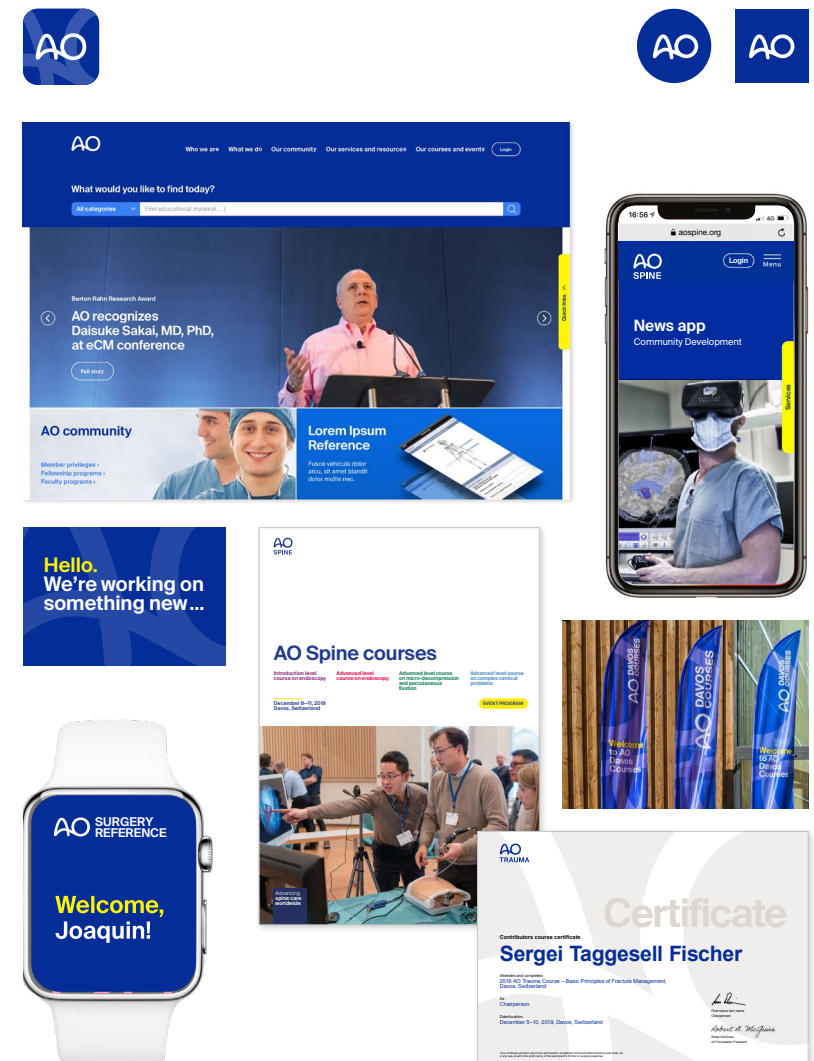
AaOo

Suisse Works  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz  
0123456789 @&€\$¥\$ÅÄÖŁÆ

AaOo

Arial  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
abcdefghijklmnopqrstuvwxyz  
0123456@&€\$¥\$ÅÄÖŁÆ

### Brand examples





# 2.2 Logo

### The master brand

The initialism AO forms the AO master brand and is the main application. Its soft, curved form represents the fact that people are at the heart of the AO, and the connected letters represent the community mindset.

### Modular system

One system fits all: All sub-brands follow the same principle. The names of the power and flagship brands, regions of clinical divisions and community pillars are placed on the left or below the master brand, depending on the category.

### Minimum size

In general, every AO logo should be readable. The height of the master brand in combination with a word mark should be no less than **4 mm**. The minimum height of the single master brand is **3 mm**.

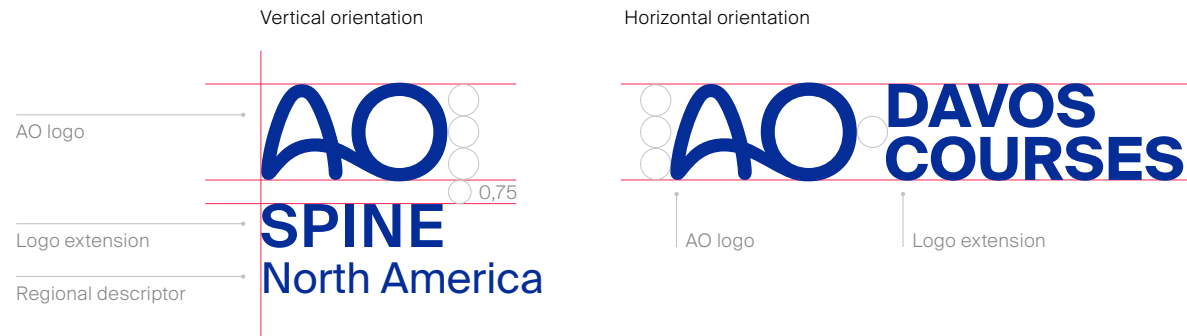
### Logo sizes

The sizes refer to the height of the AO master brand.

Master brand = AO logo

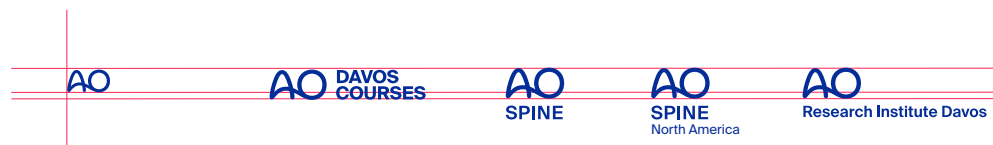


Modular system



Minimum height of the  
AO master brand  
= 3 mm

Minimum height of brands in  
combination with a word mark  
= 4 mm



# Logo

## Logo versions

### Organized complexity

The brand architecture is structured as follows: The master brand is on the first level; all sub-brands are arranged with the appropriate extension or descriptor next to or below the master brand.

#### File naming: digital

ao\_blue\_rgb.png  
ao\_white\_rgb.png  
ao\_black\_rgb.png  
ao\_blue\_rgb.svg  
ao\_white\_rgb.svg  
ao\_black\_rgb.svg

#### File naming: print

ao\_blue\_cmyk.eps  
ao\_blue\_solid.eps  
ao\_black\_cmyk.eps  
ao\_white\_cmyk.eps

#### File naming: office

ao\_blue\_rgb.emf  
ao\_black\_rgb.emf

Master brand = AO logo



Power brand logo:  
AO logo with extension



Flagship brand and foundation brand  
logos:  
AO logo with extension



Regions of clinical divisions:  
AO logo with extension and regional  
descriptor



Business and community pillars:  
word mark no higher than one-third of  
the height of the master brand



Download brand assets  
[brand.aofoundation.org](https://brand.aofoundation.org)

### File naming structure

The file names of the entire AO logo park are based on a consistent and unambiguous system.

Example

## ao\_trauma\_north\_america\_blue\_rgb.svg

1. 2. 3. 4. 5. 6.

1. First level	2. Second level	3. Third level (specific)	4. Color	6. Suffix
master brand - <b>ao_</b>	Foundation brand - <b>foundation_</b>	Divisional regions - <b>asia_pacific_</b> - <b>europa_southern_africa_</b> - <b>latin_america_</b> - <b>middle_east_northern_africa_</b> - <b>north_america_</b>	- <b>blue_</b> - <b>black_</b> - <b>white_</b> - <b>blue_inversed_</b> - <b>black_inversed_</b> - <b>white_inversed_</b>	Digital media, lucent - <b>.png</b>
Personalized master brand - <b>myao_</b>	Flagship brands - <b>davos_courses_</b> - <b>surgery_reference_</b>	Divisional countries (Examples) - <b>deutschland_</b> - <b>schweiz_</b> - <b>new_zealand_</b> - <b>uk_ireland_</b> - <b>china_</b>	5. <b>Color space</b> Digital applications - <b>rgb_</b>	Digital media, vectorised - <b>.svg</b>
	Clinical divisions and units - <b>spine_</b> - <b>trauma_</b> - <b>cmf_</b> - <b>vet_</b> - <b>recon_</b>	Service/product offerings Division/unit offerings - <b>knowledge_forum_</b> - <b>knowledge_forum_deformity_</b> - <b>knowledge_forum_sci_</b> - <b>knowledge_forum_trauma_</b> - <b>knowledge_forum_tumor_</b> - <b>start_</b> - <b>lighthouse_courses_</b> - <b>study_clubs_</b> - <b>circle_</b>	Pantone® full color - <b>solid_</b>	Print, vectorised - <b>.eps</b> - <b>.pdf</b>
	Institutes (shortened) - <b>ei_</b> (Educational Institute) - <b>ari_</b> (Research Institute Davos) - <b>itc_</b> (Innovation Translation Center)	Cross-divisional/unit offerings - <b>approved_solutions_</b> - <b>global_data_</b> - <b>peer_</b>	Four-color process printing - <b>cmk_</b>	Office, vectorised - <b>.emf</b>
	Master brand regions - <b>asia_pacific_</b> - <b>europa_southern_africa_</b> - <b>latin_america_</b> - <b>middle_east_northern_africa_</b> - <b>north_america_</b>	Master brand countries (Example) - <b>uk_ireland_</b>		
	Endorsement labels - <b>curriculum_stamp_</b> - <b>approved_stamp_</b> - <b>tc_approved_stamp_</b>			



### Contact

For detailed information please  
contact Communications &  
Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)

# Logo

## Logo sizes

### Mind the size

The logo sizes vary depending on the medium.

Please note: For optical reasons, the AO master brand is always placed slightly larger than the brands with extension. The exact sizes per medium can be found in the list.






Original logo file size = 24 mm height



#### Contact

For detailed information please  
contact Communications &  
Events:

[communications@aofoundation.org](mailto:communications@aofoundation.org)

						
Format DIN, US	Dimensions width × height	AO logo size mm	AO logo with extension size mm	Clear space unit (Dot)* mm		
Business cards	85 × 55 mm	7.5	6	3.75	3	
A6	105 × 148 mm	9	7.5	4.5	3.75	
C6	162 × 114 mm	9	7.5	4.5	3.75	
A6/5	105 × 210 mm	9	7.5	4.5	3.75	
C6/5	229 × 114 mm	9	7.5	4.5	3.75	
A5	148 × 210 mm	9	7.5	4.5	3.75	
C5	229 × 162 mm	9	7.5	4.5	3.75	
A4	210 × 297 mm	9	7.5	4.5	3.75	
US letter	8 ½ × 12"	9	7.5	4.5	3.75	
Envelope No. 10	9 ½ × 6"	9	7.5	4.5	3.75	
A3	297 × 420 mm	12	10	6	5	
Tabloid/ledger	11 × 17"	12	10	6	5	
Certificates	297 × 201 mm	12	10	6	5	
Poster A0	841 × 1189 mm	27	24	13.5	12	
Poster F4	895 × 1280 mm	32	28	16	14	
Roll-ups	800 × 2000 mm	75	60	37.5	30	

\* The left entry refers to the size of the AO master brand, the right refers to the AO logos with extensions.

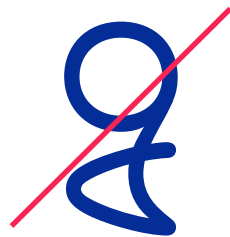
## Logo

Logo use: Get it right

### Be consistent

The AO brand architecture regulates the handling of all brands within the AO organization.

**In order to maintain the consistency and clarity of this structure, it is essential that the different brand levels are strictly adhered to and not linked or modified.**



# Logo

## Clear space

### Space

The use of clear space is essential in preserving the logo's integrity.

It defines the minimum distance to the format edge and other design elements. The protection zone corresponds to **one-half the height** of the AO master brand **(1)**.

In exceptional applications, you can use the minimum amount of clear space. This is **one-third of the height** of the AO master brand **(2)**.

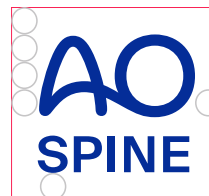
---

**1** Level: power brand/flagship brand/foundation brand  
Standard clear space: one-half of the logo height



---

**2** Level: power brand/flagship brand/foundation brand  
Minimal clear space: one-third of the logo height



# Logo

## Logo placement

### Where to place

The logo is placed **asymmetrically**. The distance between the logo and the top edge is never the same as the distance to the edge.

Usually, the logo is placed in the upper left corner because of the horizontal and vertical extension of the AO master brand logo. Depending on the communication medium, the logos can also be placed on the top right or bottom right. Especially when the master brand logo appears alone.

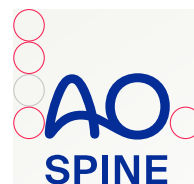
**Exceptions:** If the communication medium to be designed has specific characteristics, then the logo is placed in the appropriate context, eg, in digital media (smartwatch = centered) or labeling locations (facade = centered).

**Please note: For optical reasons, the AO master brand is always placed slightly larger than the brands with extension. The exact sizes per medium can be found in the list on page 33.**

Edge distance (asymmetrical principle)



Exception: Centred alignment





# Logo

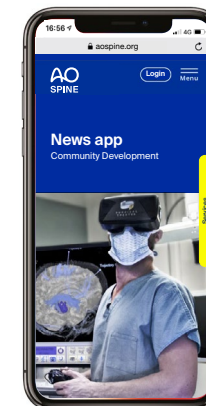
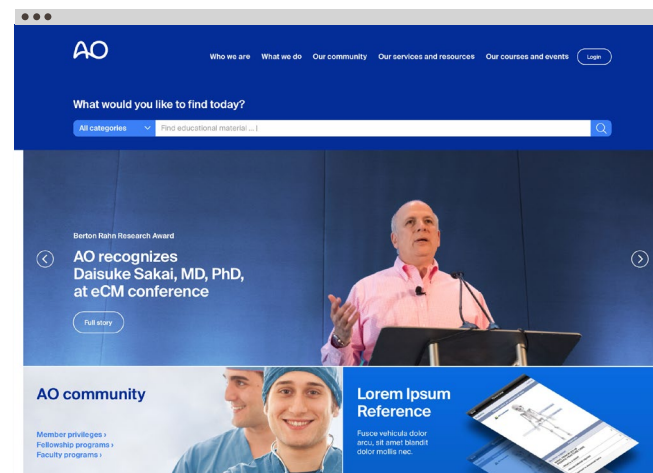
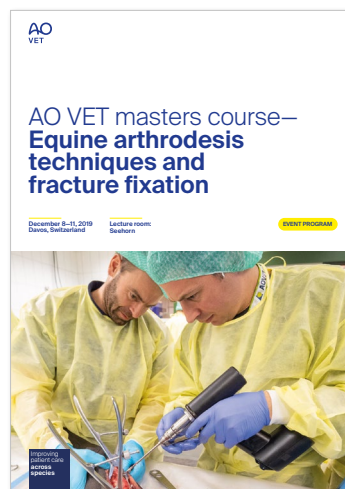
## Logo placement, examples

### Getting it right

The AO logos are subtle and should not be the main focus of an asset. It needs to be part of the design, and not the main focus.

If possible, place the logo in the top left corner. If this placement poses a risk to readability or the layout, a different solution is permitted.

These examples show how logos are placed schematically in different media formats. Find guidance on logo placement for Microsoft Office documents in → Chapter 3: Applications



Exceptions are possible (eg, envelopes, merchandise). They must always be coordinated with [communications@aofoundation.org](mailto:communications@aofoundation.org)

**Smart formats:**  
Horizontal logos will be centered.

# Logo

## Logo color

### In living color

The AO logo comes in four colors: blue, white, black, and gray (in selected applications). Wherever possible, use the official AO blue tone.

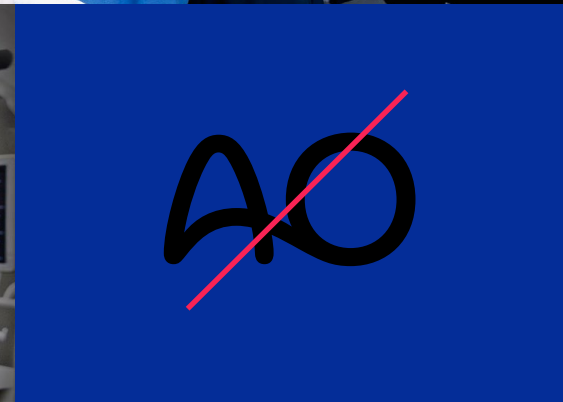
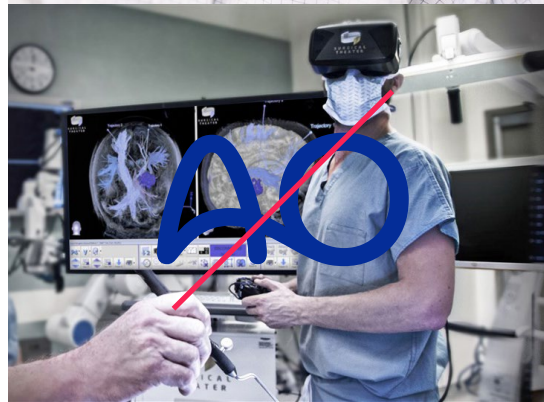
**Make sure there is sufficient contrast when placing the logo on background images.**

AO

AO

AO

AO



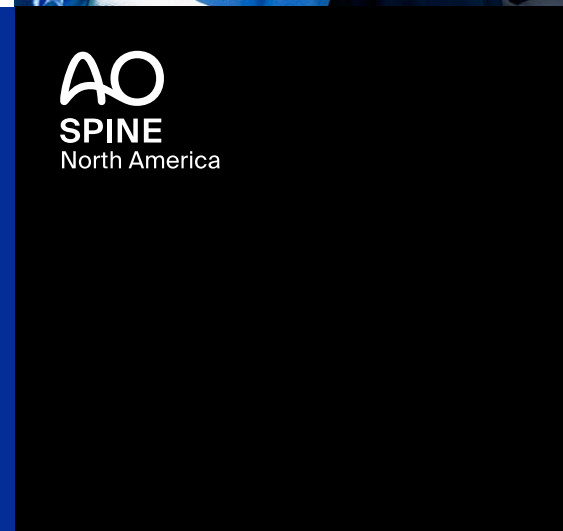
## Logo

### Logos on backgrounds

#### Staging and backdrops

The first thing to do when placing the logo is to ensure readability—a must.

The blue logo should be used wherever possible. The negative version of the logo is used on blue or dark backgrounds if readability cannot be guaranteed.



### Regional descriptors

In order to distinguish the region at logo level, it is possible to add regional extensions to the individual power brands.

The extension is **20 percent** smaller than the word mark of the power brands.

**All regional descriptor logos are available to download from the brand portal.**

Structure

**Fixed**  
Power brands

AO

SPINE

**Variable**

20 percent smaller than the word mark on power brand level

Europe and Southern Africa

Overview of current regional descriptors

AO  
SPINE  
Europe and Southern Africa

AO  
SPINE  
Middle East and Northern Africa

AO  
SPINE  
Latin America

AO  
SPINE  
North America

AO  
SPINE  
Asia Pacific

AO  
TRAUMA  
Europe and Southern Africa

AO  
TRAUMA  
Middle East and Northern Africa

AO  
TRAUMA  
Latin America

AO  
TRAUMA  
North America

AO  
TRAUMA  
Asia Pacific

AO  
CMF  
Europe and Southern Africa

AO  
CMF  
Middle East and Northern Africa

AO  
CMF  
Latin America

AO  
CMF  
North America

AO  
CMF  
Asia Pacific

AO  
VET  
Europe and Southern Africa

AO  
VET  
Middle East and Northern Africa

AO  
VET  
Latin America

AO  
VET  
North America

AO  
VET  
Asia Pacific

Download brand assets  
[brand.aofoundation.org](https://brand.aofoundation.org)



### Country descriptors

In order to distinguish the country at logo level, it is possible to add country extensions to the individual power brands.

The extension is **20 percent** smaller than the word mark of the power brands.

**All regional descriptor logos are available to download from the brand portal.**

Structure



Overview of current country descriptors



#### Contact

For inquiries about country logos, please contact:

[communications@aofoundation.org](mailto:communications@aofoundation.org)



#### Download brand assets

[brand.aofoundation.org](http://brand.aofoundation.org)

### Modular system

All applications of divisional service offerings are built according to the same visual construction principle.

Depending on the complexity of service offerings, additional descriptors are possible (eg, AO Spine Knowledge Forum with five subcategories).

#### Structure



#### Variable

Two fixed lines are available for the names of the divisional service offerings. If the names are short (eg, AO CMF Circle), they only run over the top line.

#### Examples



#### Additional extensions:



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[brand.aofoundation.org](https://brand.aofoundation.org)



### Modular system

All application of cross divisional or unit offerings are built using the master brand according to the same visual construction principle as shown here.

#### Structure



#### Examples

AO | Approved  
Solutions

AO | Global  
Data

AO | PEER



Download brand assets  
[brand.aofoundation.org](https://brand.aofoundation.org)



# Logo

## Business and community pillars

The pillar descriptor (name) is placed individually and in a clear proportion to the AO master brand logo **(1)**. There are no ready-made logo files. Specifications: Suisse Int'l Regular, letter spacing +10, color black.

Business and community pillars are exceptions when it comes to clear space, as the word mark can be positioned flexibly by the AO master brand.

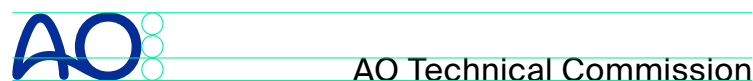
The distance between the AO master brand and the edge remains the same as for the other logos (ie, **one-half of the height** of the master brand). What changes is the minimum distance to the bottom or to the right between the AO master brand and the word mark **(2)**.

The minimum distance to the bottom is **75 percent of the height** of the AO master brand. If the word mark is placed to the right of the AO master brand, the minimum distance is **150 percent of the height** of the master brand **(3)**.

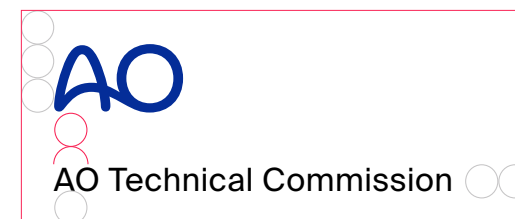
The distance between the word mark and the edge is the height of the AO master brand **(3)**.

Here too, the logo is placed **asymmetrically**. The distance between the logo and the top edge is never the same as the distance to the left edge.

**1** The pillar descriptor (name) is not higher than one-third of the height of the master brand



**2** Minimal clear space



**3** Flexible positioning system

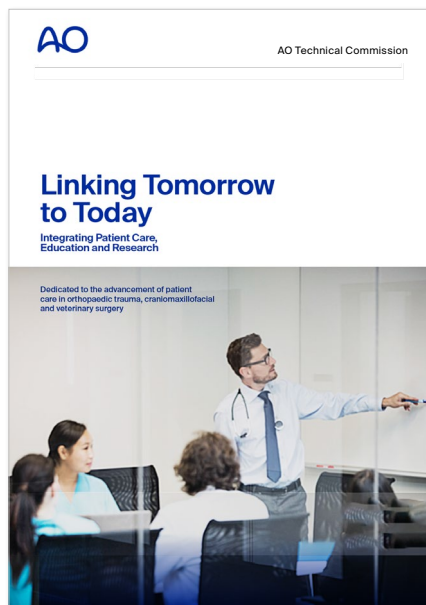




The placement of the pillar descriptor (name) always depends on the medium. In most applications the pillars descriptor is aligned horizontally or vertically to the master brand logo.

In business communication such as business cards or stationery, the descriptor is integrated into the sender block.

Examples AO Technical Commission



Horizontal alignment



### Contact

For layout options of business/  
community pillars, contact  
Communications & Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)

### Quality and reputation

AO endorsement labels are directly linked to AO's reputation for excellence and can only be applied if strict conditions are met.

These labels can be created according to context, but must play a consistent and organic role in the AO brand world.

#### Approved endorsement labels



Overarching "approved label" by AO



AO Technical Commission endorsement label exclusively used for DePuy Synthes products.

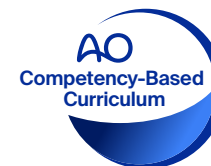


Depending on the background, the blue or inversed version can be used.

Minimum height: 5 mm



#### AO Competency-Based Curriculum endorsement label



The label is always placed on a bright, neutral background.

Minimum height: 10 mm



Download brand assets  
[brand.aofoundation.org](https://brand.aofoundation.org)

# Logo

## Dual branding and co-branding

### Partnership

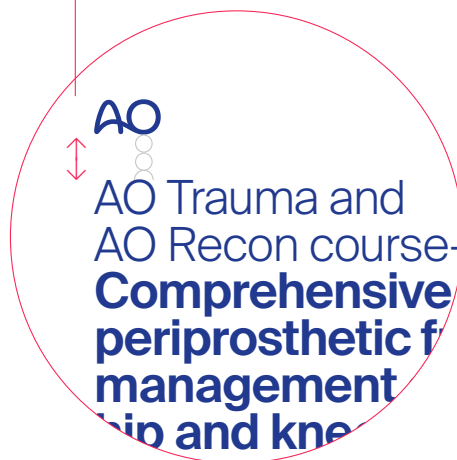
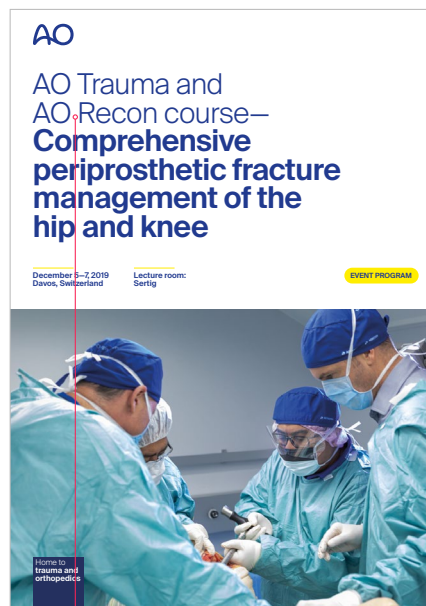
#### Dual branding

When two or more AO entities stand behind an offering or an activity, the AO master brand is the only logo. The names of the clinical divisions are written out in full.

#### Co-branding

An AO entity decides to provide a service or sponsor an initiative or an event together with another external organization. The minimum space between one of the AO brands and co-branded logos is **150 percent of the height** of the AO master brand.

Dual branding



Co-branding



## 2.3 Colors

# Colors

## Corporate colors

### Into the blue

#### AO blue

AO blue is the leading color. It stands for clarity and progress. It is used for the logo, typography, and for backgrounds.

#### AO yellow

AO yellow is the emotional and self-confident activation color. Its brightness stands for the power of the sun, energy, and creativity.

#### AO active blue

AO active blue is an additional color for accentuation and activation.

#### AO dark blue

AO dark blue is an additional color for backgrounds.

#### AO light gray

AO light gray is an additional color for selected backgrounds and accentuation.

# AO blue

#042D98  
RGB 4/45/152  
CMYK 100/85/0/0  
Pantone 286

# AO yellow

#FFF500  
RGB 255/245/0  
CMYK 0/0/100/0  
Pantone Yellow

**AO active blue**  
#3B7FF6  
RGB 59/127/246  
CMYK 75/40/0/0  
Pantone 2143

**AO dark blue**  
#001B62  
RGB 0/27/98  
CMYK 100/90/35/18  
Pantone 2767

**AO light gray**  
#F2F2EE  
RGB 220/212/203  
CMYK 16/16/20/0  
Pantone Warm Gray 1

100% 75% 50% 25%

# Colors

## Color balance

The overall color use per medium is based on the scheme shown here. The aim is a consistent color impression across all media. AO blue is weighted so that it is immediately perceived as the primary color, but does not appear too dominant in the overall impression due to sufficient white space.

### Primary color AO blue

AO blue is the main application color and is used in the color area, in the logo and in the typography, as well as in graphic forms such as icons. Together with white, this is the most common colour combination

### Accent color AO yellow

AO yellow is used as a color accent to highlight actions and important information. Its use should be kept to the minimum in any medium. Yellow is used sparingly, with caution. **The maximum use of AO yellow is five percent.**

All other colors **can be used at a maximum of ten percent.** Application examples can be found in → Chapter 3: Applications.



**AO blue**  
Leading color



**White**  
Leading background color

**Additional colors**  
**AO yellow**

# Colors

## Accent color yellow

### Yellow highlights

AO yellow should be used as a color accent for special emphasis. It can be used to mark space in a graphic or highlight key words. In its digital uses it is important as a trigger to action. It should be used sparingly, with caution and for good (clear) reasons.

### Use

AO yellow should be used depending on context and functionality:

**Activating:** For calls to action, key messages, or specific emphasis, or for interactions with distinct added value (such as menu buttons in digital media or guiding elements in brochures).

**Emotion:** To trigger an emotional response at an event or through merchandising.

Updated: Illustration below



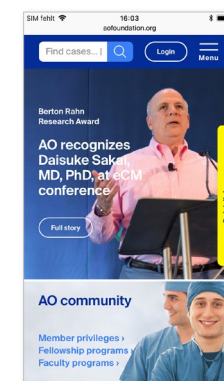
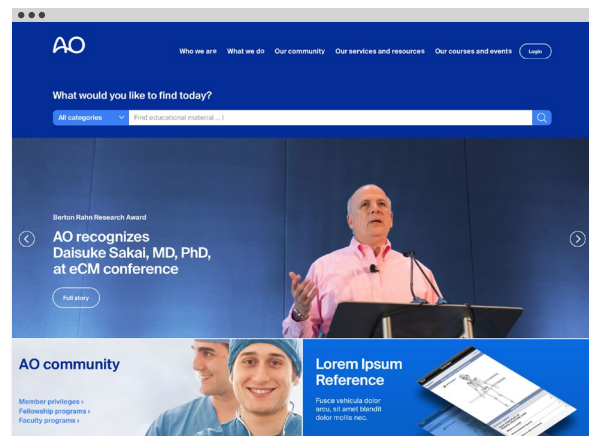
Dark backgrounds

First additional information link ›  
Second additional information link ›

Light backgrounds (only for digital media)

First additional information link ›  
Second additional information link ›

Notifications



# Colors

## Secondary colors

### Additional colors

The AO primary colors are complemented by secondary colors. The set contains an exciting triad of blue, red, and green tones. Each group of three contains a dark tone, a mid-range tone, and a bright tone. These tones can be combined or used monochromatically.



For the sake of completeness and to show the concept in its full spectrum, AO active blue and AO dark blue are also shown. These are, of course, primary colors of the AO brand.

**AO dark blue**  
#001B62  
RGB 0/27/98  
CMYK 100/90/35/18  
Pantone 2767

**AO active blue**  
#3B7FF6  
RGB 59/127/246  
CMYK 75/40/0/0  
Pantone 2143

**Bright blue**  
#04f1fe  
RGB 4/241/254  
CMYK 58/0/6/0  
Pantone 305

**Dark purple**  
#3f0343  
RGB 63/3/67  
CMYK 83/100/36/37  
Pantone 276

**Purple**  
#7b0067  
RGB 123/0/103  
CMYK 55/100/20/0  
Pantone 2356

**Bright red**  
#f92355  
RGB 249/35/85  
CMYK 0/100/55/0  
Pantone 206

**Dark green**  
#00293a  
RGB 0/41/58  
CMYK 100/63/60/48  
Pantone 627

**Green**  
#00765c  
RGB 0/118/92  
CMYK 87/29/75/11  
Pantone 7727

**Bright green**  
#00eb9b  
RGB 0/235/155  
CMYK 63/0/54/0  
Pantone 346

Corporate colors

Secondary colors  
Additional colors



# 2.4

## Typography

**Corporate typeface:  
Suisse Int'l**

Suisse Int'l is a solid and neutral font to underline the scientific approach of AO.

Its classic shape is an homage to Swiss typography culture and stands in sharp contrast to the organic logo. Clear and plain, it is designed for all of today's digital and print needs.

**Davos  
Orthopedics  
Network  
Surgeons  
Connecting**

### Suisse Int'l Semibold

for headline

**Spacing:** -10

**Line spacing:** 95 percent

for accentuations in body copy

**Spacing:** +5

**Line spacing:** 100 percent

### Suisse Int'l Light

for body copy

**Spacing:** +20

**Line spacing:** 120 percent

### Alternative: Arial

Arial is the alternative typeface when Suisse Int'l is not installed (like PowerPoint presentations and other Microsoft Office applications).

**Spacing:** -10

**Line spacing:** 110 percent



Request your font license  
[here](#)



#### Please note:

To get the whole range of the **Greek characters**, please use either Helvetica or Arial as replacement for Suisse Int'l.

Corporate typeface

AaOo

### Suisse Int'l Semibold

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

0123456789 @&€\$¥\$ÅÄËŁÆ

\* † ‡ # \*\* ø √ Δ Σ Ω

### Suisse Int'l Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

0123456789 @&€\$¥\$ÅÄËŁÆ

\* † ‡ # \*\* ø √ Δ Σ Ω

Additional typeface for tables (eg, event programs)

AaOo

### Suisse Int'l Condensed Semibold

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

0123456789 @&€\$¥\$ÅÄËŁÆ

\* † ‡ # \*\* ø √ Δ Σ Ω

### Suisse Int'l Condensed Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

0123456789 @&€\$¥\$ÅÄËŁÆ

\* † ‡ # \*\* ø √ Δ Σ Ω

Office typeface

AaOo

### Arial Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

0123456789 @&€\$¥\$ÅÄËŁÆ

\* † ‡ # \*\* ø √ Δ Σ Ω

### Arial Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

0123456789 @&€\$¥\$ÅÄËŁÆ

\* † ‡ # \*\* ø √ Δ Σ Ω

### Suisse Works

Additional typeface for body text when readability has absolute priority (like reports, studies and long texts)

**Spacing:** +10

**Line spacing:** 120 percent

#### Alternative: Times

Times is the alternative typeface when Suisse Works is not installed (like PowerPoint presentations and other Microsoft Office applications).

**Spacing:** 0

**Line spacing:** 120 percent



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[here](#)



#### Please note:

To get the whole range of the **Greek characters**, please use either Helvetica or Arial as replacement for Suisse Int'l.

Additional typeface

AaOo

Suisse Works Book

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

0123456789 @&€\$¥\$ÅÄĞŁÆ

\* † ‡ # \*\* ø √ Δ Σ Ω

*Suisse Works Book italic*

*ABCDEFGHIJKLMNOPQRSTUVWXYZ*

*abcdefghijklmnopqrstuvwxyz*

*0123456789 @&€\$¥\$ÅÄĞŁÆ*

*\* † ‡ # \*\* ø √ Δ Σ Ω*

**Suisse Works Bold**

**ABCDEFGHIJKLMNOPQRSTUVWXYZ**

**abcdefghijklmnopqrstuvwxyz**

**0123456789 @&€\$¥\$ÅÄĞŁÆ**

**\* † ‡ # \*\* ø √ Δ Σ Ω**

Office typeface

AaOo

Times Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

0123456789 @&€\$¥\$ÅÄĞŁÆ

\* † ‡ # \*\* ø √ Δ Σ Ω

*Times Regular Italic*

*ABCDEFGHIJKLMNOPQRSTUVWXYZ*

*abcdefghijklmnopqrstuvwxyz*

*0123456789 @&€\$¥\$ÅÄĞŁÆ*

*\* † ‡ # \*\* ø √ Δ Σ Ω*

**Times Bold**

**ABCDEFGHIJKLMNOPQRSTUVWXYZ**

**abcdefghijklmnopqrstuvwxyz**

**0123456789 @&€\$¥\$ÅÄĞŁÆ**

**\* † ‡ # \*\* ø √ Δ Σ Ω**

### Non-Latin typefaces

#### Noto Sans TC

Mandarin is laid out in the Google font Noto Sans TC for use in both regular and office applications.

Main typeface family

大小大小

#### Noto Sans TC Bold

一二三四五六七八九十百千萬上中下左右大小春夏秋冬  
冬東南西北金木水火土天地日月星黑白紅橙黃綠藍靛  
紫食住衣行育樂忠孝仁愛信義和平子曰父母兄弟夫婦  
君臣馬牛羊雞犬豕喜怒哀懼惡目耳口手足見聞聲貝車  
雨赤青言語魚鳥羽電不乃之乎人以何俱倫儀先光入

#### Noto Sans TC Light

一二三四五六七八九十百千萬上中下左右大小春夏秋冬  
冬東南西北金木水火土天地日月星黑白紅橙黃綠藍靛  
紫食住衣行育樂忠孝仁愛信義和平子曰父母兄弟夫婦  
君臣馬牛羊雞犬豕喜怒哀懼惡目耳口手足見聞聲貝車  
雨赤青言語魚鳥羽電不乃之乎人以何俱倫儀先光入

Office typeface

大小大小

#### Noto Sans TC Bold

一二三四五六七八九十百千萬上中下左右大小春夏秋冬  
冬東南西北金木水火土天地日月星黑白紅橙黃綠藍靛  
紫食住衣行育樂忠孝仁愛信義和平子曰父母兄弟夫婦  
君臣馬牛羊雞犬豕喜怒哀懼惡目耳口手足見聞聲貝車  
雨赤青言語魚鳥羽電不乃之乎人以何俱倫儀先光入

#### Noto Sans TC Regular

一二三四五六七八九十百千萬上中下左右大小春夏秋冬  
冬東南西北金木水火土天地日月星黑白紅橙黃綠藍靛  
紫食住衣行育樂忠孝仁愛信義和平子曰父母兄弟夫婦  
君臣馬牛羊雞犬豕喜怒哀懼惡目耳口手足見聞聲貝車  
雨赤青言語魚鳥羽電不乃之乎人以何俱倫儀先光入



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### Rules for tables and lists

The guiding principle here is optimizing readability and ensuring content is as appealing as possible.

Use Suisse Int'l alternative numbers whenever there are a large amount of numbers, for example, in the following cases:

- tables
- table of contents
- enumerations
- page numbers
- scientific formulas

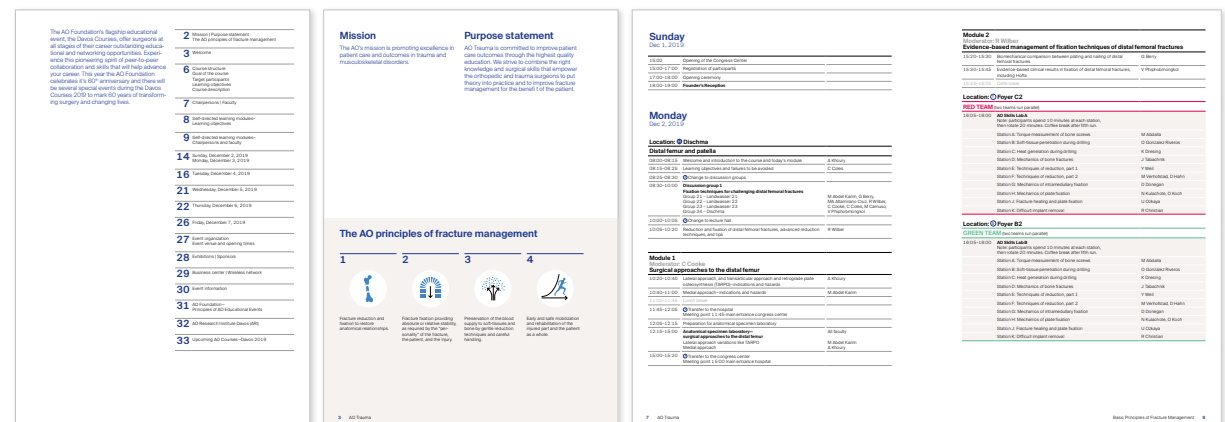
### How to get alternative numbers

Go to window “characters” → choose the menu on the right and go to “open type” → select “versal digits for tables”

Corporate typeface

1. 2. 3. 4. 5. 6.  
0123456789

Application



# Typography

## Typographic principles

### Clear and bold

In order to make the self-confidence and liveliness of the brand tangible, the AO corporate typefaces are used to create interesting contrasts.

This applies, for example, to the size of the headline in relation to the copy text or the positioning of the font in the layout. In addition, contrasts are created by always setting the headline in semibold and the copy text in regular.

In most cases, the typography is left-justified; only in exceptional situations is it right-justified. It is never centered.

When information is set on AO blue, accents can be created by using yellow sparingly. It is important to make sure that this is done at the beginning of the headline.

In headlines or tables, the numbers are shown in tabular format.

AO  
TRAUMA

AO  
Certification  
Curriculum

AO Trauma course—  
**Basic principles  
of fracture management  
for Swiss surgeons**

December 8–11, 2019  
Davos, Switzerland

Lecture room:  
Davos 1

Precourse online activities:  
November 10–December 6, 2019  
Postcourse online activities:  
December 12–20, 2019

EVENT PROGRAM

Home to  
trauma and  
orthopedics

**Hello.**  
**We're working on  
something new...**

AO  
SPINE

**Membership  
certificate**

AO Spine member community certificate  
**Dr Eve Miller**

Attended and completed  
AO Davos Courses

As  
International faculty

Date/location  
December 5–10, 2019, Davos, Switzerland

Course chairperson(s)  
First name last name; First name last name

Robert A. McGuire  
AO Foundation President

Robert A. McGuire  
AO Foundation President

**Tuesday**  
Dec 3, 2019

**Nonunion**  
**Location: A Flüela**

08:00–08:10	Welcome and introduction to today's module	JK Ch, J Block	13:00–14:00	Interactive case discussion—nonunion after casting—continue with another cast in place	JK Park
08:10–08:25	A unified theory of bone healing and nonunion	D Block	14:00–14:20	Interactive case discussion—nonunion with hardware implant	D Block
08:25–08:35	Question and answer session	AO faculty			

**Module 1**  
Introduction: D Elliott

**Types of nonunion**

08:30–08:40	Case-based discussion—hypertrophic nonunion—why and what not?	S Welles	14:20–14:30	Introduction of a case-based information	
08:40–08:50	Case-based discussion—osteoporotic and atrophic nonunion—diagnosis—how?	W Bolognini			
08:50–09:00	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?	JK Park	14:30–15:00	Working in small groups	
				• Develop a preoperative plan (15 mins)	
				• Develop a postoperative plan (15 mins)	
				• Develop a postoperative plan (15 mins)	
				• Develop a postoperative plan (15 mins)	

**Case-based discussion—how to manage this cast? Nonunion after hardware implant**

09:00–09:10	Introduction of a case-based information	Preceptor: M Lee	15:00–15:10	What has been done for the patient?	
		Postgraduate: F Salas			

**Module 2**  
Introduction: W Bolognini

**Complicated nonunion with bone loss and complex problems**

10:00–10:10	Working in small groups		15:10–15:20	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?	
10:10–10:20	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
10:20–10:30	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
10:30–10:40	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
10:40–10:50	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				

**Module 3**  
Introduction: W Bolognini

**Difficult areas and new advances**

10:50–11:00	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?		15:20–15:30	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?	
11:00–11:10	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
11:10–11:20	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
11:20–11:30	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
11:30–11:40	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				

**Case-based discussion—how to manage this cast? Nonunion after hardware implant**

11:40–11:50	Introduction of a case-based information	Preceptor: D Salas	15:30–15:40	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?	
11:50–12:00	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?	Postgraduate: M Lee			
12:00–12:10	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
12:10–12:20	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
12:20–12:30	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				

**Case-based discussion—how to manage this cast? Nonunion after hardware implant**

12:30–12:40	Introduction of a case-based information	Preceptor: D Salas	15:40–15:50	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?	
12:40–12:50	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?	Postgraduate: M Lee			
12:50–13:00	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
13:00–13:10	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				
13:10–13:20	Case-based discussion—nonunion after surgery—revision after minimally invasive plate osteosynthesis (MPO)—what can you do?				

**Tuesday**  
Dec 3, 2019

**Nonunion**

**Location: A Flüela**

08:00–08:10	Welcome and introduction to today's module
08:10–08:25	A unified theory of bone healing and nonunion
08:25–08:35	Question and answer session

# **2.5**

## **AO supersign**



## Clear, bold, unique

The supersign is **always placed in the background** of the layout, with a large increase.

Its organic, curved form contrasts with the clear, compact, Suisse Int'l typeface.

This tension gives a sense of continuous movement and communicates the energy behind the brand.

## Cropping

When placing the supersign, it must be ensured that it is still shown as a whole piece.

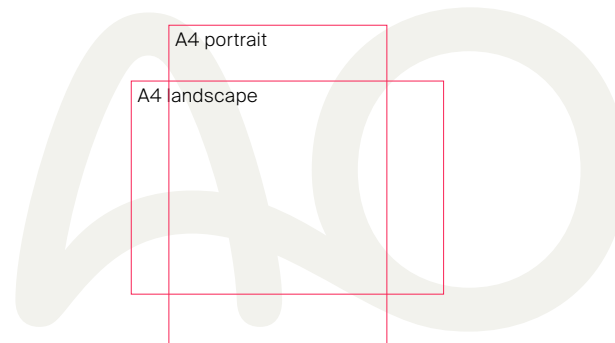
## Color

The supersign is used as a kind of watermark in following color versions:

**Blue:** In the blue application, the supersign stands on the AO blue **(100 percent)** with **75 percent** ink application. On the screen, the ink application must be at least **90 percent**.

**Light gray:** On the AO light gray tone **(25 percent)** the logo is white.

Cropping principle in general



Color



### Background

AO blue  
CMYK 100/85/0/0

### Logo

AO blue  
CMYK 100/85/0/0  
Tint 75 percent



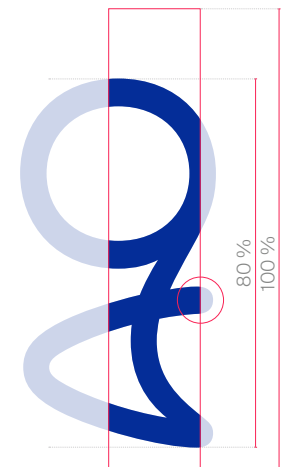
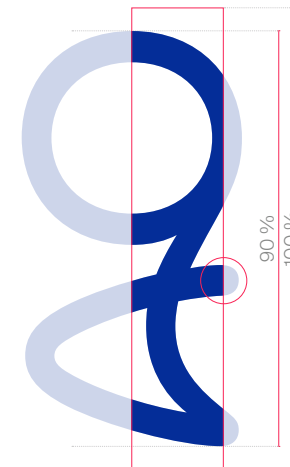
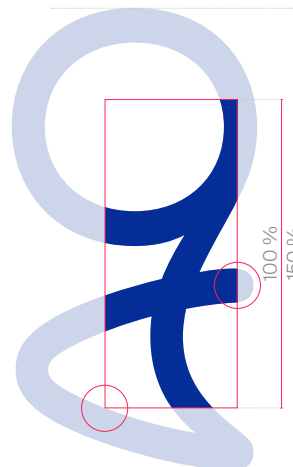
### Background

AO light gray  
CMYK 16/16/20/0  
Tint 25 percent

### Logo

White

Cropping principle on flags



# AO supersign Examples

The large-format placement of the supersign in the background lends the brand presence an additional level of value and emphasizes the fluid, constantly moving core of a lively community.



# 2.6

## Photography

# Transforming Surgery— Changing Lives:

## AO's purpose is the basis for the new AO visual language concept.

The concept reflects the attributes **human, authentic, and engaged** along with the overarching brand design idea: **the power of our global community.**

This concept is reflected across all photography categories: The AO Foundation, people at the AO, scenes from events, studio photography, and teaching and practice scenarios.

Download additional  
guidelines:  
– Photography guidelines

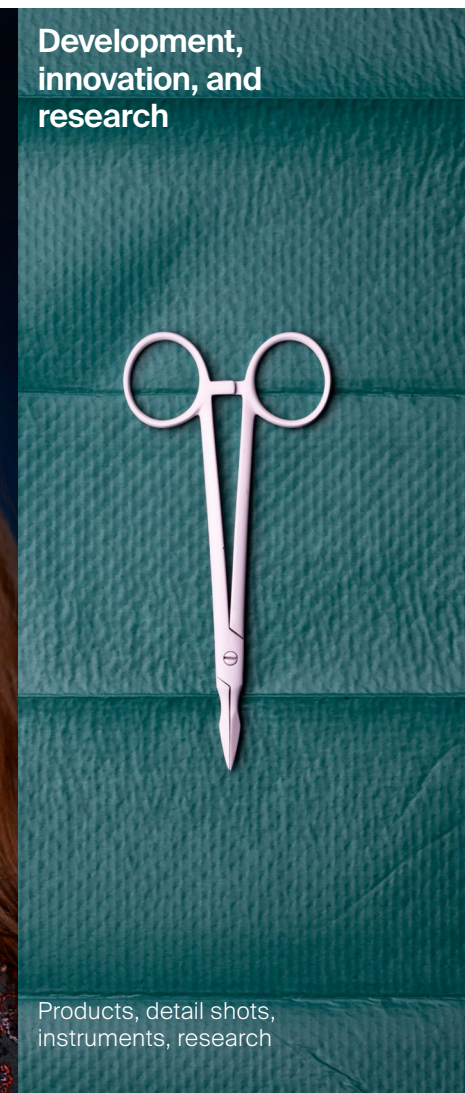
[brand.aofoundation.org](https://brand.aofoundation.org)





# Photography Categories

AO  
brand design  
documentation  
Version 2.0  
65





**It's all about  
catching the  
right moment.**

Our imagery captures the power of our global community in a meaningful way, evoking emotions. The authentic images are honest and respectful.

To capture these moments genuinely, it is important to be aware and involved.

Centering the content on humans, we achieve authenticity through unstaged image compositions and by showcasing passionate and engaged people.

Human  
content

**Power of  
our global  
community**

**Authentic  
style**

**Engaged  
expression**



# Human. Engaged. Authentic.



## Community

The AO's imagery reflects professionalism of AO people communicating information in a spirit of camaraderie.



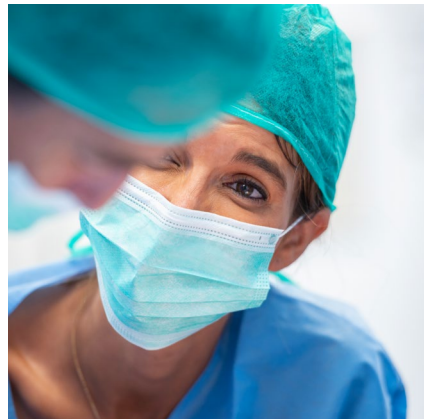
## Innovative and inspirational

We want to promote excellence in patient care and outcomes in trauma and musculoskeletal disorders.



## Diverse

We are proud and want to show our global network. We appreciate different views, new perspectives, and ideas.



## Positive

We want to show our passion and the joy of working in AO's global network.



## Respectful and appropriate

We do not show anyone in bare or inhumane situations and ask ourselves whether each picture is ethically justifiable (ie, do not show dead bodies or excessive drinking).



## Honest and realistic

Our photos capture real situations and authentic human emotions. We depict people and situations as they truly are in everyday life. We don't add people to the photos afterwards.

# Photography

## Visual expression

- reduced color scheme (blue, white)
- warm expression
- balanced, well-composed
- clean, tidy
- neutral backgrounds
- groups of people
- interplay between clear and soft focus
- simple and minimalistic
- bright
- strong contrasts
- direct and bold
- exposing and vivid
- realistic



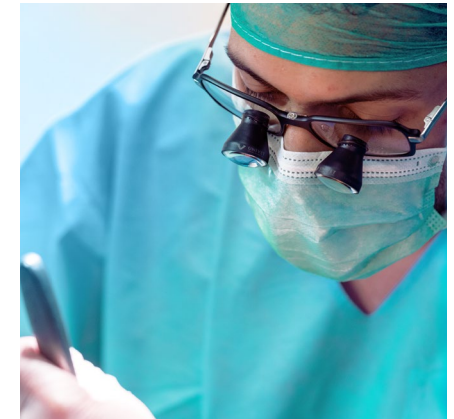
### Natural

Ideally, we use natural daylight or minimal artificial lighting for a natural, realistic, and positive look. Flash equipment is used only to simulate natural daylight.



### Bright

White space enhances the brightness and clarity of the images. If possible, try to find bright scenery.



### Contrast

Contrasts in light and colors emphasize the key details of a story. To keep images realistic, we make use of contrasts that are clear but not excessive.



### Warm

Use an aesthetically clean yet warm-toned color scheme.



### Direct

Check for good compositions: Soft foreground, focus on the area of interest, soft background. Find the right focus.



### Simple

Try to focus on the important object by creating a composition with calm backgrounds and few details.



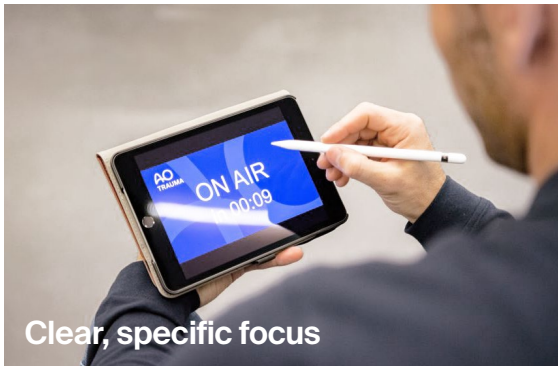
Natural, bright, contrasting



AO  
brand design  
documentation  
Version 2.0  
69



Reduced color  
scheme with warm  
expression



Clear, specific focus



## Thinking in series.

Documentary-style also means shooting in series. Create a story, not just a picture. Try new things. Show interest in the way things really are. Be part of the story!

To verify the quality of your work, ask yourself the following questions:



**Does it look authentic, spontaneous and real (not staged)?**



**Does it fit the visual expression (bright, natural light, contrasts, warm undertone)?**



**Does it fit the intended application?**



**Does it match the content briefing?**



**Does it tell a unique story?**



**Is the focus clear and specific?**



**Does it look inviting and positive?**



**Is the photo appropriate?**



**Does it show the diversity of the foundation?**



**For general questions**  
[steffen.kruse@aofoundation.org](mailto:steffen.kruse@aofoundation.org)

**For legal questions**  
[nina.roemer@aofoundation.org](mailto:nina.roemer@aofoundation.org)

**For intellectual property questions**  
[ulf.schaberg@aofoundation.org](mailto:ulf.schaberg@aofoundation.org)



**Download additional guidelines:**  
– Photography guidelines  
[brand.aofoundation.org](http://brand.aofoundation.org)

# **2.7**

## **Illustrations and infographics**

**Illustrations are a powerful means of telling stories in their own unique, emotional way.**

**Infographics can simplify complexities or make simple things visually exciting.**



To request a toolkit of illustrations,  
please contact:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)



**Download additional  
guidelines:**

– Illustrations and infographic  
guidelines  
[brand.aofoundation.org](http://brand.aofoundation.org)

Independent disciplines, illustrations and infographics can be clearly differentiated from photography.

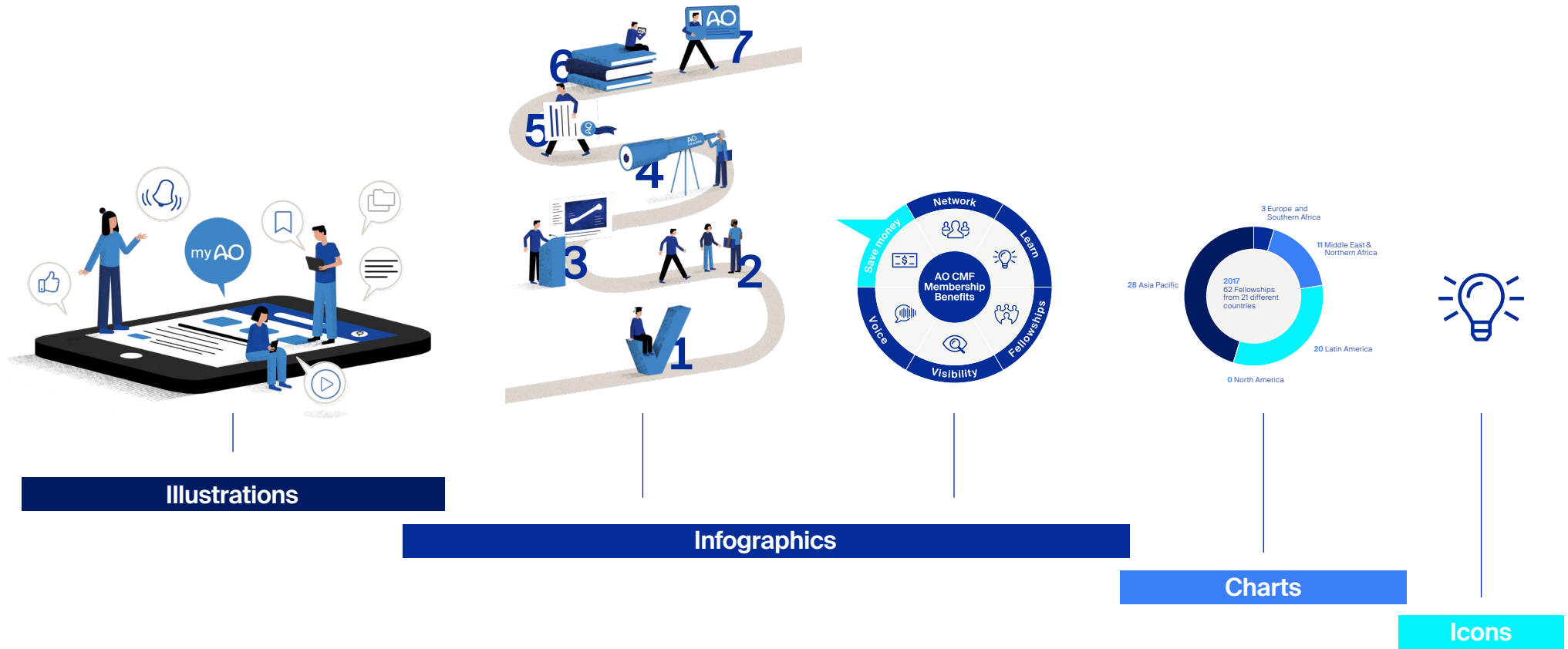
Following a human-centric design approach, illustrations and information graphics present sensitive or complex content in a vivid, comprehensible way. Illustrations are ideally used in situations where photography is not possible or suitable, such as abstract or metaphoric content.

Illustrations should never be used frequently or for solely decorative purposes.



# Illustrations and infographics

## An integrated concept



### Illustrations (editorial)

- Stories
- Portraits
- Scientific issues
- Projects/initiatives
- Hierarchy

### Infographics (editorial)

- Charts
- Diagrams
- Processes
- Situations

### Infographics (functional)

- Diagrams
- Processes
- Maps
- Values
- Overview
- Lists

### Charts

- Diagrams
- Data
- Scientific results

### Icons

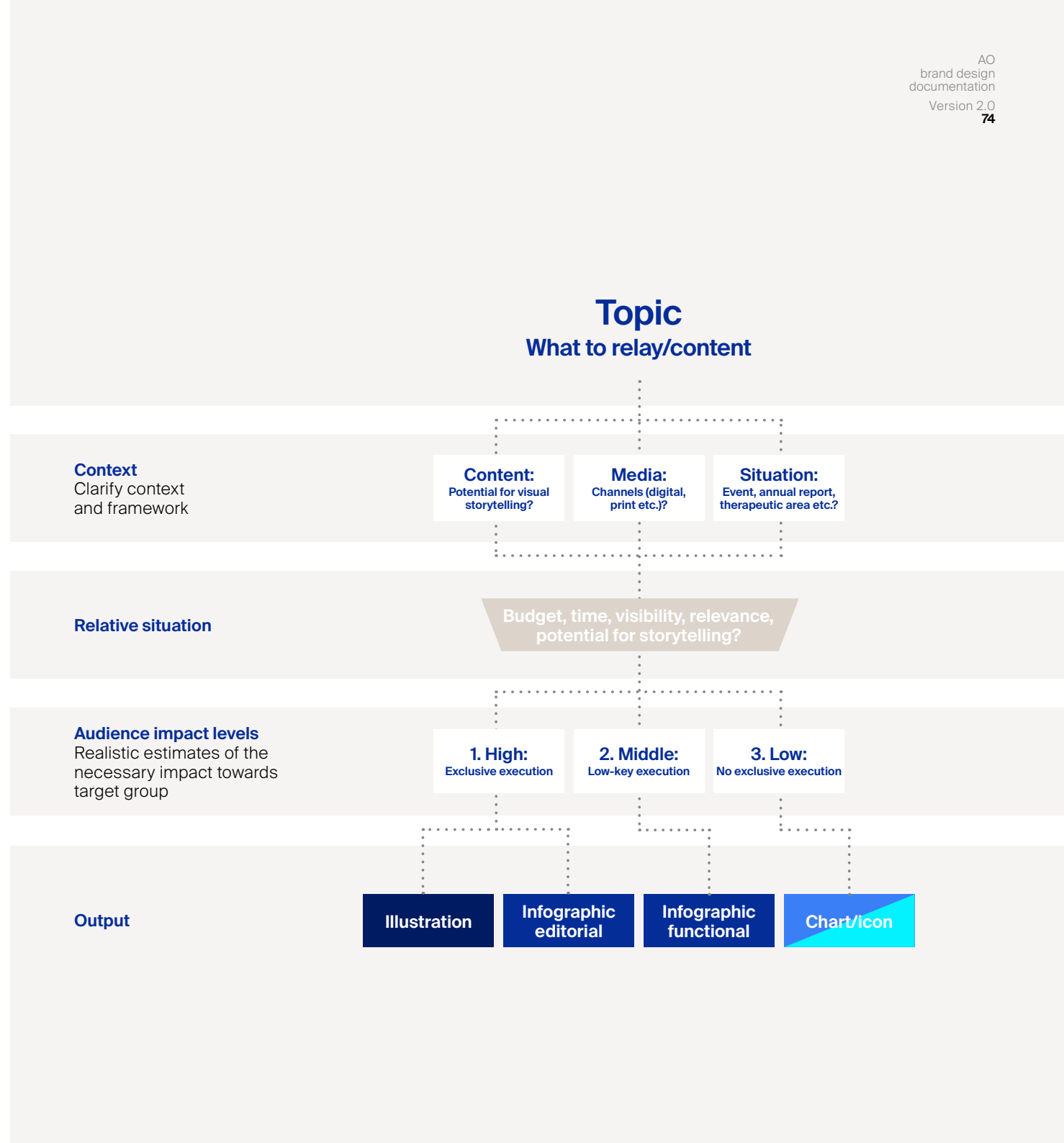
- Pictograms
- Symbols
- Signage
- UX/UI design
- Multilingual audiences

# Decision tree

## Need for an artwork visual

## Function of AO's illustrations and infographics (editorial):

- To visualize abstract or sensitive topics: Illustrations or infographics are ideal in situations where photography is either not possible or in some way not appropriate
- Illustrations and infographics present abstract or metaphoric content without being overly explicit
- Can be used for animations or explanatory movies
- Able to be used in all types of media, an illustration or infographic can be used in cover imagery in line with these guidelines so long as you are unable to find a photograph to communicate the main theme (as per the AO recommendations)
- Illustrations and infographics should never be used for beautification purposes, for example, to decorate a booth or event space



# Illustrations

## Visual expression

### Be unique.

AO's illustration style works both as a whole composition and as cutout, which enables a more flexible use across all media. The grainy structure and its handmade appearance makes the the illustration style appear warmer and builds a good contrast to the mainly technically driven content. The illustration style is highly recognizable because of its surreal proportions of people and surroundings. In addition, this specific illustration style is very suitable for animations.

#### Main visual attributes are:

- hand-drawn look
- grainy structure
- reduced color scheme (mainly primary colors)
- warm expression
- clean, tidy, simplified
- neutral backgrounds
- exposed and vivid
- creative and thought-provoking
- surreal proportions
- playful
- strong contrasts
- direct and bold
- diverse



For detailed information about illustrators please contact Communications & Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)



**Simple:** The focus is on the important object: Creating a composition with calm backgrounds and few details



## Tell a story.

AO's infographic style (editorial) uses single illustrative elements to present its often complex content in a human and accessible way. The grainy structure and its handmade style makes the overlook appear warmer and builds a good contrast to the mainly technically driven content. The infographic style is highly recognizable because of its surreal proportions of people and surroundings.

### Main visual attributes are:

- hand-drawn look
- grainy structure
- reduced color scheme (mainly primary colors)
- warm expression
- clean, tidy, simplified
- neutral backgrounds
- exposed and vivid
- creative and thought-provoking
- surreal proportions
- playful
- strong contrasts
- direct and bold
- diverse



For detailed information about illustrators please contact  
Communications & Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)





# Infographics

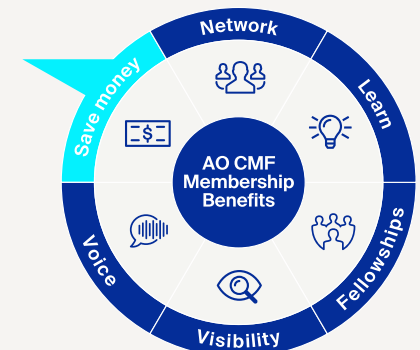
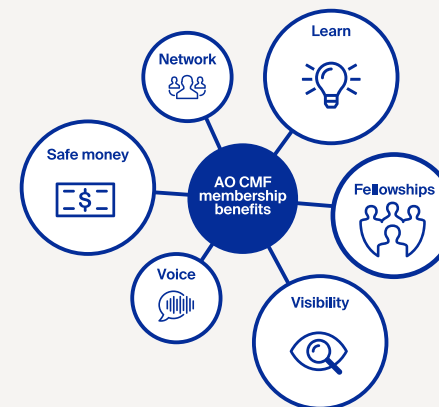
## Functional style

## Simple and clear.

AO's functional infographics are designed to present complex content in the simplest form possible. They are used for charts or diagrams, as maps or to depict ethically difficult images such as organs. The style is simple and clear and tries to question and reinterpret old forms of representation in a creative way, always with the aim of making the content easily accessible.

### Main visual attributes are:

- full AO color scheme (primary colors, secondary colors)
- clean, tidy, simplified
- neutral backgrounds
- creative and thought-provoking
- playful
- strong contrasts
- direct and bold



**Note:** AO's infographics have round, dynamic shapes that compliment the movement (curvature) created by the logo. They can be displayed in both primary and secondary colors.

## What to keep an eye on.

To ensure that the infographics meet AO criteria for a successful visual, follow these six steps.

Six essential rules for creating an AO infographic

### 1. Make one big point

Ideally, you should have a single, coherent message that the entire infographic serves to deliver. Think of it as a story told with data and visual metaphors, but the structure is still the same.

### 2. Use simple combinations of primary colors

If you add another color, make sure there's a reason behind it, like if you find another piece of data that has to be separate from the others.

### 3. Space it out

Whitespace—or negative space, if yours isn't white—is a fundamental element of good design. Contrary to what you might think, a cluttered infographic isn't a good infographic. You need to pick which information best suits your premise that you want to display and use negative space to guide your reader through the visual until the conclusion is clear.

### 4. Use the AO fonts and glyphs

To make the sender clear and to support a uniform style, use the official AO font Suisse Int'l and Suisse Works only.

### 5. Come up with a solid, eye-catching design

Set up your storyline and how you want the infographic to flow from one topic to the next before you start laying it out.

### 6. Decide what is and what isn't important

Define which elements are the most important and how best to draw attention to that. This applies mainly to text and any figures or parts of a graph that you want to highlight. In other words, those elements which best exemplify which figures or facts you find the most interesting or relevant.

**Download additional guidelines:**

– Illustrations and infographic guidelines

[brand.aofoundation.org](http://brand.aofoundation.org)



# 3 Applications

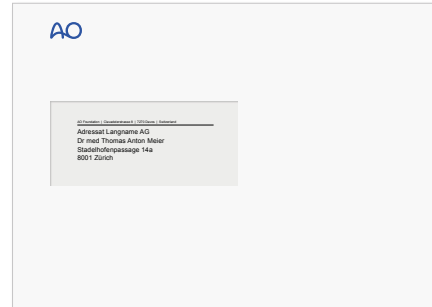
3.1	Office
3.2	Brochures
3.3	Print ads
3.4	Books
3.5	Booth design
3.6	Course material
3.7	Giveaways
3.8	Workwear

# 3.1 Office

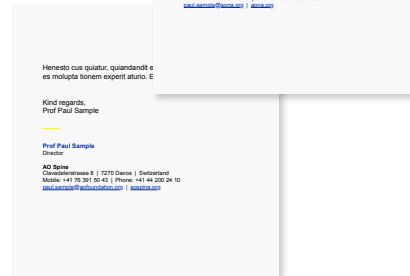
## Office Overview



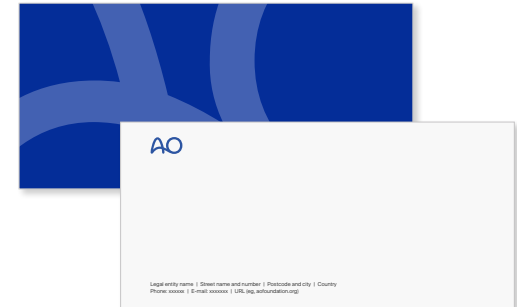
Letterhead



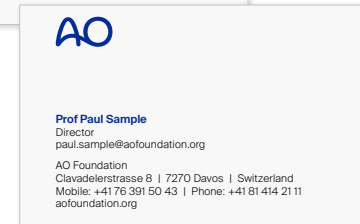
## Envelopes



E-mail signature



Compliment slip



Business cards



PowerPoint presentation

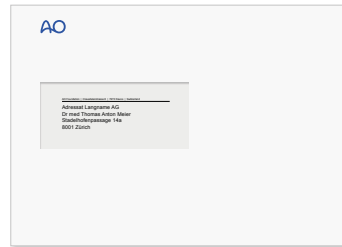
### Printed material

For written, non-digital communication, AO uses predefined design templates on specified paper. These templates are only available for the master brand, the foundation brand, flagship brands or power brands. Any alternative requirements must be approved by Communications & Events.

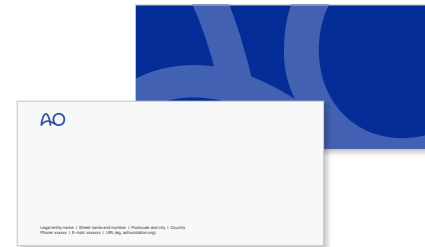
Preprinted letterheads and envelopes are available at each business location. Templates are available for all sender formats and DIN sizes as well as for ANSI sizes.

The recommended paper stock should be plain, bright white wove of 80–115 grams per square meter (gsm). Forest Stewardship Council-certified paper is mandatory.

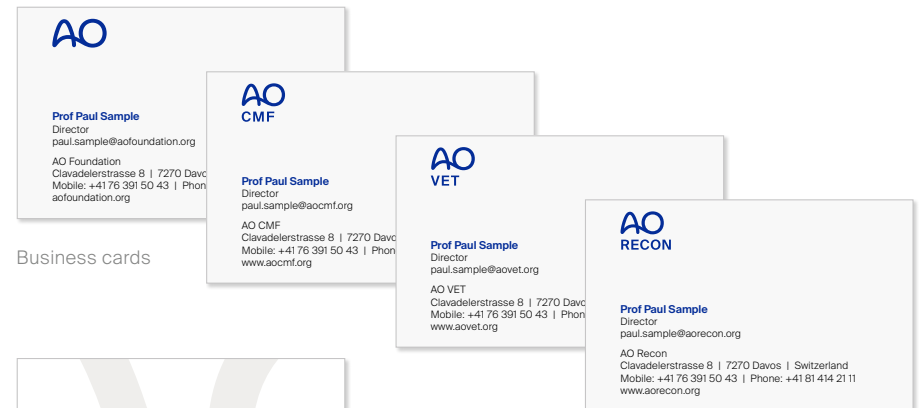
#### Application



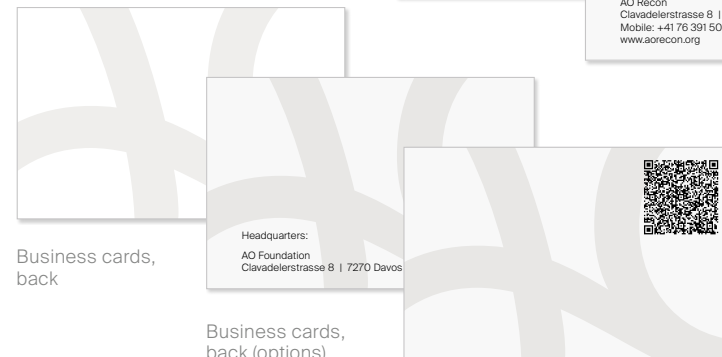
C5 envelopes  
with window



Compliment slip



Business cards



Business cards,  
back

Business cards,  
back (options)



#### Contact

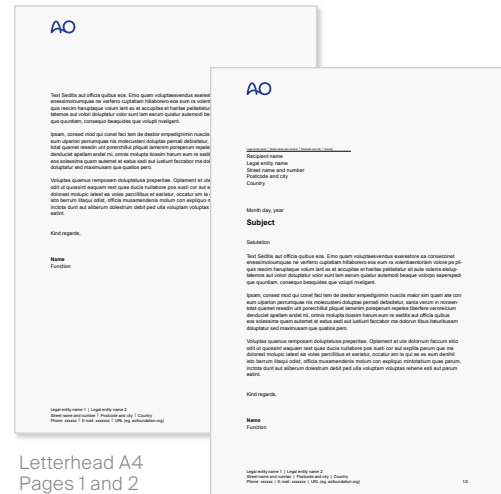
For detailed information please  
contact Communications &  
Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)

## Already prepared

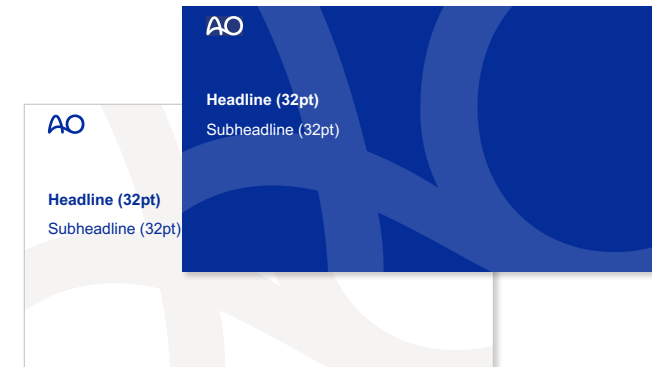
To simplify and unify the creation of documents, AO offers templates that were configured by external specialist and embedded in the internal systems. As a result, a large number of forms are available as practical tools for efficient work.

The templates are available to all AO employees through MS Office.

### Application



Letterhead A4  
Pages 1 and 2



PowerPoint presentation

## Where to find

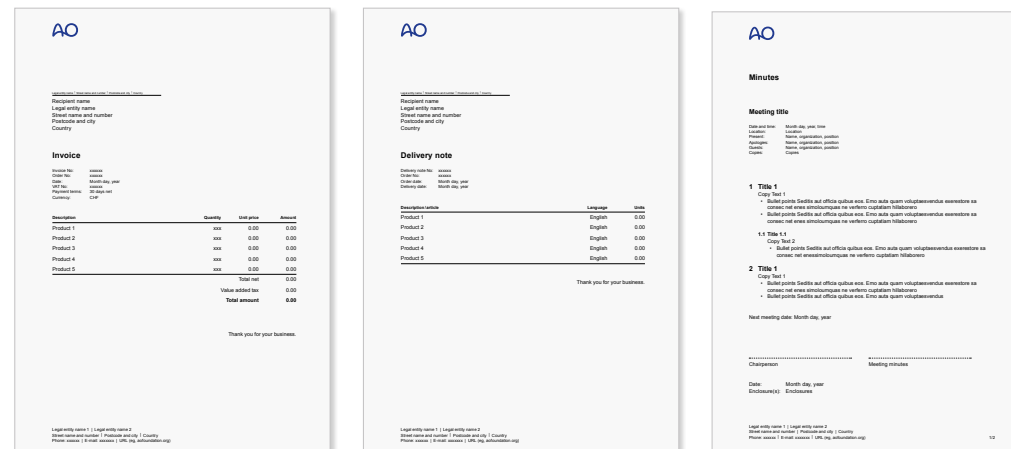
All templates and forms can be found in one of the three Microsoft Office programs, Word, Excel, or PowerPoint under:

**File New → Custom → Templates**

## How to use

A short video explains how AO employees can access the Office templates:

**[watch here \(AO employees only\)](#)**



Invoice, delivery note, minutes

# Office

## Business cards

### Direct contact

One basic template fits all AO entities.  
The sender block is fixed at the bottom line and rises to the top in accordance with the address information included.

Any alternative requirements must be approved by Communications & Events.

#### Standard



Front



Back with AO supersign

#### Application



Power brand (divisions)



Power brand (institute)



### Contact

For detailed information please  
contact Communications &  
Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)



# Office

## Business cards, options

### Special options

In case a second address is required, this is placed on the back of the card. The address is aligned with the grid area.

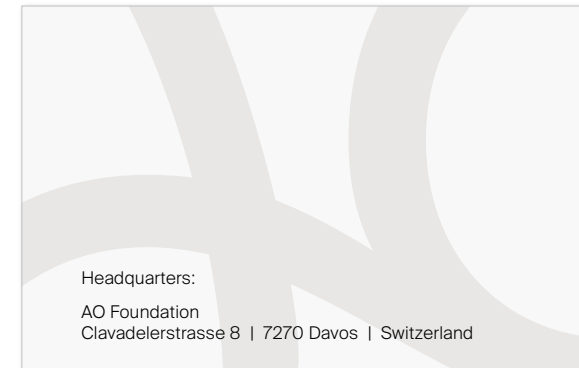
The QR code is optional. In case a QR code is required, this is placed in the top right corner on the back of the card. The ideal size is 20 x 20 mm.

Any alternative requirements must be approved by Communications & Events.

Version with two addresses

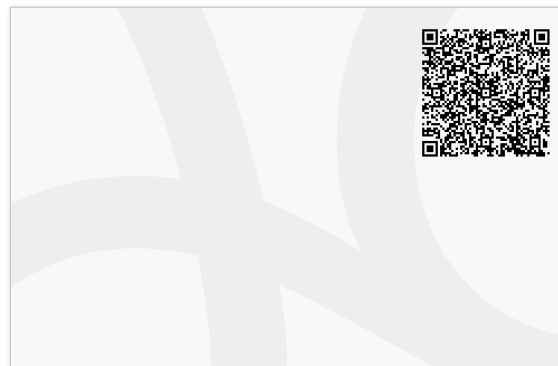


Front with main address



Back with second address

Version with QR code



Back with QR code



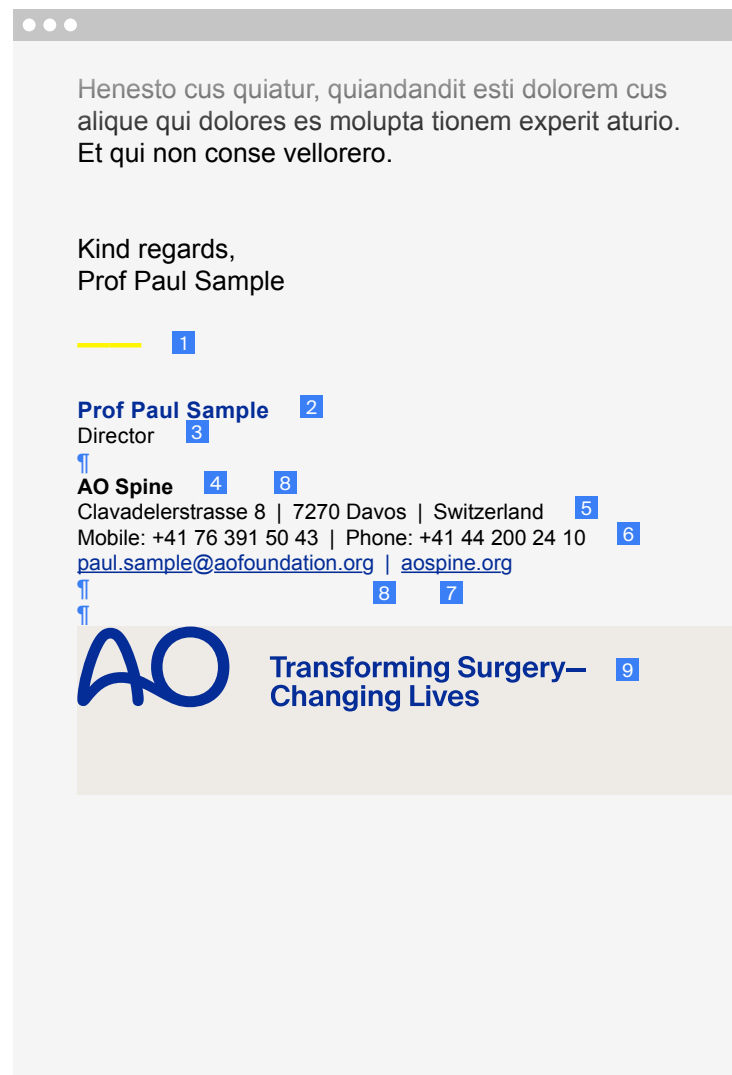
#### Contact

For detailed information please  
contact Communications &  
Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)

### Digital signature

Your e-mail signature marks the end of every message. It must represent the excellence that is at the core of the AO. It is important all AO signatures are built and used in a coherent and careful way.

#### Principles



- 1 Divider**  
Font: Arial Bold  
Font size: 12 pt  
Length: Two Em Dashes  
Shortcut: alt + shift + dash (-)  
Unicode: U+2014  
Color: #FFF500
- 2 Name**  
Font: Arial Bold  
Font size: 8.5pt  
Font color: #042d98
- 3 Function**  
Arial Regular  
Font size: 8 pt
- 4 Entity**  
Font: Arial Bold  
Font size: 8 pt
- 5 Address**  
Arial Regular  
Font size: 8 pt
- 6 Contact numbers**  
Arial Regular  
Font size: 8 pt
- 7 E-mail/URL**  
Arial Regular  
Font size: 8 pt  
Accentuation: underlined  
Font color: #042d98
- 8 Divider « | »**  
Vertical bar: alt + 7 (shortcut)
- 9 Teaser picture (optional)**  
Maximum size: 100 × 400 px



#### Templates

E-mail signature template and instructions are available:  
[InSite \(AO employee access only\)](#)

# 3.2

## Brochures

# Brochures

## Cover principles

### Consistency is key

The key to our corporate design is the correct combination of graphic elements to create a consistent yet flexible design system.

The basic structure is clear and easy. Position the logo on the top left, set semi-bold headlines, place pictures in the grid, and add other content carefully.

Accurate, deliberate design plays with the white space and creates clear and convincing communication. The layout principle is simple; apply it consistently.

#### Download additional guidelines:

– Brochure guidelines

[brand.aofoundation.org](http://brand.aofoundation.org)



#### Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)



#### Grid

Flexible grid system

#### Logo

Always on the top left

#### Headlines

Bold headlines and subtitles, always in AO blue

#### Specific information

Additional text elements, always in AO blue

#### Pictures

Documentary pictures show the AO community at work in a direct and honest manner.

#### Labels and claims

Additional graphic elements or contents



Event program

# Brochures

## Cover, examples

### One family

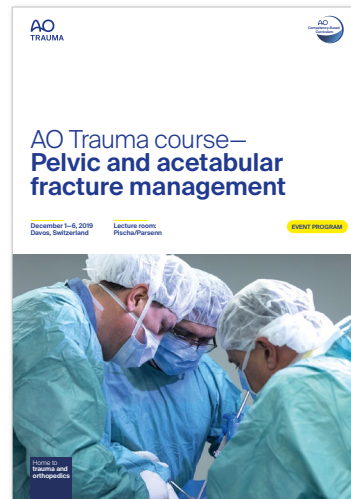
The way we approach AO brochures must reduce complexity by being:

- user-centred
- context-sensitive
- coherent, yet flexible.

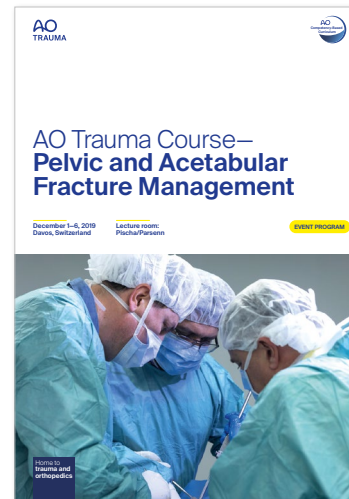
We achieve this by using a clear and consistent, approach to type area, typography, stamps, and colors, that also involves dynamic principles.

A flexible grid, clearly defined typographic principles, and predefined color series make it possible to meet all these requirements.

The content owner decides whether to use sentence case or title case for brochure titles. Traditionally, title case is used to describe course titles, but not compulsory.



Event program (example with lower case)



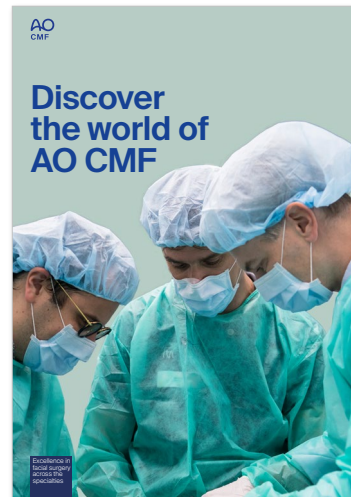
Event program (example with title case)



Event program



Innovations magazine



Membership brochure



Fellowship brochure



Sponsorship brochure



Journal



Consult the editorial style guide  
for editorial guidance:  
[brand.aofoundation.org](https://brand.aofoundation.org)

# Brochures

## Cover, examples

### Membership brochure

We recommend a full-size cover image for this type of brochure.

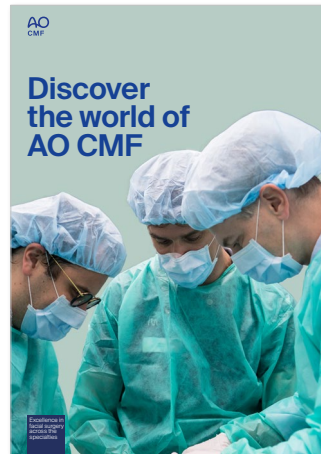
The generous use of images gives membership brochures a more magazine-like appearance.

### Promotional brochure

We recommend the incorporation of secondary colors as appropriate in promotional brochures.

The basic layout is neat, clear, and is brought to life by the use of fonts and targeted color accents.

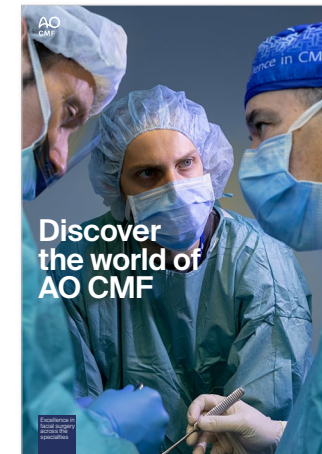
A4 membership brochure



Standard version

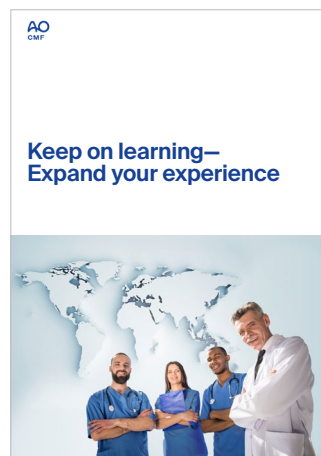


Standard version

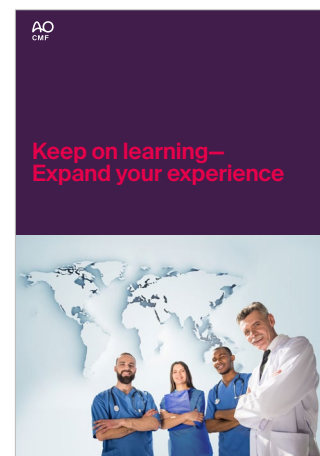


Color index code to point out the content structure

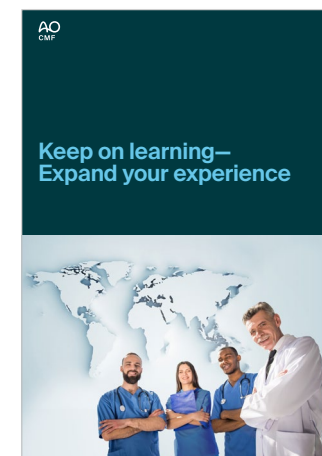
A4 promotional brochure



Standard version in AO blue



Use of secondary colors



Use of secondary colors

# Brochures

## Content pages, grid A4

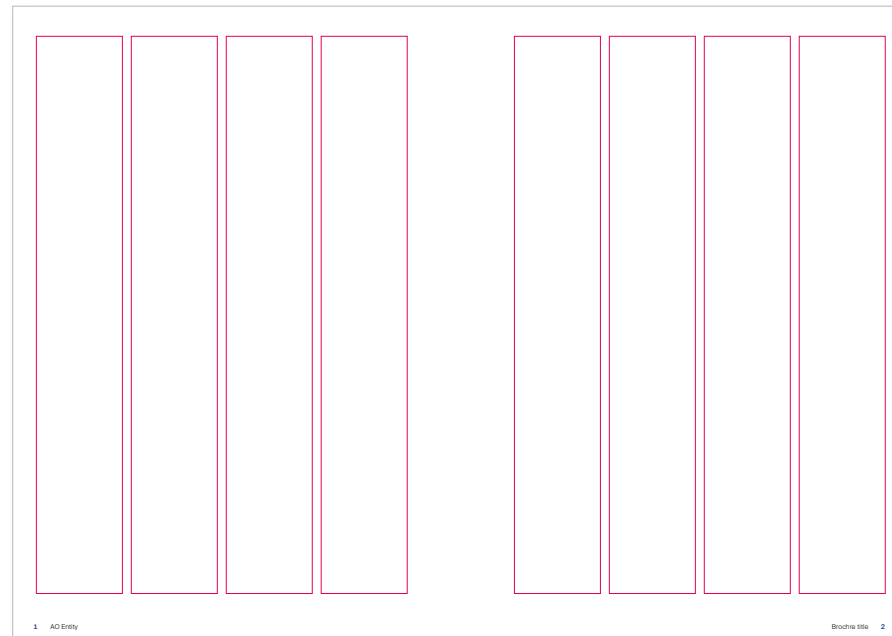
### Flexible

A simple, four-column grid serves as an invisible structure for all text page designs.

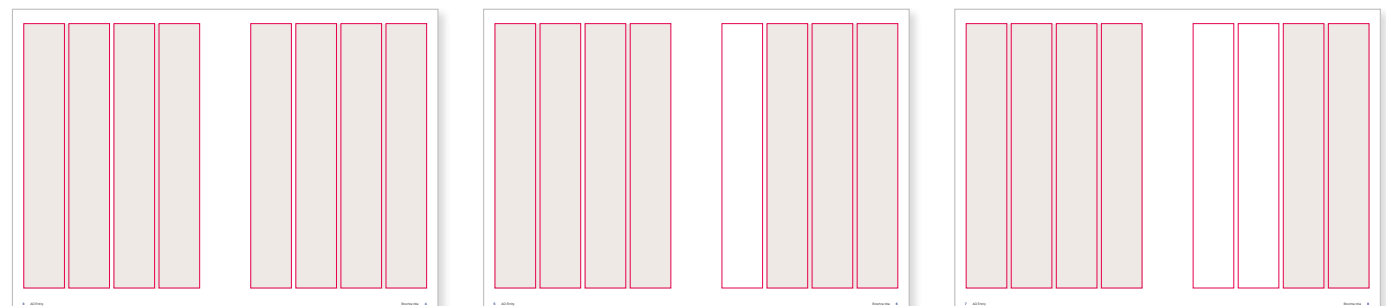
The grid can be applied in a variety of ways, responding to text type and length.

**Successful layout exploits the tension between bold headlines and calmly presented body text.**

4 columns standard grid



Variations





# Brochures

## Content pages, examples A4

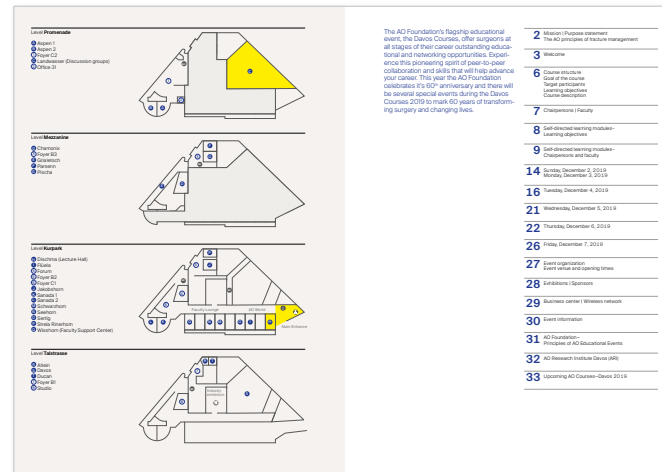
## Simplify to improve readability

Comprehensive or complex brochures should be made as easy to understand as possible for the audience.

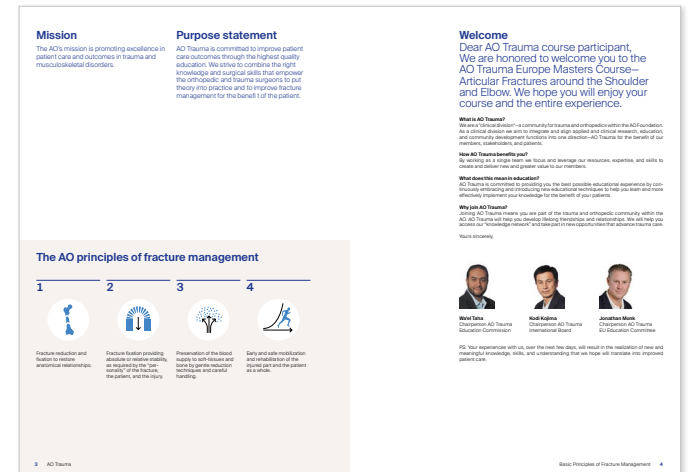
The basic layout should be reduced and focused on an intuitive presentation of the content.

The most important content should be clearly visible.

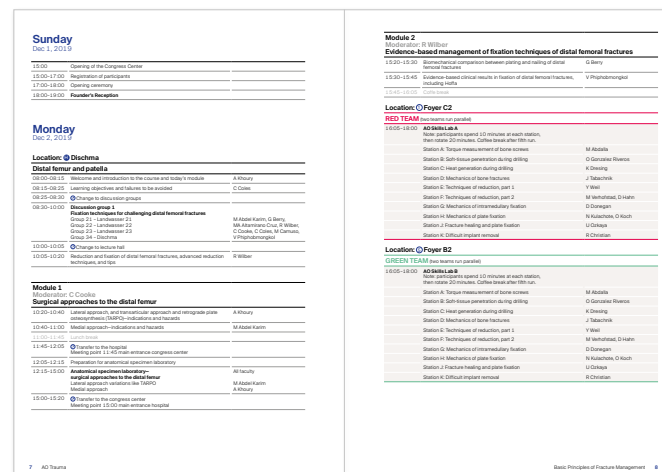
### Example Davos Courses brochure



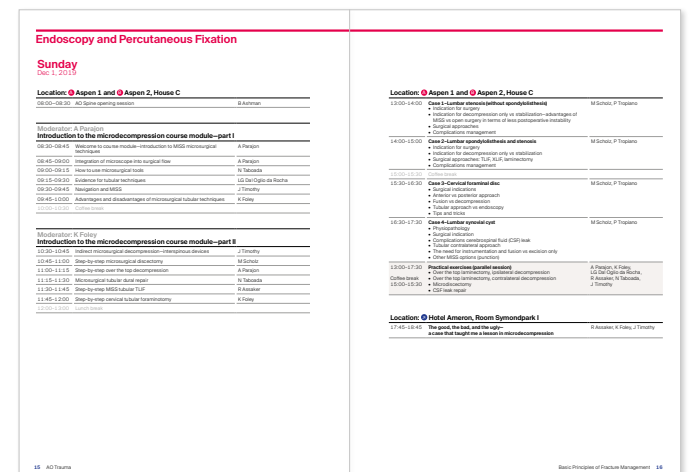
Floor plan and contents



Introduction pages



Course schedule



Course schedule



# Brochures

## Content pages, examples A4

Example membership brochure



Content pages

Content pages



Content pages

Content pages

AO  
brand design  
documentation  
Version 2.0  
**94**

[illegible]

**Faculty career pathway**  
The path to becoming an AO Trauma faculty member starts like this. You will reach:

- 1 Enter the national pool of eligible candidates**
- 2 Get notified through email**
- 3 Search as faculty in preparation for the national interview**
- 4 Be evaluated**
- 5 Get approved by national committee for international recruitment**
- 6 Attend the FFP**

**How do I become a faculty member?**  
Faculty are carefully selected and prepared for their educational responsibilities. The process to becoming faculty is defined by moving through predetermined steps, and gaining confidence through training and experience at face-to-face events. Assessment, feedback, and self-evaluation support faculty in their educational ambitions.

**Faculty career pathway: progression of learning**  
Effective education requires and provides lifelong learning. Through the evolution of teaching skills, faculty achieve an effective learning environment. Through the opportunity to select and engage your teaching knowledge.

**Requirements: minimum criteria**  
Your faculty career starts by fulfilling the following minimum requirements:

- AO Trauma membership
- Completed AO Trauma Basic Principles and Advanced Principles of Fracture Management courses
- Minimum of 12 papers of practice in international trauma
- Application form for faculty completed
- Including current CV
- Letter of recommendation from ten members of staff
- Additional regional criteria, where applicable

**AO Trauma faculty career path**

- 1 National pool of eligible candidates**  
After selection, you will be part of a national faculty candidate pool.
- 2 National-based recruitment from abroad**  
International recruitment is only directly considered for the AO Trauma faculty if you are invited to attend.
- 3 Search faculty in the AO Trauma database**  
Search faculty in the AO Trauma database (AO Trauma Basic Principles of Fracture Management) and AO Trauma faculty.
- 4 Evaluation feedback**  
You will be evaluated during the first meeting assessment.
- 5 Approval by national committee based on international feedback**  
You will be invited to participate in the FFP (your national assessment).
- 6 FFP**  
The participants in the FFP will further development.

**AO Trauma faculty member**  
The AO Trauma faculty member is an international professional member of the AO Trauma faculty. The path to become a faculty member involves the AO Trauma Basic Principles of Fracture Management and international educational activities, as well as appropriate

Illustration on entire page

The diagram shows several roles in a meeting environment:

- Table instructor**: A person standing at a table, interacting with participants.
- Course chairperson**: A person standing at a table, managing the session.
- Practical director**: A person standing at a table, overseeing practical activities.
- Small group discussion facilitator**: A person standing at a table, guiding a small group discussion.
- Lecturer**: A person standing at a podium, presenting to the audience.
- Moderator**: A person standing at a table, managing the overall discussion.

First and foremost, AD Trauma is a trauma-informed organization. We have policies and procedures that are designed to protect our students and staff from harm. We have a strong commitment to the safety and well-being of our students and staff, and we take all reports of potential harm seriously. We have a clear protocol for responding to such reports, and we ensure that all staff are trained in this protocol. We also have a strong commitment to the safety and well-being of our community, and we take all reports of potential harm seriously. We have a clear protocol for responding to such reports, and we ensure that all staff are trained in this protocol.

<p><b>Goals of the FETP</b></p> <p>Designed to train the FETP participants for teamwork in a diverse &amp; volatile of military, maritime, and aviation tasks. The program teaches participants the specific methods to achieve FETP goals and objectives. Participants receive discipline specific, and practical experience. After completing the FETP participants will be able to apply the same educational experiences by achieving a clearly defined set of outcomes.</p> <p><b>Target audience and prerequisites</b></p> <p>Participants are new or existing tasking units fulfill the following requirements:</p> <ul style="list-style-type: none"> <li>• A DoA team member</li> <li>• Assignment as faculty on an AoA Team</li> <li>• Completion within 5.5 months of FETP</li> </ul> <p><b>Composition</b></p> <p>The FETP is composed of the AoA Team's Basic Principles of Fictive Management and the AoA Team's Advanced Principles of Fictive Management.</p> <p><b>Recommendation</b> by the AoA Team's national council</p> <ul style="list-style-type: none"> <li>• Good working knowledge of the language in which the FETP is being taught</li> </ul>	<p><b>Program description</b></p> <p><b>Online preparation work and pre-work for the first 30 days</b></p> <p>Participants receive a pre-work assignment and assessment, conduct online work, and participate in online discussion. The pre-work assignment is designed to give a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program.</p> <p><b>Face-to-face instruction and on-shore jobs</b></p> <p>The face-to-face instruction is designed to give a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program.</p> <p><b>Online follow-up work and assessment</b></p> <p>The online follow-up work and assessment is designed to give a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program. The assignment is given a participant and reach a general understanding of the program.</p>
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## Program pages

Goals of the CEP	Program description
<p>Upon program completion, participants can apply the key findings, assessment tools, and program components to their basic fire instructional design on program identification, needs assessment, program development, program delivery, educational methods, evaluation and feedback. The program is designed to be used by fire service personnel to assess and implement their existing practices as knowledge and skills to develop a course plan, program development and evaluation. The program also includes topics like facility management, program evaluation, and quality and continuous improvement.</p> <p>Having learned educational principles and best practices, participants are positioned to become a champion of fire-based education.</p>	<ol style="list-style-type: none"> <li><b>1 Online preparation for the weeks prior to the first face-to-face</b> Participants will receive an email announcement as well as an online study guide to prepare for the first face-to-face session. The study guide includes topics and questions that will be discussed in the online forum.</li> <li><b>2 Face-to-face face-to-face, two days</b> This program has two face-to-face instructional sessions in person at a small group location. Participants will receive a pre-program announcement and a pre-program handbook on the first program planning session. The handbook includes topics like program planning and evaluation, facility management, and quality and continuous improvement.</li> <li><b>3 Online follow-up, one week</b> A follow-up online session will be provided to reinforce and participants are encouraged to contribute to the ongoing course discussion.</li> </ol>

# Brochures

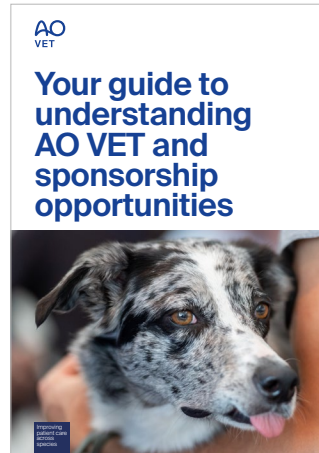
## Cover, examples A5

### Sponsorship brochures

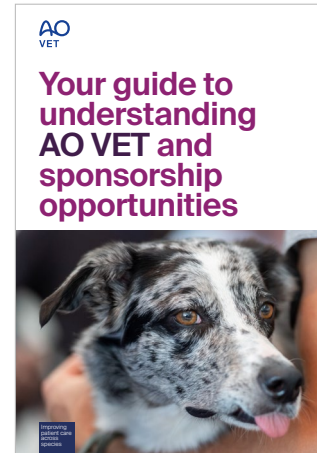
Small brochures, including those about sponsorship, should be compact.

You can play with basic design elements, but remember to select pictures carefully to make sure the brochure type is easy to recognize.

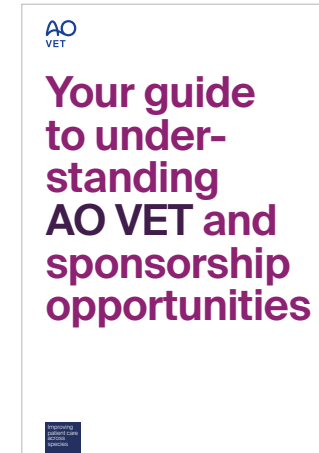
A5 sponsorship brochure



Classic use of basic elements



Accentuated use of secondary colors



No need for images and focus on typography and secondary colors

# Brochures

## Content pages, examples A5

### Set accents

Make sure small brochures contain easy to understand content sections. Use the following to guide the reader:


- clearly accentuated headlines
- structuring background colors
- prominently placed data.

**Sponsoring opportunities**  
As a nonprofit organization, our success and outreach is dependent upon financial and product support of corporations and private sponsors. Consequently, an opportunity now exists for new Manufacturers and Service Providers, related directly or indirectly with the veterinary profession, to partner with AO VET as Education Sponsors for our educational events and aid in our mission of improving patient care across species.

Education Sponsors may choose to provide non-specific financial or in-kind support for events, or they may elect to provide material goods (e.g. prostheses, screws, and implants) of an appropriate design to satisfactorily teach the AO methods and deliver the educational content during one or more of our courses. For our sponsors, this is an outstanding opportunity to showcase your products, services, and latest innovations to an international, precisely targeted audience of skilled, knowledgeable professionals at AO VET educational events. Additionally, you will receive positive media attention from your association with the AO Foundation.

**AO VET**

**Your guide to understanding AO VET and sponsorship opportunities**



improving patient care across species

Founded in 1958 by  
**13 visionary surgeons**

Educational events with  
**huge audience**

**Global network**

Showcase to an  
**precisely targeted audience**

Over **100** countries

More than  
**16,000** surgeons, operating room personnel, and scientists

Leaflet A5, front

**Download additional guidelines:**  
– Brochure guidelines  
[brand.aofoundation.org](http://brand.aofoundation.org)

**Templates**  
For ready-made templates including grid and other specifications, please contact:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)

**Who we are**  
AO VET is an independent nonprofit organization that represents a global network of surgeons, scientists, and other professionals highly specialized in the field of veterinary surgery of the musculoskeletal system.


**What we do**  
AO VET's mission is to advance the practice of veterinary surgery to improve patient outcomes. This is accomplished by building a network of professionals with this common goal and a love of orthopedics and teaching, to share their experiences, their knowledge, and their expertise in a more collegial and collaborative way.

**These are privileges for sponsors for educational events:**


Privileges	individual selection	bronze package	silver package	gold package	diamond package
Recognized as an official partner in the AO VET program brochure	x	x	x	x	x
Booth space in course exhibition area	x	x	x	x	x
Insert in the course bag	x	x	x	x	x
Advertisement in the course program (half page)	x	x	x		
Advertisement in the course program (full page)	x			x	x
Promotional video exhibited during the event (in breaks)	x		x	x	x
Company logo on printed/digital course materials (hand out)	x		x	x	x
Lanyards for name badges	x			x	x
Sponsored coffee break	x		x		x
Sponsored lunch	x			x	x
Sponsored course dinner	x				x

Please see separate leaflet for price indications for sponsoring privileges or contact us: [info@aovet.org](mailto:info@aovet.org) or under +41 81 414 25 55


**Community**




**Education**



**Research & Development**



**Technical Commission**



Alongside its strong focus on education, AO VET is one of the four Clinical Divisions of the AO Foundation, the world's pre-eminent educator in orthopedics. Founded in 1958 by 13 visionary surgeons, AO today fosters one of the most extensive networks of currently more than 16,000 surgeons, operating room personnel, and scientists in over 100 countries.

Leaflet A5, back

# **3.3**

## **Print ads**

## Targeted communication

Print ads are used in medical magazines or in course programs to promote a variety of AO benefits, such as a membership or a key service offering.

There are two main types of ads:

### Membership ads

Membership ads refer to the advantages and benefits of being a member of the respective clinical division/unit.

The strict grid defines the frame for the layout. The contents and key messages are adapted to target audiences.

### Alternative promotions

Alternative promotion ads are used to clearly and concisely promote other benefits offered by the AO, such as courses, tools, and services. The strict grid defines the frame for the layout. The grid and the footer are predefined, the layout depends on the individual content.

#### Membership ads

AO Trauma membership  
**Driving excellence  
and empowering  
the next generation**

Apply  
for membership  
www.aotrauma.org

Discover the advantages of joining the leading global trauma and orthopedic community, providing its members with education, research and networking opportunities worldwide. **Join us and share your passion.**

AO Trauma | C/O: 7270 Davos  
Phone: +41 (0) 44 22 11 | Fax: +41 (0) 44 22 80 | info@ao-trauma.org  
www.aotrauma.org

AO  
TRAUMA

Standard version

AO Trauma membership  
**Driving excellence  
and empowering  
the next generation**

Apply  
for membership  
www.aotrauma.org

Discover the advantages of joining the leading global trauma and orthopedic community, providing its members with education, research and networking opportunities worldwide. **Join us and share your passion.**

AO Trauma | C/O: 7270 Davos  
Phone: +41 (0) 44 22 11 | Fax: +41 (0) 44 22 80 | info@ao-trauma.org  
www.aotrauma.org

AO  
TRAUMA

Variation of layout

#### Alternative promotion category ads

**Events 2020  
Courses & seminars**

Join  
professional and  
novice AO  
www.aorecon.org

AO Recon Course Principles of Total Hip and Knee Arthroplasty	AO Recon Course Complex Total Hip and Knee Arthroplasty
<b>Asia Pacific:</b> May 04-05 Yantai, China Jun 29-30 Jakarta, Indonesia Sep 07-08 Jaipur, India Oct 19-20 Zhengzhou, China	<b>Asia Pacific:</b> Jun 01-02 Taipei, Taiwan Aug 10-11 Hangzhou, China
<b>Europe &amp; Southern Africa</b> May 17-18 Athens, Greece Sep 13-14 Targu-Mures, Romania Sep 20-21 Ljubljana, Slovenia Nov 08-09 Moscow, Russia	<b>Europe &amp; Southern Africa</b> Oct 11-12 Prague, Czech Republic Dec 02-03 Davos, Switzerland
<b>Latin America</b> Jun 12-13 Sao Paulo, Brazil Aug 02-03 Bogota, Colombia Aug 08-09 Santiago, Chile Sep 08-09 Buenos Aires, Argentina	<b>Latin America</b> Jun 14-15 Sao Paulo, Brazil Oct 15-16 Dubai, UAE
<b>Middle East &amp; Northern Africa</b> Jul 04-05 Beirut, Lebanon Nov 02-03 Cairo, Egypt	<b>Middle East &amp; Northern Africa</b> Apr 04-06 Rijeka, Croatia Dec 05-07 Davos, Switzerland
<b>AO Recon Seminar Principles of Shoulder Arthroplasty</b> Nov 30 Moscow, Russia	<b>AO Trauma / AO Recon Course Comprehensive Periprosthetic Fracture Management</b> Aug 05-06 Bogota, Colombia
<b>Latin America</b> Aug 30 Cartagena, Colombia	<b>AO Recon Webinars</b> <b>Online</b> Jun 25 Prosthesis Infections Nov 05 Hip Dislocation

AO Recon | C/O: 7270 Davos  
Phone: +41 (0) 44 22 11 | Fax: +41 (0) 44 22 80 | info@aorecon.org  
www.aorecon.org

AO  
RECON

Alternative promotion ads for events such as courses and seminars



# Print ads

## Basic structure

### Flexible structure

The layout is based on a simple three-part grid and consists of a fixed and a variable part.

#### Fixed part

The fixed part includes all sender information. The structure and placement are always the same. Depending on the usage, the social media icons can be adapted or supplemented.

#### Variable part

The variable part covers all messaging needs. In addition to the central image window and the headline placed on the top, a copy text or call to action (CTA) button can be added (variable placement).

#### Membership ad

Variable elements (depends on intention and purpose)

Fixed elements (modular)

##### Headline

First line with topic "membership"  
Accents in semibold and light fonts

##### CTA button (optional)

Individual visual expression based on the AO color range

##### Imagery window

Picture or illustration

##### Copy text

Option for accents in semibold and light fonts

##### Social media icons

Individual selection of icons

##### QR-code

##### Address

##### URL

##### Power brand logo

The placement of the logo in the lower right corner underscores the viewing habits on an ad format

AO Trauma membership  
**Driving excellence  
and empowering  
the next generation**



Discover the advantages of joining the leading global trauma and orthopedic community, providing its members with education, research and networking opportunities worldwide. **Join us and share your passion.**



AO Trauma | Claudelstrasse 8 | CH-7270 Davos  
Phone +41 81 414 21 11 | Fax +41 81 414 22 80 | info@aotrauma.org  
[www.aotrauma.org](http://www.aotrauma.org)



1/3

1/3

1/3

# Print ads

## Layout principle

### To the point

The clear grid creates a tidy and competent overall appearance.

The layout relies on clear content that is quickly comprehensible. It is therefore particularly important that the headline is kept short and crisp, that the image or illustration is carefully selected and that the copy contains a clear statement with a call-to-action.

#### Membership ad

Variable elements (depends on intention and purpose)

Fixed elements (modular)

##### Headline

The headline builds from the bottom up to the top. It comprises a maximum of four lines, including top line "membership"

##### CTA button

The call-to-action button is a flexible element that can be used optionally. The colors can be freely selected from the secondary color palette but should always visually refer to the imagery window. The maximum size is 34 mm.

##### Copy text

The copy runs over a maximum of four lines and contains a maximum of 250 characters. Accents or claims are possible.

##### Protected area

This area is reserved for fixed elements as well as for CTA buttons.

The diagram illustrates the layout of an AO Trauma membership advertisement. It features a grid with three horizontal sections, each labeled 1/3 on the right. The top section contains the headline "AO Trauma membership Driving excellence and empowering the next generation" in blue and black text. A red arrow points to the headline, and a dimension of 11 mm is indicated. The middle section features a photograph of three surgeons in blue scrubs and masks, looking down at a patient. A red arrow points to the image, and a dimension of 11 mm is indicated. The bottom section contains a call-to-action button labeled "Apply for membership" with the website "www.aotrauma.org" below it. A red arrow points to the button, and a dimension of 11 mm is indicated. The bottom section also includes a QR code, social media icons, and contact information: "AO Trauma | Claudelstrasse 9 | CH-7270 Davos Phone +41 81 414 21 11 | Fax +41 81 414 22 80 | info@aotrauma.org www.aotrauma.org". The AO Trauma logo is in the bottom right corner.



### Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)



# Print ads

## Membership examples

### Same but different

The basic grid leaves plenty of scope but also creates a high degree of coherence in perception.

Illustrations can be used instead of pictures. The meaning of illustrations must be easy to comprehend, comply with the basic visual principles of AO and adhere to the AO colour range.

AO Trauma

**AO Trauma membership**  
**Driving excellence**  
**and empowering**  
**the next generation**

Apply  
for membership  
www.aotrauma.org

Discover the advantages of joining the leading global trauma and orthopedic community, providing its members with education, research and networking opportunities worldwide. **Join us and share your passion.**

QR code, AO logo, and contact information: AO Trauma | C/o: 2270 Dares | Phone: +41 81 414 22 11 | Fax: +41 81 414 22 80 | info@ao-trauma.org | www.aotrauma.org

Version with picture, copy and CTA

AO CMF

**AO CMF membership**  
**Join the number one**  
**network for oral and**  
**craniomaxillofacial**  
**experts**

Sign up  
for membership  
www.aocmf.org

**AO CMF membership benefits**

- Learn
- Voice
- Safe money
- Network
- Fellowships
- Visibility

QR code, AO logo, and contact information: AO CMF | C/o: 2270 Dares | Phone: +41 81 414 22 11 | Fax: +41 81 414 22 80 | info@ao-cmf.org | www.aocmf.org

Version with illustration and CTA

AO VET

**AO VET membership**  
**Creating a vital link**  
**for veterinary specialists**  
**across the globe**

Join us  
for membership  
www.aovet.org

QR code, AO logo, and contact information: AO VET | C/o: 2270 Dares | Phone: +41 81 414 22 11 | Fax: +41 81 414 22 80 | info@ao-vet.org | www.aovet.org

Version with picture and CTA

# Print ads

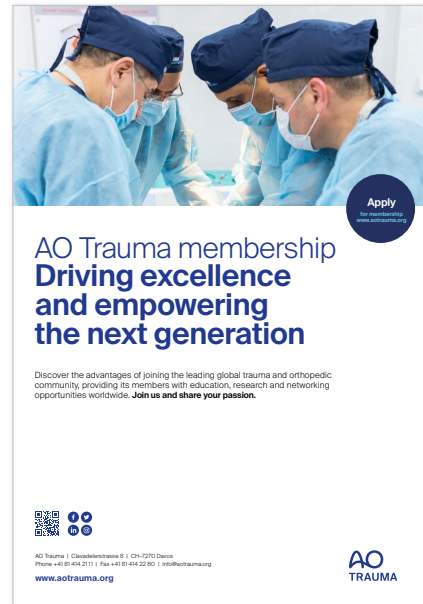
## Membership examples, layout variations

### Same but different

Depending on the context and use of the print ads, the three-part grid can also be used to move the image window up or to extend an area to two-thirds.

Always make sure that the typography and the AO color range are used carefully.

AO Trauma



Version with picture, copy and CTA

AO CMF



Version with illustration and CTA

AO VET



Version with picture and CTA

# Print ads

## Alternative promotion ads, events

### Be prepared

The alternative promotion ads for events such as courses and seminars are based on the same primary grid as the membership ads, using the same typographical principles and the AO color range.

The course contents are listed on a light gray color field and can be supplemented with an illustration.

The CTA button is a variable element and is adapted in color and typography according to the context.

#### AO Trauma

## Sharing a world of knowledge

### The pilot continues – Join us in Madrid, Spain April 28 – May 1, 2020

Join  
Pharmaceutical  
reference  
to AO  
www.aotrauma.org

AO Trauma

#### World Meeting Madrid 2020

AO Trauma Course  
**Foot and Ankle Reconstruction**  
(Course with Anatomical Specimen Dissection)  
Chairspersons: Xavier Martin Oliva (ES), Mandelap Chilton (IN)  
<http://AOCTRAUMA10009975.aotrauma.org>

AO Trauma Masters Course  
**Outcomes of the Lower Extremity**  
(Course with Anatomical Specimen Dissection)  
Chairspersons: Stefan Schöber (DE), Hans Philipp Lieberthaler (AT)  
<http://AOCTRAUMA10009975.aotrauma.org>

AO Trauma Course  
**Management of Fractures of the Hand and Wrist**  
(Course with Anatomical Specimen Dissection)  
Chairspersons: Alex Luch (ES), Pablo Suárez Romero (CO)  
<http://AOCTRAUMA10009975.aotrauma.org>

AO Trauma Masters Course  
**Proximal Femoral Fractures**  
(Course with Anatomical Specimen Dissection)  
Chairspersons: Filippo Randelli (IT), Josep Muñoz Vives (AO)  
<http://AOCTRAUMA10009975.aotrauma.org>

AO Trauma Masters Course  
**Elbow Trauma**  
(Course with Anatomical Specimen Dissection)  
Chairspersons: Lars Adolfsson (SE), Samail Artufae (ES)  
<http://AOCTRAUMA10009975.aotrauma.org>

AO Trauma | Cavallottiinstrasse 8 | CH-7270 Davos  
Phone +41 (0) 41 22 11 | Fax +41 (0) 41 22 80 | [info@ao-trauma.org](mailto:info@ao-trauma.org)  
[www.aotrauma.org](http://www.aotrauma.org)

AO  
TRAUMA

Version with picture, copy and CTA

#### AO Recon

## Events 2020

### Courses & seminars

Join  
Pharmaceutical  
reference  
to AO  
www.aorecon.org

AO Recon Course  
**Principles of Total Hip and Knee Arthroplasty**  
Asia Pacific  
May 04-05: Taipei, China  
Jun 29-30: Jakarta, Indonesia  
Sep 07-08: Jaipur, India  
Oct 19-20: Zhengzhou, China

Europe & Southern Africa  
May 17-18: Athens, Greece  
Sep 13-14: Tampa, Florida, Romania  
Sep 20-21: Ljubljana, Slovenia  
Nov 08-09: Moscow, Russia

Latin America  
Jun 15-17: São Paulo, Brazil  
Aug 02-03: Bogotá, Colombia  
Aug 08-09: Santiago, Chile  
Sep 06-07: Buenos Aires, Argentina

Middle East & Northern Africa  
Jul 04-05: Beirut, Lebanon  
Nov 02-03: Cairo, Egypt

AO Recon Seminar  
**Principles of Shoulder Arthroplasty**  
Nov 30: Moscow, Russia

Latin America  
Aug 05-06: Bogotá, Colombia

AO Recon Webinars  
**Online**  
Jun 25: Prosthesis Infections  
Nov 05: Hip Dislocation

AO Recon Course  
**Complex Total Hip and Knee Arthroplasty**  
Asia Pacific  
Jun 01-02: Taipei, Taiwan  
Aug 10-11: Hangzhou, China

Europe & Southern Africa  
Oct 11-12: Prague, Czech Republic  
Dec 02-03: Davos, Switzerland

Latin America  
Jan 14-15: São Paulo, Brazil  
Oct 18-19: Dubai, UAE

AO Trauma / AO Recon Course  
**Comprehensive Periprosthetic Fracture Management**  
Europe & Southern Africa  
Apr 04-06: Rijeka, Croatia  
Dec 05-07: Davos, Switzerland

AO Recon | Cavallottiinstrasse 8 | CH-7270 Davos  
Phone +41 (0) 41 22 11 | Fax +41 (0) 41 22 80 | [info@aorecon.org](mailto:info@aorecon.org)  
[www.aorecon.org](http://www.aorecon.org)

AO  
RECON

Version with illustration and CTA

# 3.4 Books

# Books

## Cover principles

### Uniform appearance

The key to our corporate design is the correct combination of graphic elements to create a consistent yet flexible design system.

The basic structure is clear and easy: Position the logo on the top left, set semi-bold headlines, place pictures in the grid and add other content carefully.

Accurate, deliberate design plays with the white space and creates clear and convincing communication. The layout principle is simple; apply it consistently.



### Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)

#### Logo

Always on the top left

#### Top line "authors"

Above the headline, always in the AO blue

#### Headlines

Bold headlines and subtitles, always in AO blue

#### Specific information

Additional text elements, always in AO blue

#### Pictures

Documentary pictures show the AO community at work in a direct and honest manner

#### Labels and claims

Additional graphic elements or contents

#### Grid

Flexible grid system



Book cover design

# Books

## Cover principles

### To the point

The clear grid creates a tidy and professional overall appearance.

The layout should ensure the topic is quickly accessed, with image and text coordinated harmoniously. The layout comes to life through a clear headline and carefully chosen image.

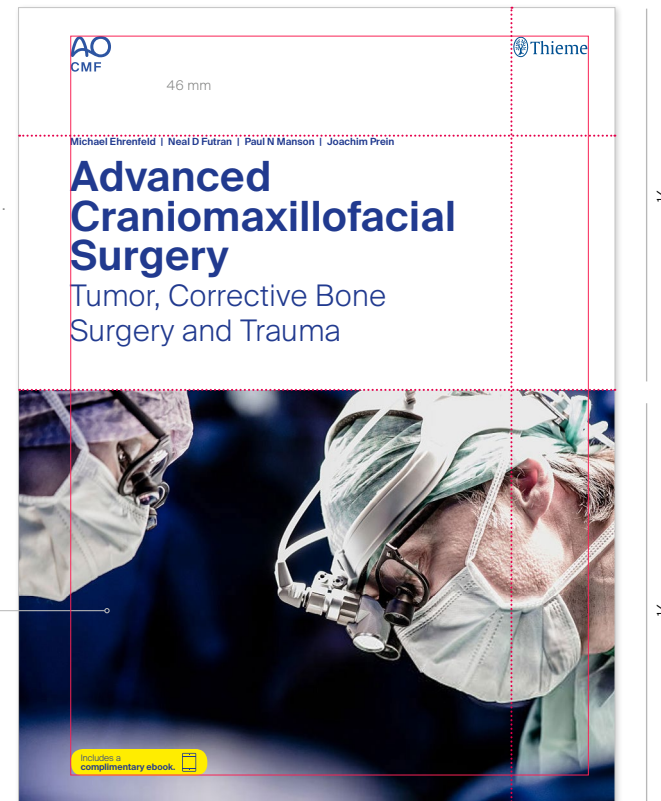
Example AO CMF book cover

#### Title

The headline builds from the top down to the bottom. It comprises a maximum of six lines, including top line "authors"

#### Image area

This area is reserved for fixed picture elements as well as for notice buttons



### Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)

# Books

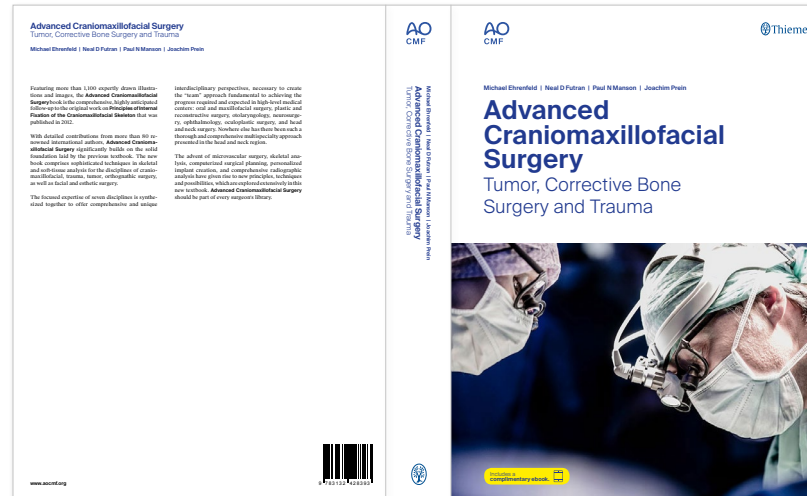
## Cover examples

### Educating for excellence

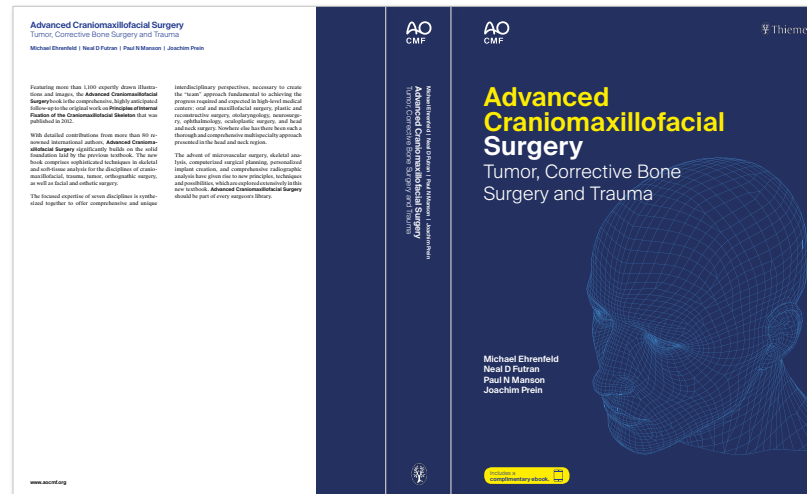
AO book design offers you the option of using Suisse Works serif typeface in combination with the primary corporate typeface Suisse Int'l.

This helps achieve an effortless but unmistakably scientific and literary feel.

The layout of the cover is clean and user-oriented and adapts easily and intuitively to different types of content.



Standard version with picture: front, back, and spine



Alternative version with illustration

# Books

## Text pages, grid A4

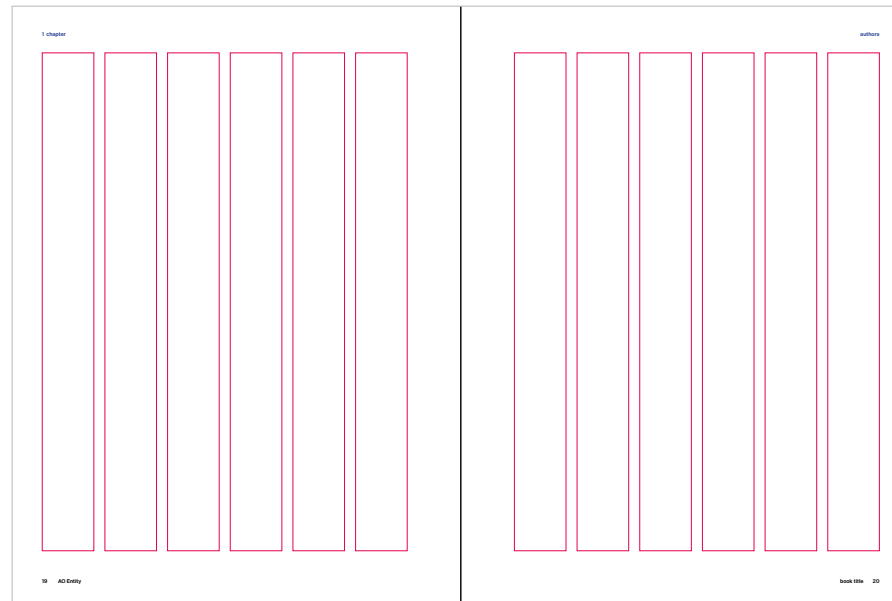
### Flexible

A simple, six-column grid serves as an invisible structure for all text page designs.

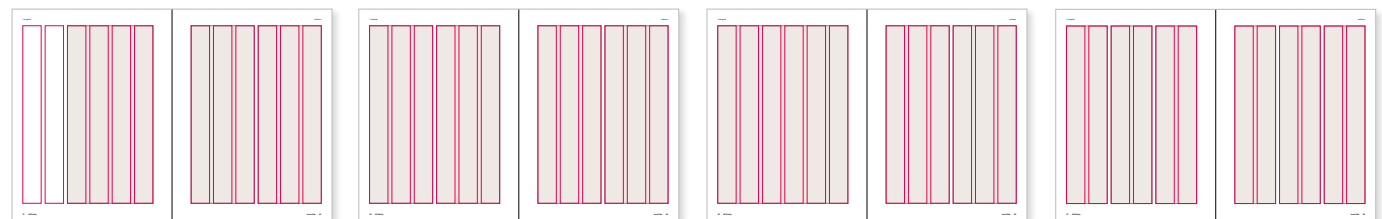
The grid can be applied in a variety of ways, responding to text type, overall length and pictures.

Successful layout exploits the tension between bold headlines and calmly presented body text.

six-column standard grid



Variations



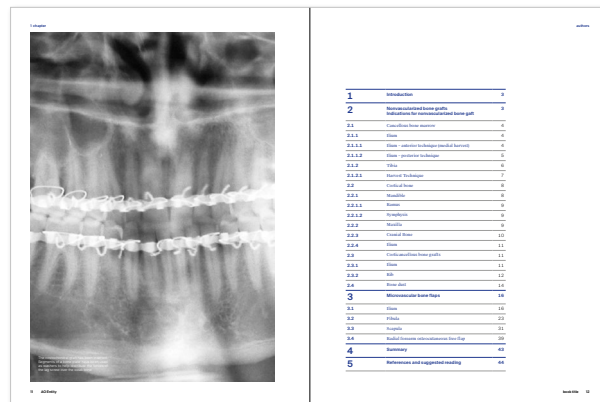


# Books

## Text pages, examples

## Educating for excellence

The flexible, six-column grid organizes the page composition and allows various layout options for all needs.



Opener page, table of contents page



Chapter introduction page and following pages



Content page with images and illustrations



List of References / Bibliography

Example of how to show sources

Example of how  
to layout figures

### One after another

Scientific texts need a clear structure so that readers can quickly navigate way between the individual chapters.

Text hierarchy

## 2 Lorem ipsum

Headline first level: Suisse Int'l semibold, 12 pt

### 2.1 Lorem ipsum dolor

Headline second level: Suisse Int'l semibold, 10 pt

#### 2.1.1 Lorem ipsum dolor sit

Headline third level: Suisse Int'l semibold, 10 pt

##### 2.1.1.1 Lorem ipsum dolor sit amet

Headline fourth level: Suisse Int'l semibold, 8.75 pt

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aenean commodo ligula eget dolor. **Aenean massa.** Cum sociis natoque penatibus et magnis dis parturient montes, nascetur ridiculus mus. Donec quam felis, ultricies nec, pellentesque eu, pretium quis, sem. **Nulla consequat massa quis enim.** Donec pede justo, fringilla vel, aliquet nec, vulputate eget, arcu.

#### Indications for nonvascularized bone grafts

In enim justo, rhoncus ut, imperdiet a, venenatis vitae, justo. Nullam dictum felis eu pede mollis pretium. Integer tincidunt. Cras dapibus. Vivamus elementum semper nisi. Aenean vulputate eleifend tellus.

Bodytext with accentuations and subheadline

Bodytext: Suisse Works regular, 8 pt

Accentuations: Suisse Int'l semibold, 8 pt

Subheadline: Suisse Int'l semibold, 8.75 pt



### Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)

### One after another

Scientific texts need a clear structure so that readers can quickly navigate way between the individual chapters.

Text hierarchy

## 2 Lorem ipsum

Headline first level: Suisse Int'l semibold, 12 pt

### 2.1 Lorem ipsum dolor

Headline second level: Suisse Int'l semibold, 10 pt

#### 2.1.1 Lorem ipsum dolor sit

Headline third level: Suisse Int'l semibold, 10 pt

##### 2.1.1.1 Lorem ipsum dolor sit amet

Headline fourth level: Suisse Int'l semibold, 8.75 pt

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aenean commodo ligula eget dolor. **Aenean massa.** Cum sociis natoque penatibus et magnis dis parturient montes, nascetur ridiculus mus. Donec quam felis, ultricies nec, pellentesque eu, pretium quis, sem. **Nulla consequat massa quis enim.** Donec pede justo, fringilla vel, aliquet nec, vulputate eget, arcu.

#### Indications for nonvascularized bone grafts

In enim justo, rhoncus ut, imperdiet a, venenatis vitae, justo. Nullam dictum felis eu pede mollis pretium. Integer tincidunt. Cras dapibus. Vivamus elementum semper nisi. Aenean vulputate eleifend tellus.

Bodytext with accentuations and subheadline

Bodytext: Suisse Works regular, 8 pt

Accentuations: Suisse Int'l semibold, 8 pt

Subheadline: Suisse Int'l semibold, 8.75 pt



### Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)

# **3.5**

## **Booth design**

# AO booth design

## Principle

### A clear hierarchy

Booths must follow the hierarchy of the brand architecture. If more than one clinical division appears on the booth, the divisions have to be clearly subordinate to the master brand. Each division should take up about the same amount of space and the same number of graphic designs.



### Images

All images and claims are examples and must be determined individually and matching each other for each booth.

# AO booth design

## Backwalls

### A uniform design on all large formats

The design of the backwalls is based on a layout subdivided into seven parts. It's a system which is also used for other large-size items (eg, roll-up banners) to achieve a consistent visual presentation on large formats.

The background can be an image or the AO supersign. The arrangement of images and claims should only be used on walls without doors or other elements that could potentially cover or interrupt parts of the typography or images. The vertically-flipped AO supersign can be used on such walls. It should also be noted that the text should not be placed too high up on walls of large booths, so that readability is ensured at all times.

Master brand walls

Sector for logos

Variable sector for pictures and headlines

Option 1: wall-covering AO supersign



Option 2: wall-covering images



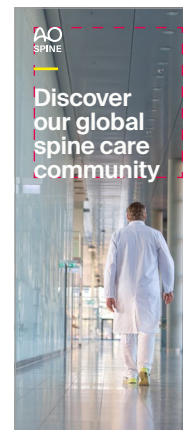
1/2  
1/2  
1/2  
1/2  
1/2  
1/2  
1/2

Power brand and other walls

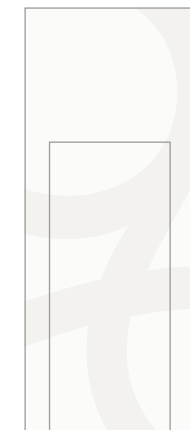
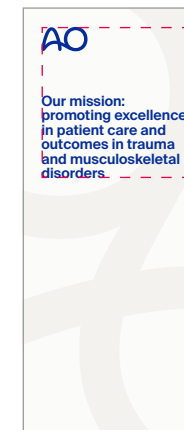
Sector for logos

Variable sector for pictures and headlines

Power brand walls: wall-covering images.  
Text placement depending on the wall height



Other walls: wall-covering AO supersign.  
Text placement depending on the wall height and obstacles



1/2  
1/2  
1/2  
1/2  
1/2  
1/2  
1/2



### Images

All images and claims are examples and must be determined individually and matching each other for each booth.



# AO booth design

## 98m<sup>2</sup>

### A good balance between eye-catchers and white space

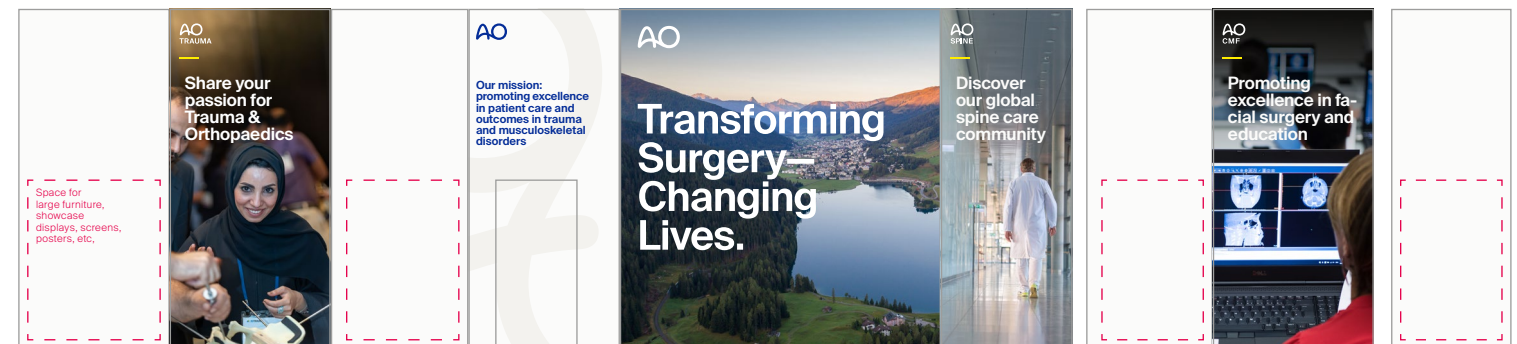
Up to three power brands can be presented on large format walls at 98m<sup>2</sup> booths. There should always be enough white space left between these visuals. Large furniture, showcase displays, screens, posters, etc, can be placed on or in front of these white walls.

At large booths, there should always be several networking areas. In addition, room dividers can be used between different power brands or usage areas.

Example of a 98m<sup>2</sup> booth



Arrangement of walls



### Images

All images and claims are examples and must be determined individually and matching each other for each booth.

# AO booth design 18m<sup>2</sup>

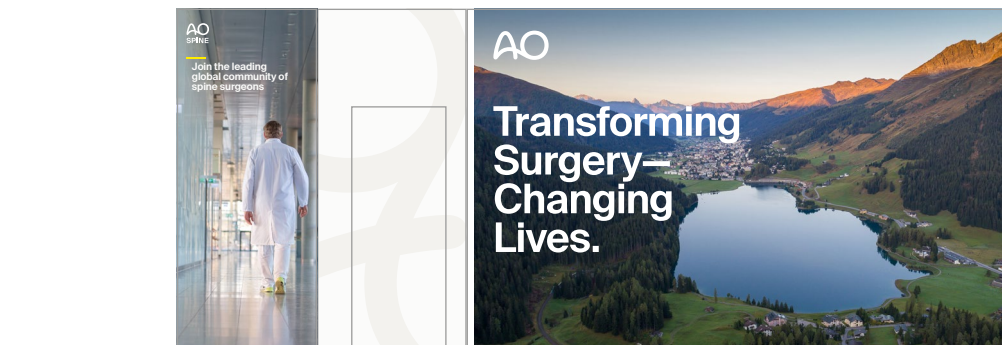
## The ideal use of limited space

Small, more simply constructed booths offer less space for the large-scale presentation of the power brands. Therefore, other items such as show-case displays can also be used.

Example of an 18m<sup>2</sup> booth



Arrangement of walls



## Images

All images and claims are examples and must be determined individually and matching each other for each booth.

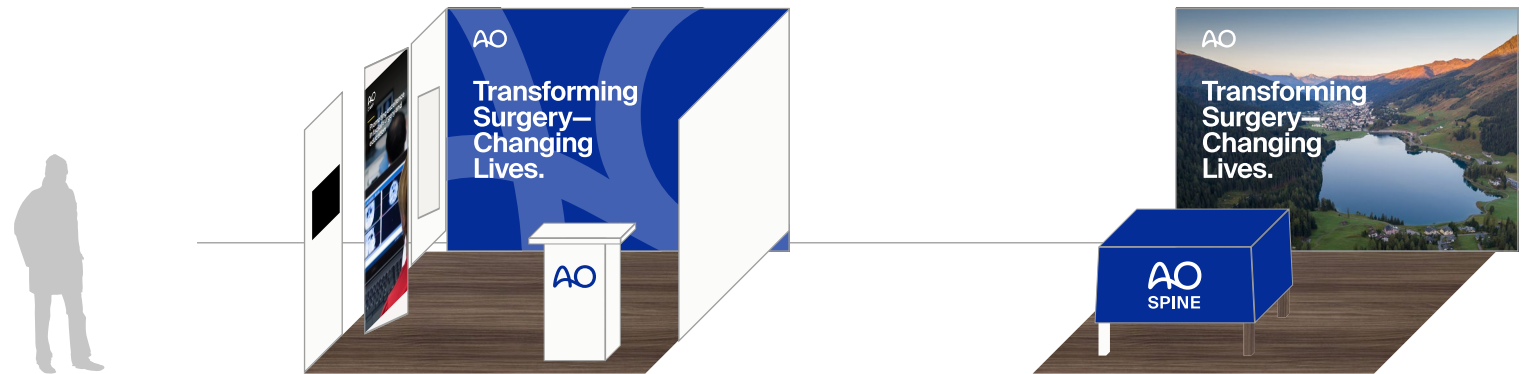
# AO booth design

## 9m<sup>2</sup>

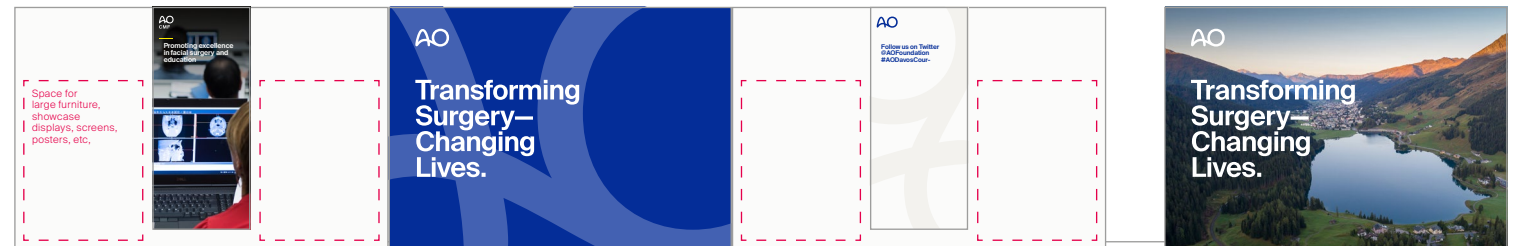
### Do not overload

As with large booths, there should always be enough white walls where large furniture, showcase displays, screens, posters, etc. can be placed.

Two examples of 9m<sup>2</sup> booths



Arrangement of walls



### Images

All images and claims are examples and must be determined individually and matching each other for each booth.

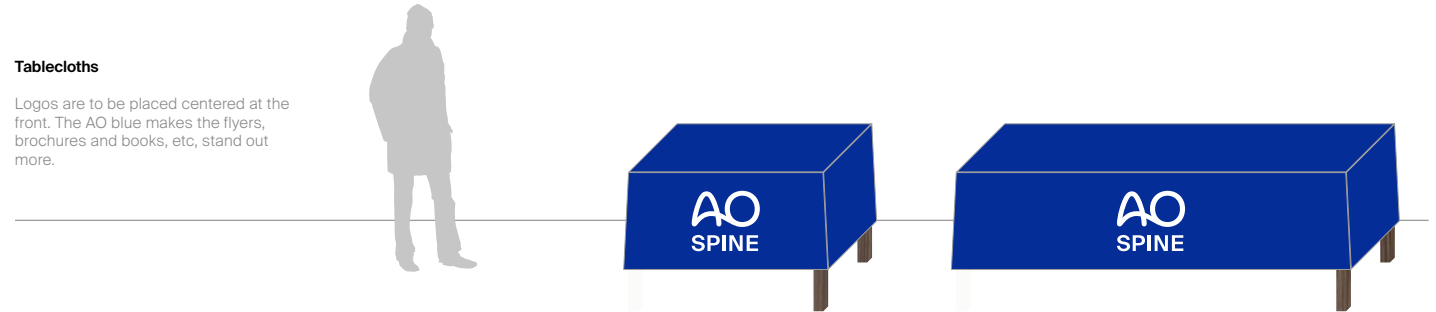
### Meet and network

Every booth should provide enough display space for flyers, brochures, books, etc, and contain a networking area (eg, a corner with sofas, a couple of standing tables) for surgeons to meet at the booth, network and get to know each other.

The design of booth furniture such as tables, standing tables, tablecloths, etc, has to follow the known design guidelines. Depending on the application, it's possible to display only a logo, to use the seven-part layout with images and text or to use the AO-supersign for wide format areas.

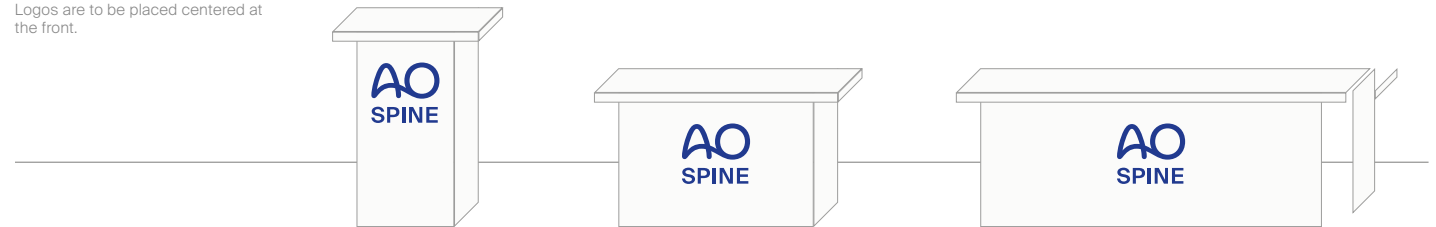
#### Tablecloths

Logos are to be placed centered at the front. The AO blue makes the flyers, brochures and books, etc, stand out more.



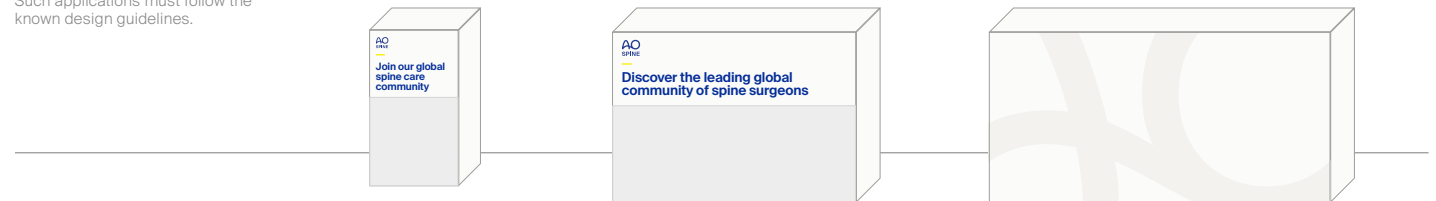
#### Tables and standing tables

Logos are to be placed centered at the front.



#### Standing tables with text and images or with AO supersign

Such applications must follow the known design guidelines.



#### Images

All images and claims are examples and must be determined individually and matching each other for each booth.

# **3.6**

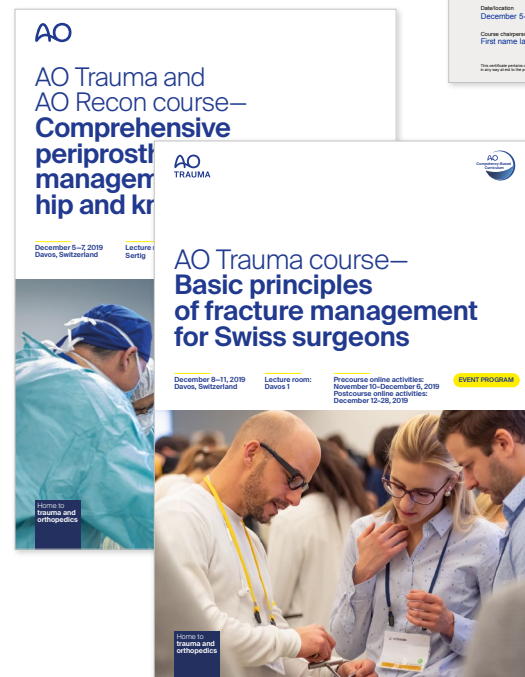
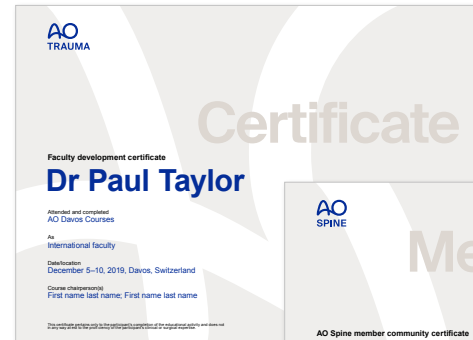
## **Course material**

# Course material Overview

## Well prepared

AO course material plays an important role in supporting the quality of AO educational activities.

AO core values are immediately on view at the well-prepared courses and events (eg, AO Davos Courses).



## Contact

For detailed information please  
contact Communications &  
Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)

# Course material

## Certificates, production workflow

### Easy to handle

Two types of certificates are available for educational courses and membership.

Pre-printed forms and templates simplify the three-step-workflow. Depending on the type of certificate and sender, the workflow can be adapted.

#### Download additional content:

- Course material

[brand.aofoundation.org](http://brand.aofoundation.org)



#### Templates

For ready-made templates including grid and other specifications, please contact:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)



#### 3. Personalized template

- The individual and personalized contents are generated from a database

#### 2. Overarching PDF (optional)

- AO, clinical divisions, unit, and institutes will create PDF with individual logo and signatures
- Depending on the situation, you can omit this step and integrate the information directly into the IT system (CMM).

#### 1. Pre-printed

- Two versions of certificates will be pre-printed (course certificate and membership certificate)
- Color: Pantone®
- Paper: High quality paper (300gm²)



Example standard certificate version AO



# Course material

## Certificates, examples

### Course certificates, types



#### Standard version AO, clinical divisions, unit, and institutes

Content variable



#### Membership version (example AO Spine)

Fixed content

### Course certificates, example AO Trauma



#### Contributors course certificate



#### Contributors course certificate

Long participant name



#### Course participant certificate

Example with no latin font

# Course material

## Badges, production workflow

### Easy to handle

Badges are produced individually for all types of courses and seminars. Most badges are used within the AO Davos Courses and have the appropriate sender. These badges are produced in a two-step workflow: A high-quality pre-printed with a template generated from a database.

For courses or seminars held directly by AO, the clinical divisions, unit, and institutes, templates are also available (without pre-print).

#### 1. Personalized template (Office)

– The individual and personalized contents are generated from a database

#### 2. Pre-printed

– Color: Pantone®  
– Paper: Special paper adjusted to printing process (on rolls)

#### 3. Final result

The final print is torn off the roll, folded, and clipped to the lanyard



Example standard badge for AO Davos Courses



### Contact

For detailed information please  
contact Communications &  
Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)

# Course material

## Badges, examples

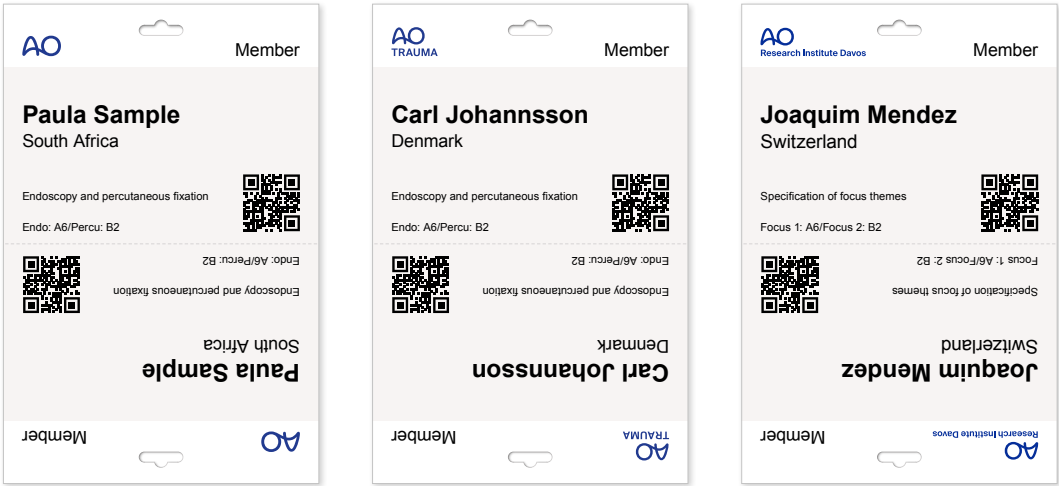
AO Davos Courses badges



Example AO VET

Example AO Spine  
Special version with schedule on back

AO badges for master brand and power brands (templates)



Example AO master brand

Clinical divisions and unit

Example institutes

# **3.7**

## **Giveaways**

## Responsibility matters

Giveaway and merchandise articles reflect the AO's social engagement and its attitude.

By consciously selecting appropriate items as giveaways or for sales in the shop, the AO shows its sense of responsibility.

To improve the impact of the master brand and to reduce the number of articles, it is recommended to use the master brand only. Giveaways are only available for the master brand, the foundation brand, flagship brands or power brands.

All items are functional, with appropriate quality and provide real added value to the user.



### Contact

For detailed information please  
contact Communications &  
Events:

[communications@aofoundation.org](mailto:communications@aofoundation.org)

# **3.8**

## **Workwear**

## Representing the AO brand

Branded wear such as uniforms and corporate clothing are the physical representation of our organization. The workwear creates a impression of the AO brand and what it stands for: our values.

### Size (height)

Master brand	15 mm
Power brand	12 mm

Basic application (AO master brand)



Power brand example: AO Research Institute Davos

Front: Power brand logo

Back: Only key message



### Contact

For detailed information please  
contact Communications &  
Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)



# 3.9

## Event material

# Event material

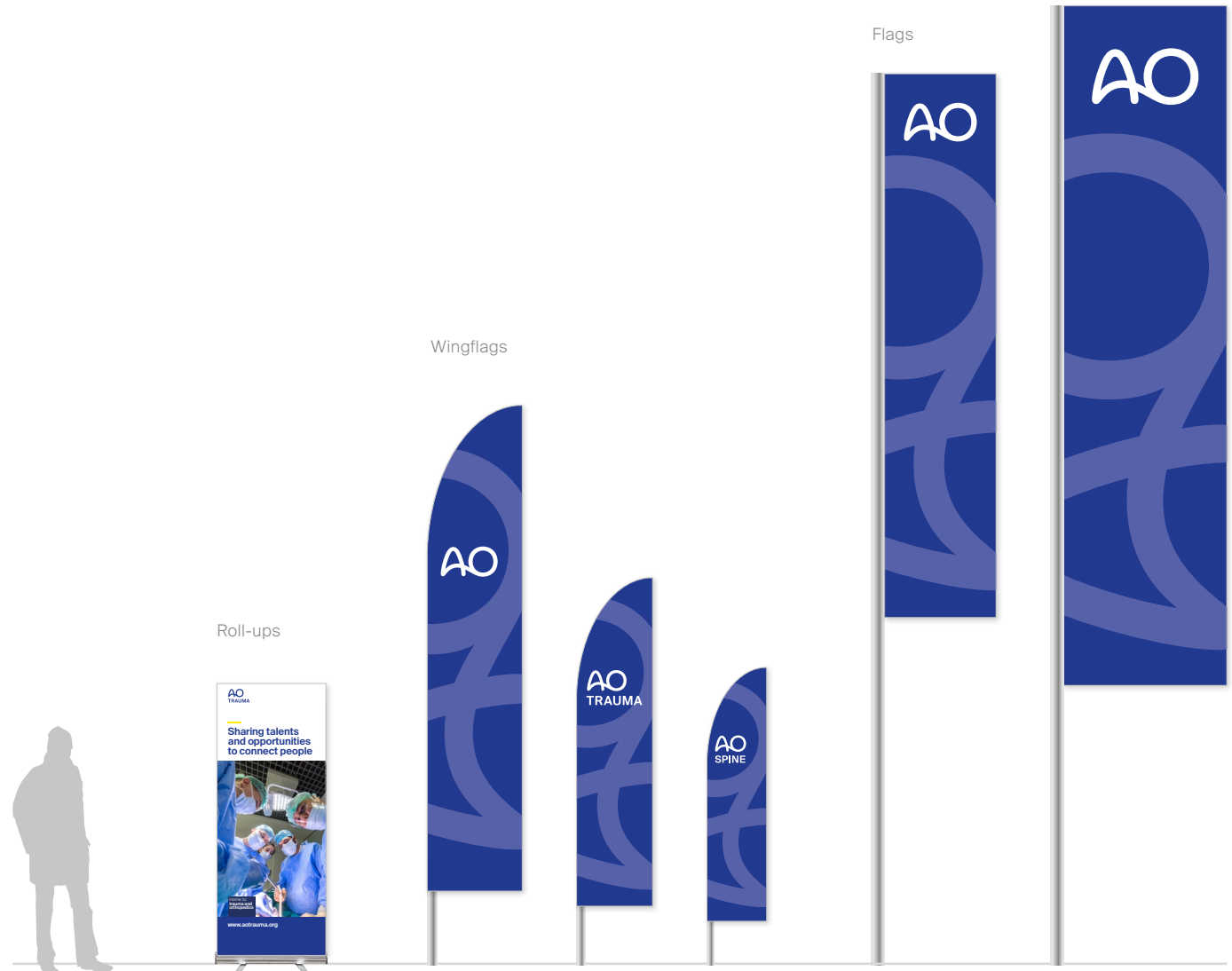
## Flags and roll-ups: Overview

### Large-format brand representation

Events bring the new AO brand to life and allow visitors to experience the brand in person. The combination of different flags and roll-ups used at events always has to be coherent and exciting.

A versatile and adaptable system is necessary to respond to differing requirements and a need for temporary solutions. Modular, flexible and scalable, the system enables event teams to find quick and appropriate solutions.

#### Examples



## Event material

### Roll-ups: Principles

## A variable layout

The AO roll-ups' flexible seven-part design grid allow for the use of different image formats and text lengths. This ensures that the effect desired according to the event and purpose can be achieved.

The use of the claim box (example AO Trauma) at the bottom (above the URL field) is optional.

## Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)

**Download additional guidelines:**

- Roll-ups guidelines  
[brand.aofoundation.org](http://brand.aofoundation.org)

## Principles

### Variation 1

Suitable for small landscape  
format pictures and a few lines  
of text

## Variation 2

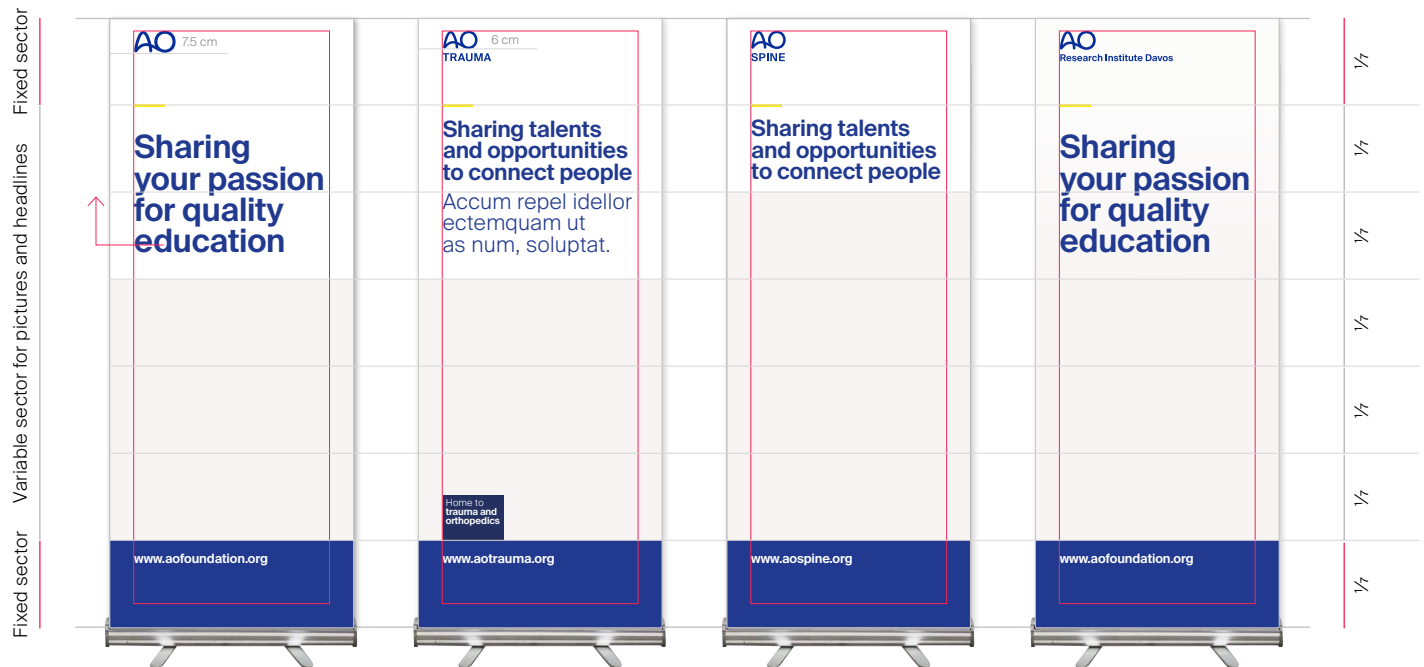
Suitable for small landscape  
format pictures and several  
lines of text

### Variation 3

Suitable for small portrait  
format pictures and a few lines  
of text

### Variation 4

Suitable for large portrait  
format pictures and a few lines  
of text



# Event material

## Roll-ups: Examples

### Use of images

If images are used that cover the entire surface, be sure to guarantee the readability of the headlines and logos.

Examples AO Trauma

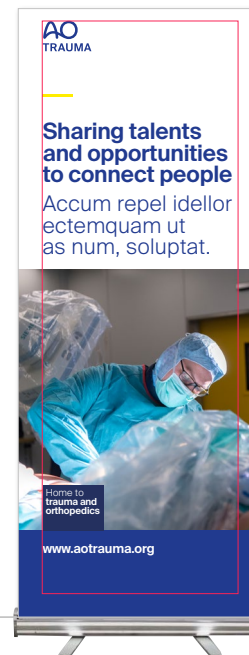
#### Variation 1

Suitable for small landscape format pictures and a few lines of text



#### Variation 2

Suitable for small landscape format pictures and several lines of text



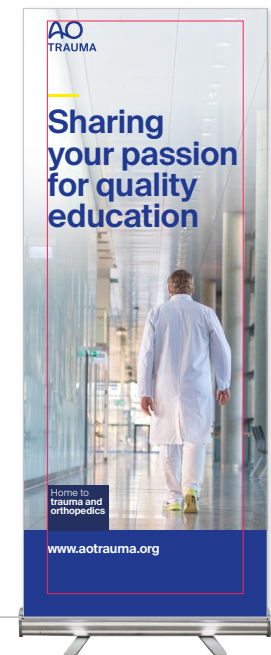
#### Variation 3

Suitable for small portrait format pictures and a few lines of text



#### Variation 4

Suitable for large portrait format pictures and a few lines of text



ca. 160 cm

# Event material

## Roll-ups: Examples

### Blue backgrounds

When using blue backgrounds, make sure that the images are bright and have sufficient contrast.

On blue backgrounds, single words in the headlines can be marked in yellow.

Examples AO

#### Variation 1

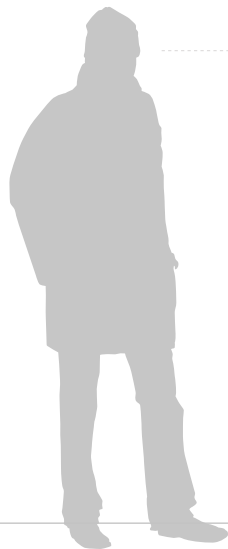
Suitable for small landscape format pictures and a few lines of text

#### Variation 2

Suitable for small landscape format pictures and several lines of text

#### Variation 3

Suitable for small portrait format pictures and a few lines of text



ca. 160 cm



# Event material

## Wingflags

### The first choice for events

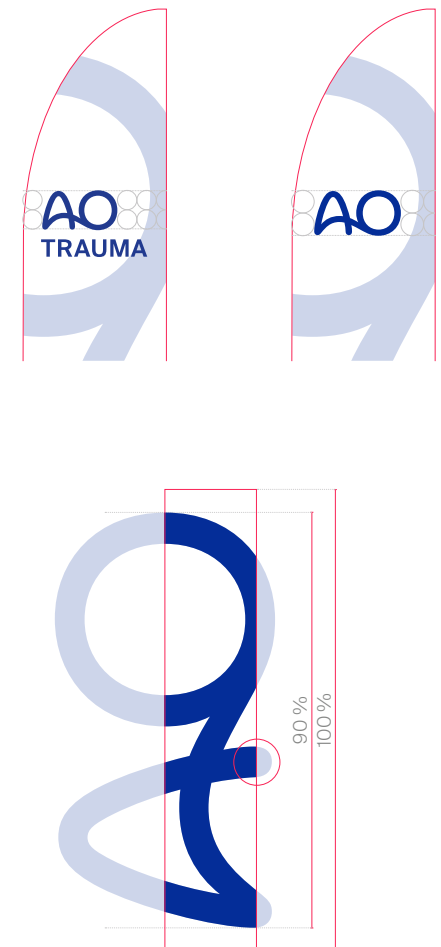
The attention-grabbing wingflag can be used everywhere, whether indoors or outdoors. Wingflags are the primary choice for events with high customer traffic and are easy to install, remove and reuse.

Wingflags with the AO master brand logo and all clinical divisions' logos are available in three sizes.

Examples



Principle for logo placement and cropping



#### Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)

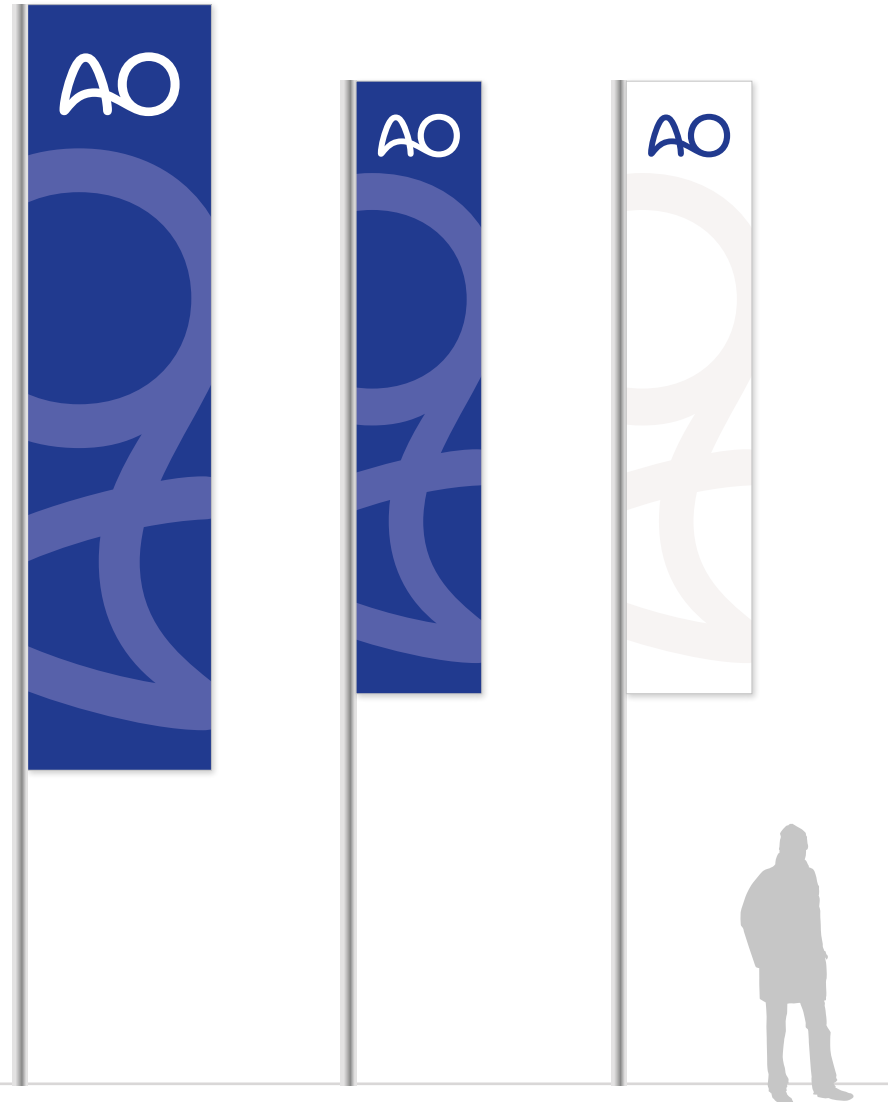
# Event material

## Flags

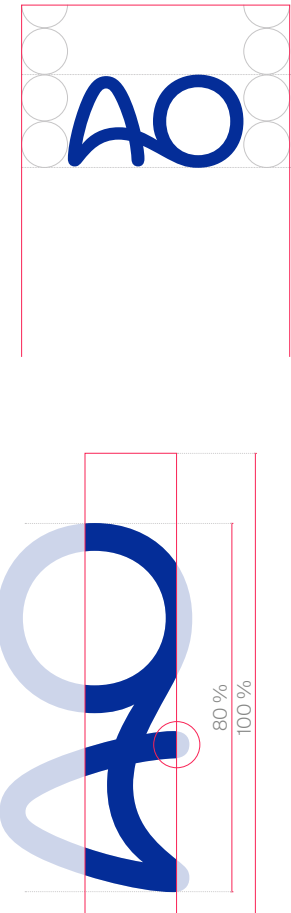
### A real eye-catcher

Large format flags provide a dynamic and effective branding solution. They are used at events or in front of AO buildings and enable the new AO brand to literally stand out from the crowd.

#### Examples



#### Principle for logo placement and cropping



#### Templates

For ready-made templates including grid and other specifications, please contact: [communications@aofoundation.org](mailto:communications@aofoundation.org)

# 3.10

## Facility branding



### Immediate brand presence

Facility branding includes the entire range of three-dimensional brand presence: From outdoor signage, including flags and orientation systems to close-range signage and indoor wayfinding systems.

The outdoor signage is directly linked to the building and the location. These local conditions, in terms of perception and appropriateness, are taken into account during planning. When planning the signage elements, it is essential to ensure that the local legal regulations are observed.

In the case of close-range and indoor signage, the design principles (including the AO supersign for backgrounds and walls) can be transferred to all locations.

AO center Davos



#### Templates

For ready-made templates for flags, please contact:

[communications@aofoundation.org](mailto:communications@aofoundation.org)

# Facility branding

## Outdoor

Entrance



### Illuminated signage

Illuminated AO logo on top (long-distance view).

Check the condition of the facade (weathering and quality of the wood).

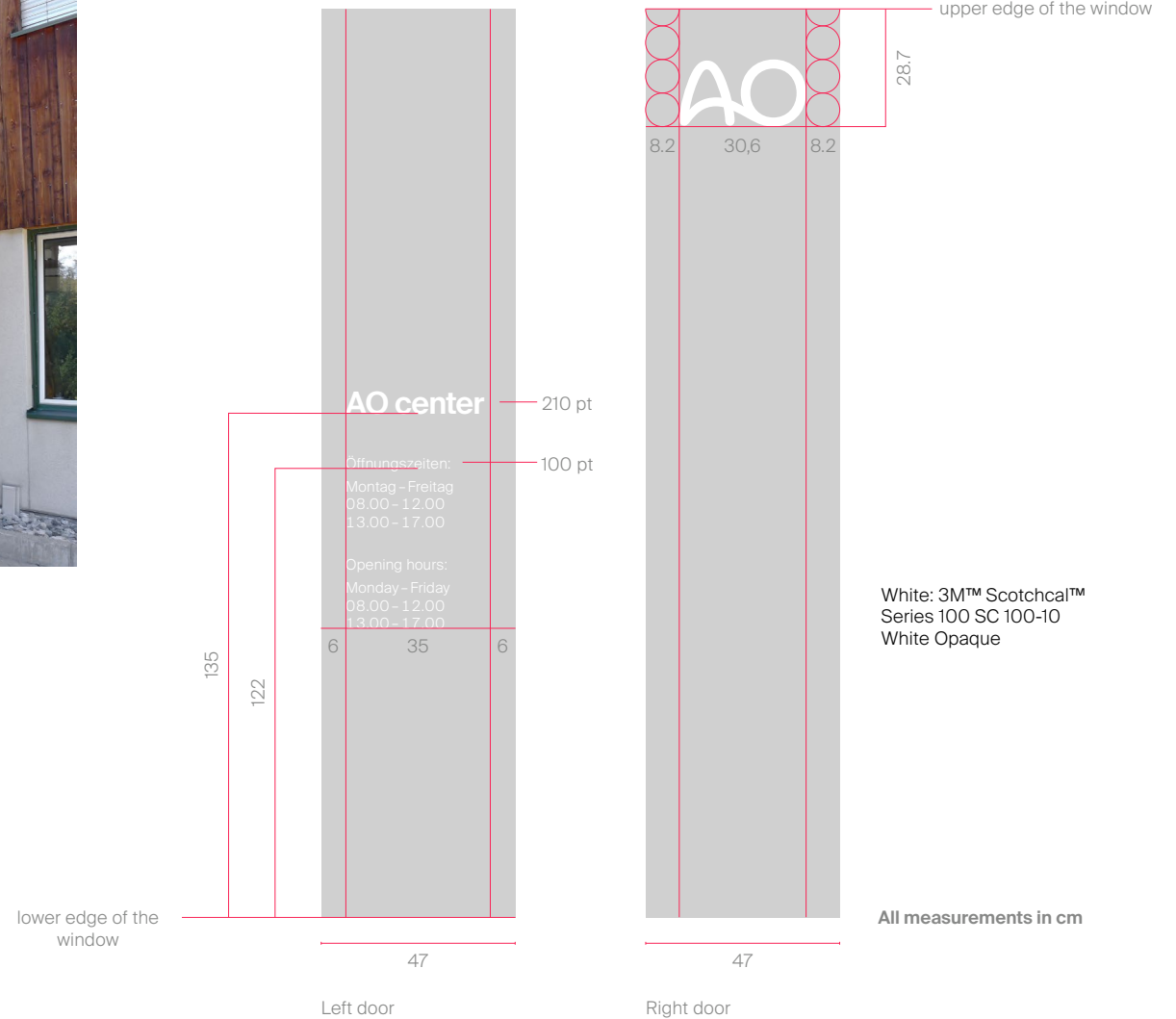
Check building permit clarifications.

### Entrance doors

AO logo on glass, white, foiled.

Opening hours: Letters on glass, white, foiled.

Specifications entrance doors



### Reception

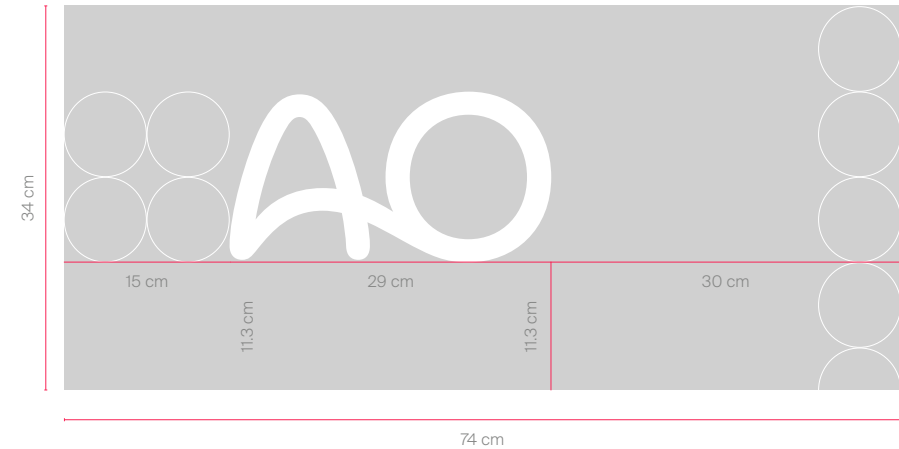


#### Reception

AO logo on the counter, white, foiled.

The logo is placed asymmetrically to support the overall dynamic impression.

### Specifications reception (example USM Haller)



# 4 Digital experience

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## 4.1 E-blasts

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# 4.1

## E-blasts

# E-blasts

## Layout principles

### Digital consistency

The e-blast harmonizes with the corporate design and the right combination of graphic elements to create a consistent yet flexible design system.

The structure is modular and flexible. Various header possibilities allow the search for a suitable visual teaser to implement.

The different sections can be adapted as needed, however, an easily comprehensible combination should be chosen, eg, avoid starting the body contents with a list.

Always close the e-blast with a footer section.

The font sizes follow the rules in the “Digital style guide”, which can be downloaded separately.

#### Download additional guidelines:

– E-blast guidelines

[brand.aofoundation.org](http://brand.aofoundation.org)



#### Header

Choose between a regular header, alternative header, or a plain header depending on your needs

#### Images

All images follow standard ratios

#### Body

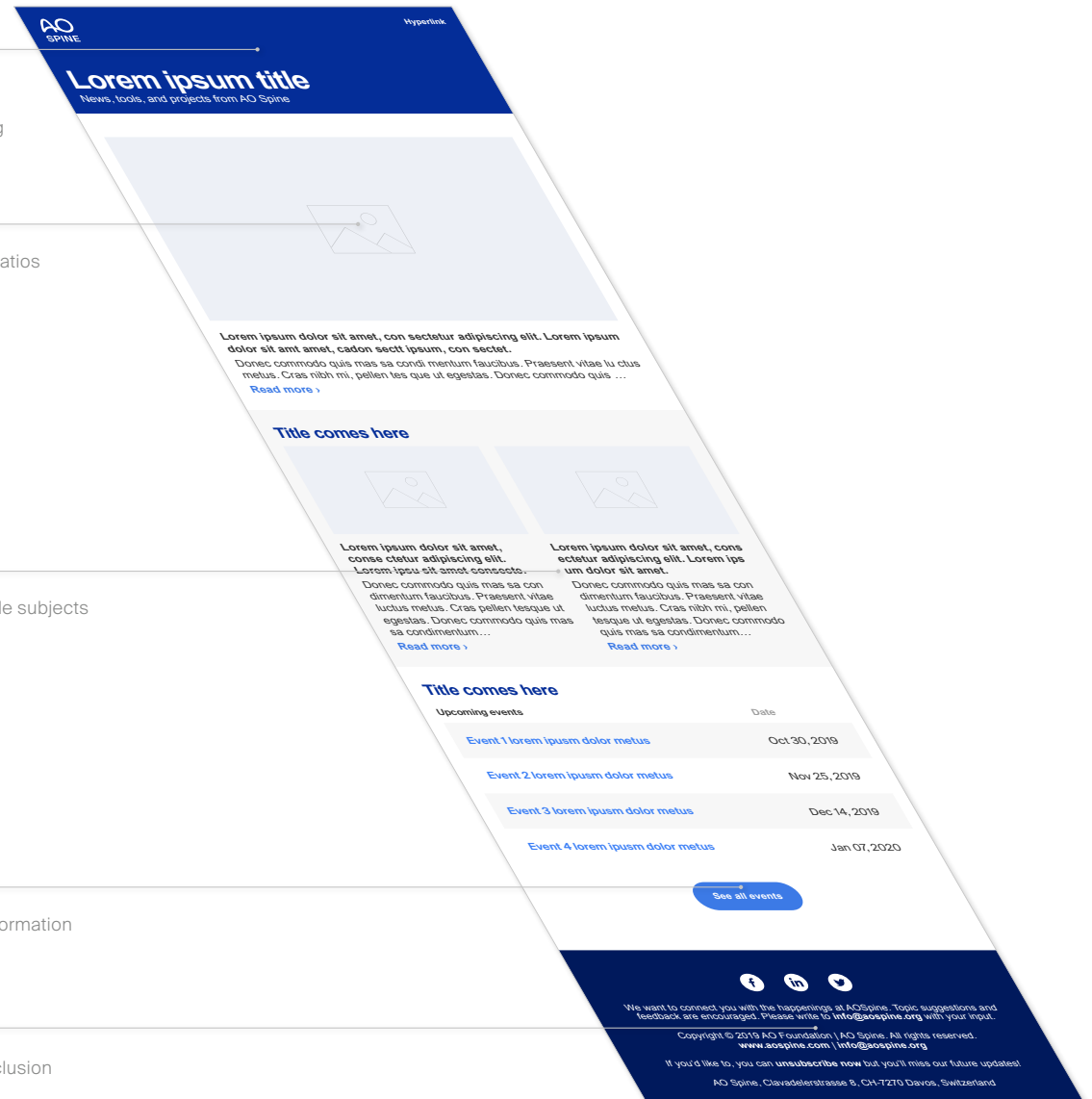
Modular sections for multiple subjects

#### Call to actions

Inviting buttons for more information

#### Footer

A clear and consistent conclusion





# E-blast

## Body content guidance

### One family

The modular sections allow different layouts while remaining consistent in design. This:

- reduces complexity;
- is user-centered;
- proves coherent yet flexible.

This is achieved through a consistent approach to typography, color, opening and completion.

### Templates

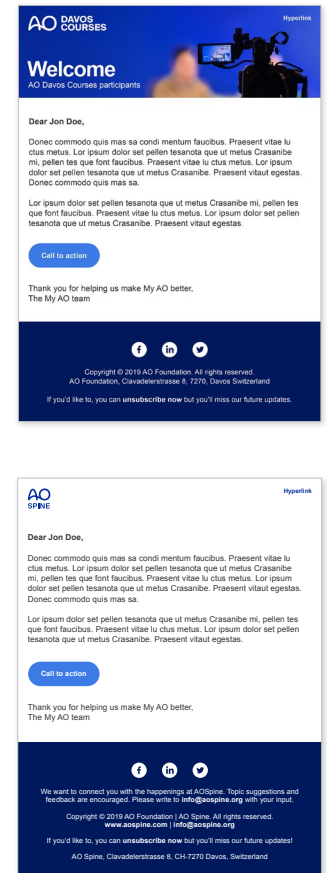
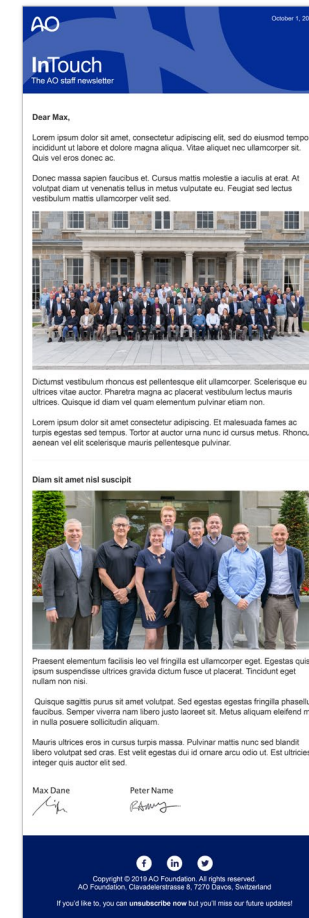
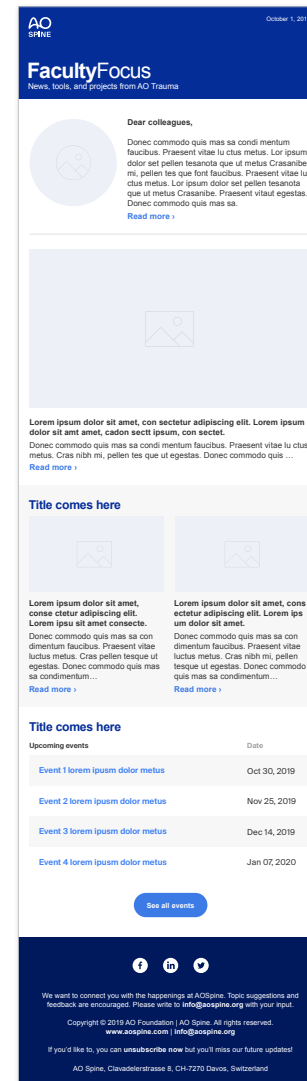
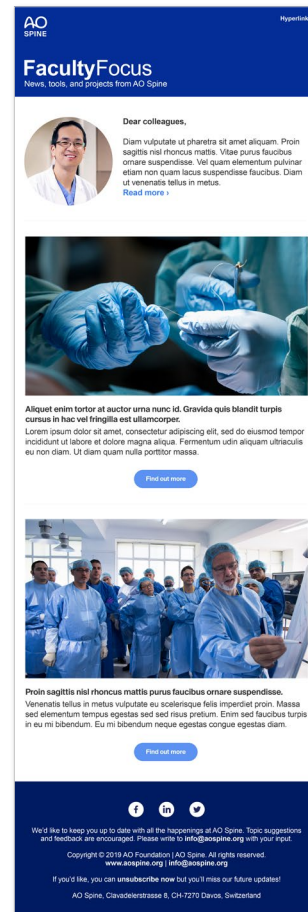
For ready-made templates including grid and other specifications, please contact:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)

### Download additional guidelines:

– E-blast guidelines

[brand.aofoundation.org](http://brand.aofoundation.org)

Examples of different e-blast options



# 4.2

## Digital style guide



# Create a holistic digital ecosystem

As a basic reference for all interactive AO channels, it will advance brand stability and visibility through consistency and ease of use.

In particular, this digital style guide explains the basis for all digital AO channels. It documents AO corporate design and design elements, the visual language of the AO brand, the user interface language and key applications.

This guide includes several defined rules, templates and design elements that should be used, reused, and recycled across all digital touch points.

**Download additional guidelines:**

– Digital style guidelines

[brand.aofoundation.org](https://brand.aofoundation.org)



# 5 Video

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## 5.1 Video guidelines

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# 5.1

## Video guidelines

**Every video production is unique.  
We respect and encourage  
creativity with room for flexibility.  
Our goal: To achieve a unified  
brand experience, including in  
video.**

Whether creating short videos for social media or longer videos for use on the AO platform, you can refer to these guidelines for the appropriate design framework.

Included here are also best practices for filming educational videos, interviews, or speeches.

# Transforming Surgery— Changing Lives. This is the key message connecting everything we do, think, and say.

**For further information  
please download additional  
guidelines:**

- Tone of voice guides
- Editorial style
- Hints and tips for writers
- AO scientific terms
- Writing for the web
- Photography guidelines
- Illustrations guidelines

<https://brand.aofoundation.org/>



The AO tone of voice reflects the expertise and professionalism of AO people, communicating information in a spirit of camaraderie.

Inspiring, diverse, and inclusive, the AO community works together to enhance their surgical skills and advance the treatment of trauma and musculoskeletal disorders.

Authentic video footage and information provided in an understandable way captures our community and relays this message.

# Logo animation

## Master brand

**All motion patterns are expressed in the animation of the master brand logo.**

1. Three strong pulses start the animation in the middle of the screen.
2. After the third pulse the line emerges from the dot.
3. The 3D transforming process ends by showing the AO logo, evoking a solid brand.
4. The line of the AO logo gradually decreases and disappears while giving the impression of a continuous movement. This concludes the transformation.
5. Towards the last second of the transformation the AO slogan begins to fade in.
6. The animation concludes with the AO slogan.



**View the animation:**

<https://brand.aofoundation.org/>



# Video structure

## General structure

### Video opening

Transforming the pulse into the AO logo makes for a strong opening with high branding impact.

#### 1. AO master brand fading in film

All promotional videos open with the AO logo animation (eg, AO Spine congress highlights).

#### 2. Separate AO master brand animation

If you want to separate the logo animation from the film, you can use a distinct file, eg, for a logo animation used to open a symposium presentation.

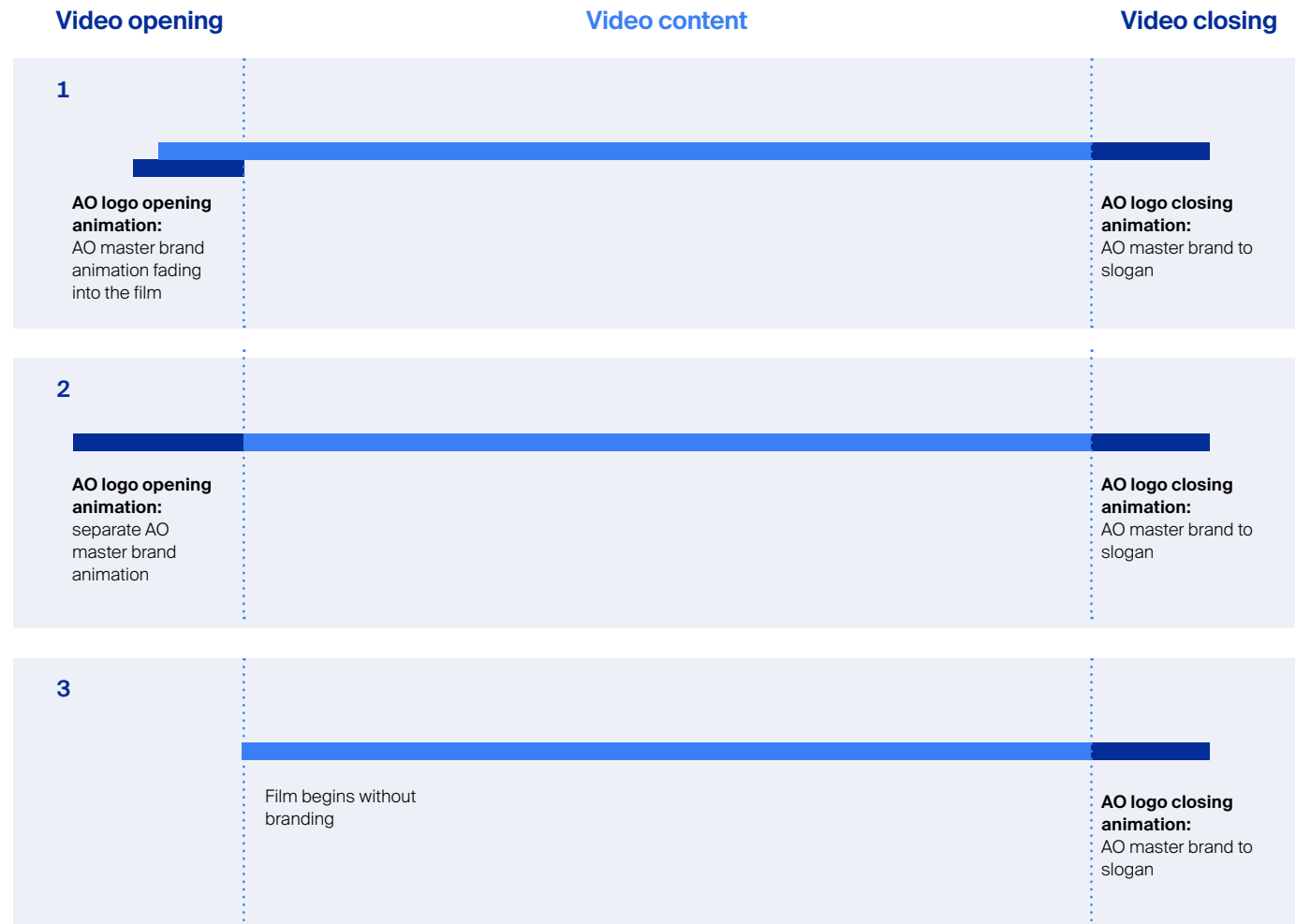
#### 3. No branding

Only in short social media videos and educational videos may the AO master brand animation be skipped.

### Video closing

The second part of the AO logo animation is used to conclude all videos, offering solid branding and clearly identifying the producer.

Each video ends with the AO logo and slogan.



**Note on timing:** The length of the bars shows only a rough temporal indication. The timing is explained in detail in each chapter.

# Video opening and closing

## Version one: AO master brand fading into a film

### Video opening

1. Three pulses start the film: The first two on the AO blue background.
2. The third pulse opens the viewfinder. The AO logo begins to evolve from the middle of the second pulse, along with the film's content. The video content in the initial frames should be as calm as possible in order to make the logo stand out.
3. The AO logo fades out.

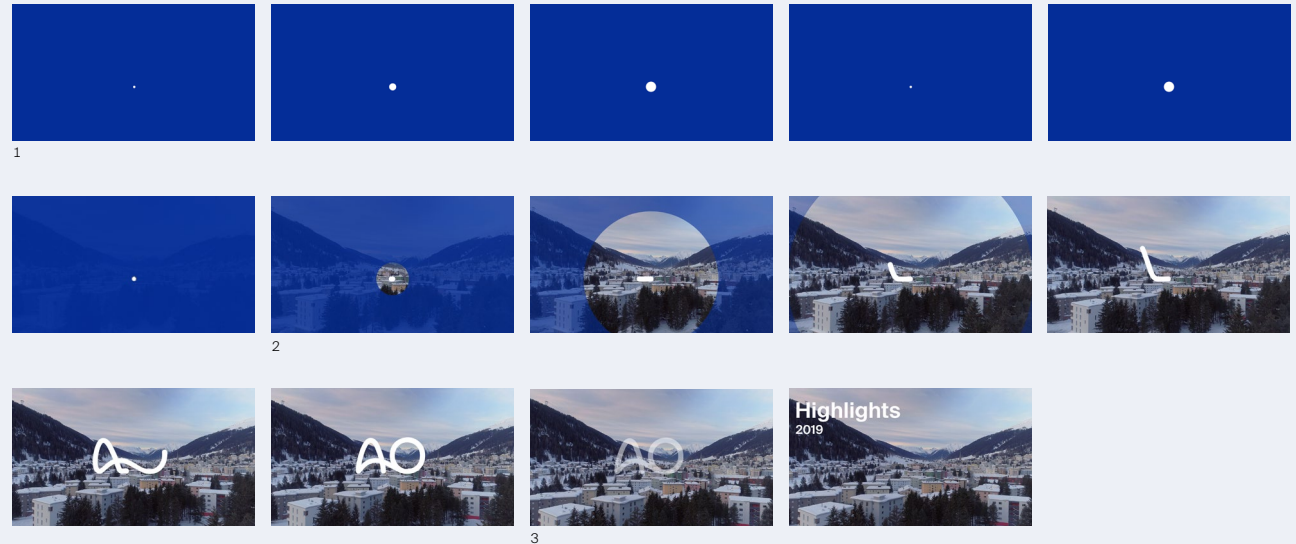
### Video closing

4. As the video content dissolves, the AO logo fades in, staying on screen for two seconds (equalling two heartbeats).
5. The line of the AO logo contracts again.
6. The video concludes with the AO slogan.

View the animation:

<https://brand.aofoundation.org/video>

### Video opening



### Video closing





# Video opening and closing

## Version two: separate AO logo animation

### Video opening

1. The AO logo is building up completely on the AO blue background.
2. The video content will be displayed by a smooth dissolving transition of roughly 300ms.

### Video closing

3. Video content is dissolving. The AO logo is fading in over a length of 300ms. The AO logo stays on screen for two seconds.
4. The line of the AO logo gradually decreases and disappears while giving the impression of a continuous movement. This concludes the transformation.
5. The video concludes with the AO slogan.

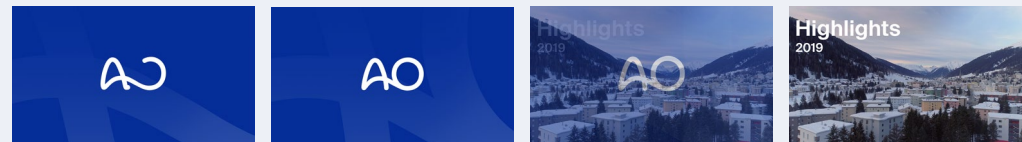
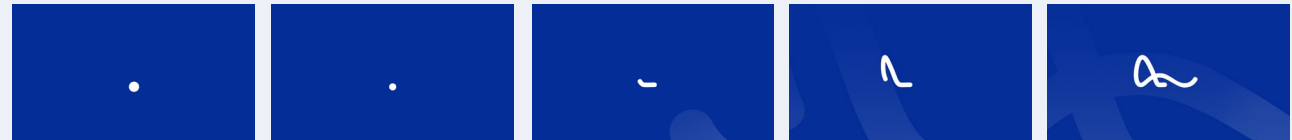
View the animation:

<https://brand.aofoundation.org/>

### Video opening

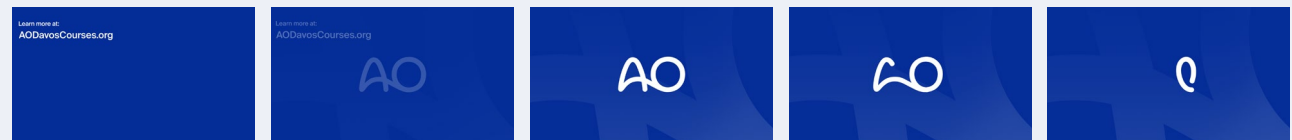


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2

### Video closing



3

4



5

For any questions or requests about  
the production of marketing videos  
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AO

# Logo: Master brand regions

February 2020

### Regional extensions

All applications of master brand regions are built according to the same visual construction principle.

The regional extensions are docked to the right of the master brand logo. Depending on the length of the region, one or two lines of text are used.

**All regional descriptor logos are available to download from the brand portal.**

#### Structure



#### Examples



**Download brand assets**  
[brand.aofoundation.org](https://brand.aofoundation.org)

# Logo

## Master brand regions, examples

### Regional extensions

The rules for the logo sizes, the placement and the clear space correspond to those of the power brands.

Examples AO North America



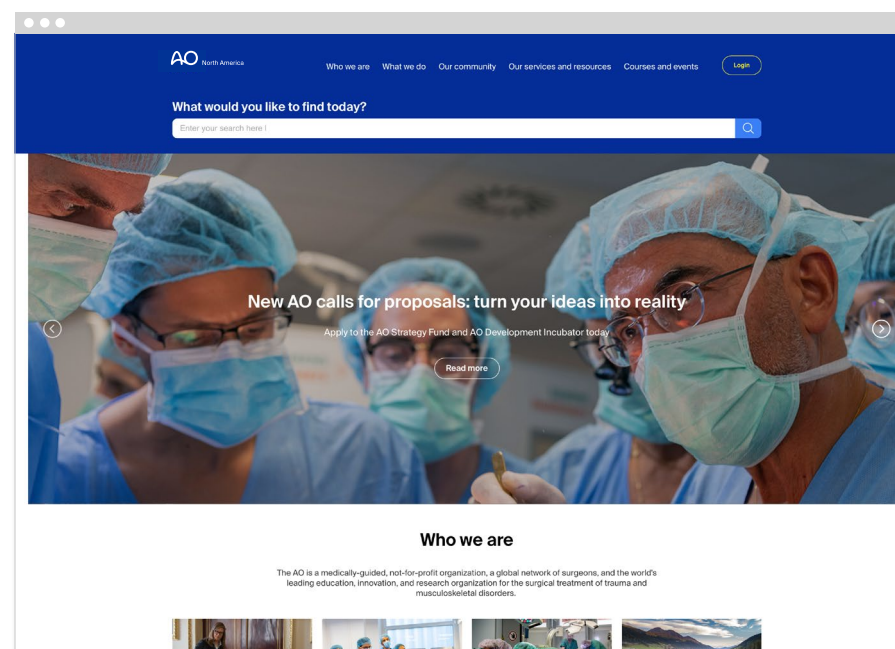
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To request a toolkit of illustrations,  
please contact  
[communications@aofoundation.org](mailto:communications@aofoundation.org)



### Contact

For detailed information please  
contact Communications &  
Events:  
[communications@aofoundation.org](mailto:communications@aofoundation.org)



### Download additional guidelines:

- Brochure guidelines

[brand.aofoundation.org](http://brand.aofoundation.org)



### Download additional guidelines:

- Illustrations and infographic  
guidelines

[brand.aofoundation.org](http://brand.aofoundation.org)



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### Where to find:

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[communications@aofoundation.org](mailto:communications@aofoundation.org)

**Thank you**  
**for bringing the AO**  
**to life.**